

Invitation to Bid (ITB)

INTERNATIONAL COMPETITIVE BIDDING

1. The Government of the Federal Republic of Germany acting through KfW Development Bank (KfW), Frankfurt, has extended grant no. 2011 66 503 of EUR 7 million to the Viet Duc University Hospital (VDUH), Hanoi, Vietnam for the Decentralised Healthcare Systems – Telemedicine Project at Viet Duc Hospital to Provincial Hospitals. The VDUH as Project-Executing Agency (PEA) and employer intends to apply a portion of the funds to eligible payments under the contract for which these Bidding Documents are issued.

2. Viet Duc University Hospital (VDUH) as Project-Executing Agency (PEA) hereby invites qualified System Integrators (SI) of telemedicine networks in cooperation with qualified suppliers of Vietnamese Hospital Management Information Systems to submit bids for required supplies and services for a Telemedicine network in Vietnam between VDUH and six other hospitals as well as for required supplies and services for a Hospital Management Information System (HMIS) at VDUH under the bid package: Engineering, Procurement and Construction (EPC) of Telemedicine Network.

The Project concerns the establishment, operation and maintenance of a telemedicine network between VDUH and the Provincial General Hospitals Yen Bai & Thanh Hoa, Regional Hospitals Nghia Lo & Ngoc Lac and District Hospitals Van Yen and Tho Xuan, as well the establishment of a new HMIS at VDUH. The investments will be complemented by local contributions through the PEA mainly for the establishment and operation of a Project Management Unit (PMU), for adjustment of organisational set-up and clinical processes to allow integration of telemedicine applications, clinical training of medical staff, establishing LAN network in all participating hospitals, minor investments (e.g. renovation and relocation of rooms for telemedicine applications), recruitment of technical and medical staff (if applicable) as well as financial resources to compensate for telemedical services. The Systems Integrator is intended to be the main contractor, who will be responsible for the overall telemedicine network with proper integration of required components, including HMIS systems with the characteristics of a turnkey solution.

The requested supplies and services for a telemedicine network by the Systems Integrator cover broadly the supply of telemedicine network hardware, the installation of the system, user training, maintenance and operations support for a minimum period of 2 years as well as, through an association with a supplier, the supply, installation, maintenance and operational support for a new HMIS system at VDUH.

3. Bids shall be submitted for all items and services within the package Engineering, Procurement and Construction (EPC) of Telemedicine Network and will be evaluated and awarded together for all items and services. Bidding will be conducted through the International Competitive Bidding as specified in the Instructions to Bidders within the Tender Document, and is open to all eligible bidders. The procurement procedure will be

conducted in accordance with Vietnamese EPC regulation and KfW's "Guidelines for Procurement of Goods, Works and associated Services."

4. Interested eligible bidders may obtain a complete set of Bidding Documents in hard copy from the following address:

Viet Duc University Hospital
Dr. Nguyen Duc Chinh, MD, PhD, Head of International Cooperation Department
Street: 40 Trang Thi, Room No. 202 Building A1, International Cooperation Department,
Administration Block
City: Ha Noi
Email address: duc_chinh1960@yahoo.com
Telephone: +84-24-38253531 ext. 365
Fax: +84-24-38248308

Interested eligible bidders must pay a fee of EUR 200 (or equivalent in Vietnamese currency) to obtain the document, in cash or to the account:

Account Holder: Project Decentralized Healthcare Systems – Telemedicine Project at Viet Duc Hospital to Provincial Hospitals
Account No.: 9552.1.7575510
At: Hanoi State Treasury

5. A pre-bid meeting will be held at Viet Duc University Hospital, 40 Trang Thi, Administration Block, Building A1 Room No.: 2 Floor/Room No: 2, Ha Noi at 10:00 am 27th March 2019.
6. The bids must be accompanied by a Bid Security of EUR 120,000 valid for at least 180 days from the deadline of submission of bids.
7. Bids must be delivered to the address below **to reach NOT later than 10:00 am 25th April 2019:**

Viet Duc University Hospital
Recipient: Dr. Nguyen Duc Chinh, Head of International Cooperation Department
Street: 40 Trang Thi , Room No. 202 Building A1, International Cooperation Department,
Administration Block
City: Ha Noi
Telephone: +84-24-38253531 ext 365
Fax: +84-24-38248308
Email address: duc_chinh1960@yahoo.com

The Technical Proposals will be opened in the presence of Bidders or their representative, who choose to attend, on the same day at 11:00 am at the Conference Hall, Ton That Tung, Viet Duc University Hospital.

8. The Viet Duc University Hospital reserves the right to accept or reject one or all the bids without assigning any reason thereof. Award of contract will be subject to no objection by KfW.