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# Your Access to the German Life Science Landscape

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**GERMANY  
TRADE & INVEST**

## 1. Facts & Figures: Life Science in Germany

## 2. Life Science Landscape - German BioRegions

## 3. Access to Funding & Partnering



**BioTech**

EUR 6.5 bln



**MedTech**

EUR 25 bln



**Pharma**

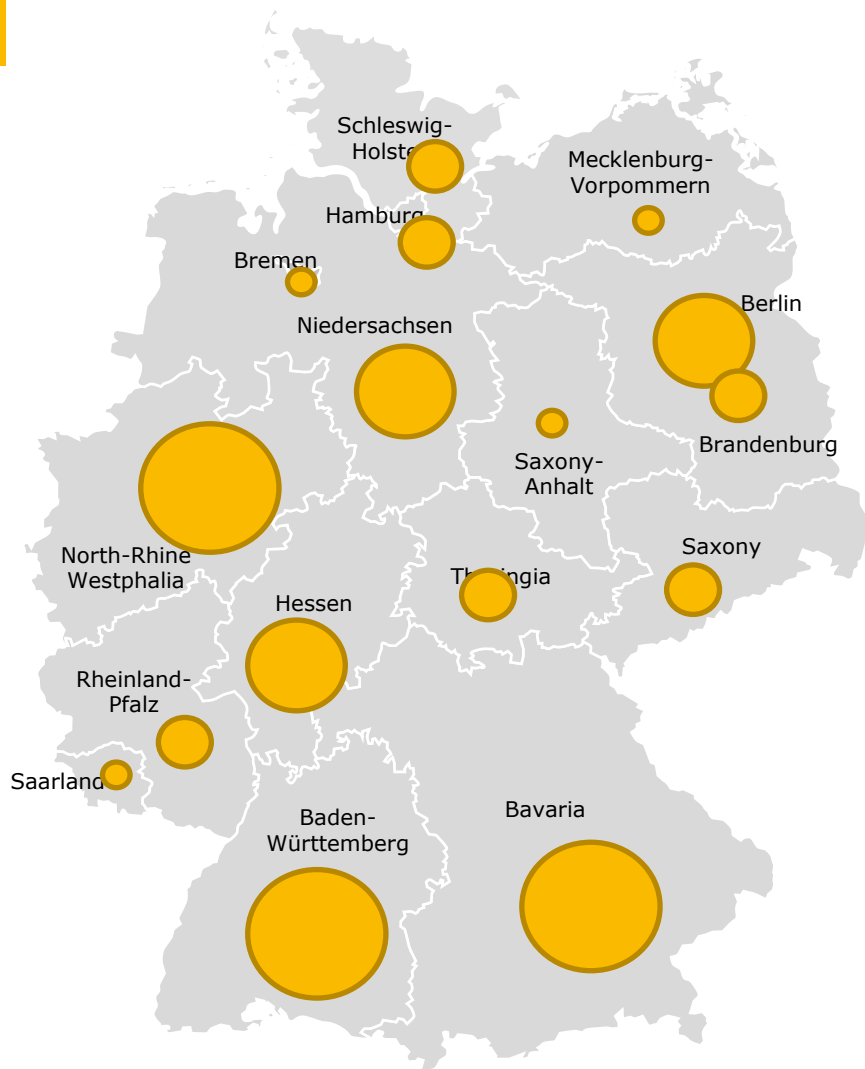
EUR 29 bln

**Germany's Life Science Industry EUR 60.6 bln**  
**17,246 companies**

Source: Vfa Bio 2014, Spectaris 2014, BPI 2014, Markus Database 2015

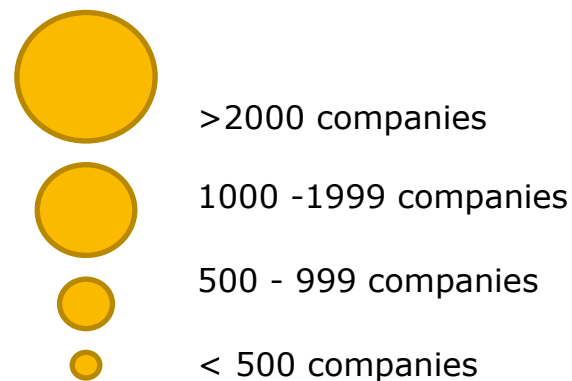
Souce Fotos: Bioech: ,©Gernot Krautberger - Fotolia.com; MedTech:© pfm - Produkte für die Medizin AG/BVMed Bilderpool; Pharma:© nikesidoroff - Fotolia.de

## Life Science companies by federal states

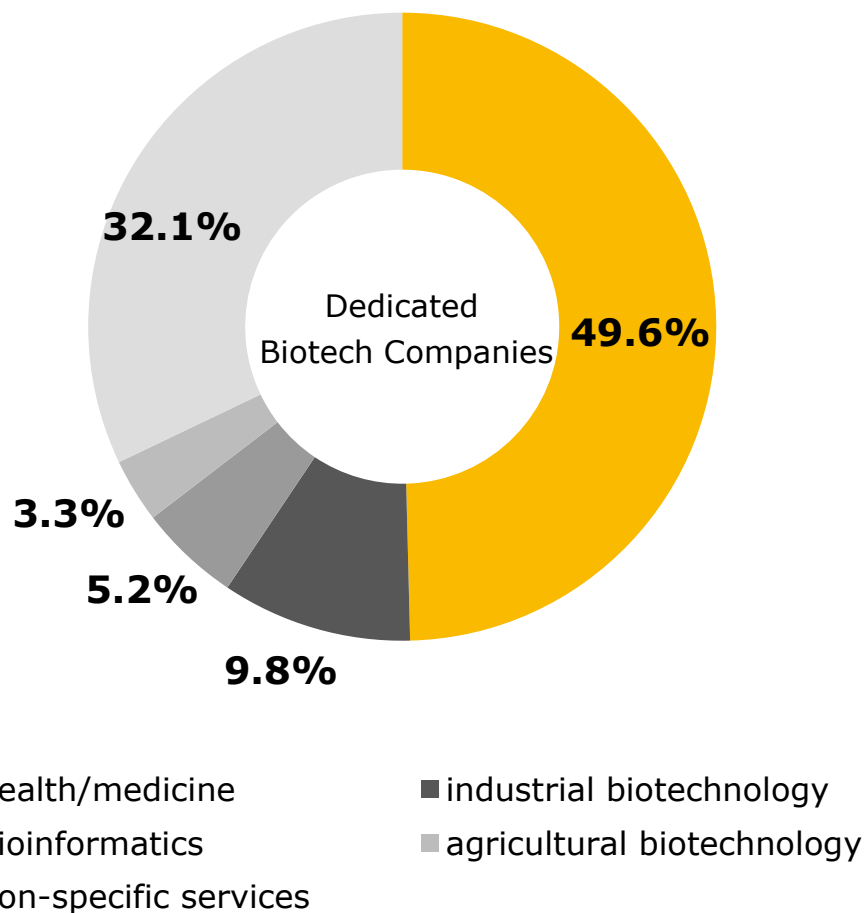


### Hotspots:

- Bavaria
- North Rhine-Westphalia
- Baden-Wuerttemberg
- Berlin-Brandenburg



## Biotechnology in Germany



### Dedicated biotechnology companies\* (2013)

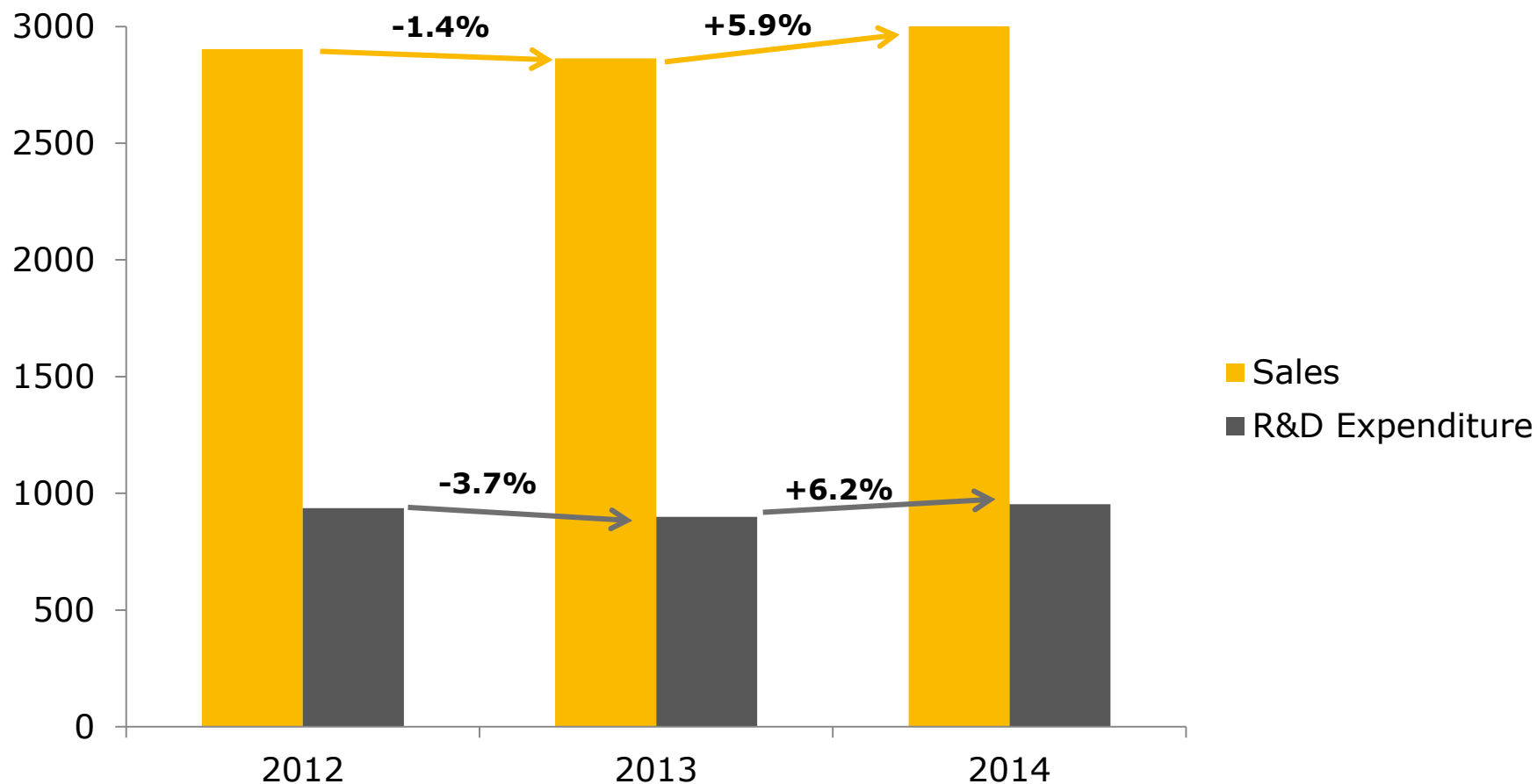
**Sales** **3.03 B €**

**R&D expenditure** **0.95 B €**

\*Definition by OECD

Source: [www.biotechnology.de](http://www.biotechnology.de)

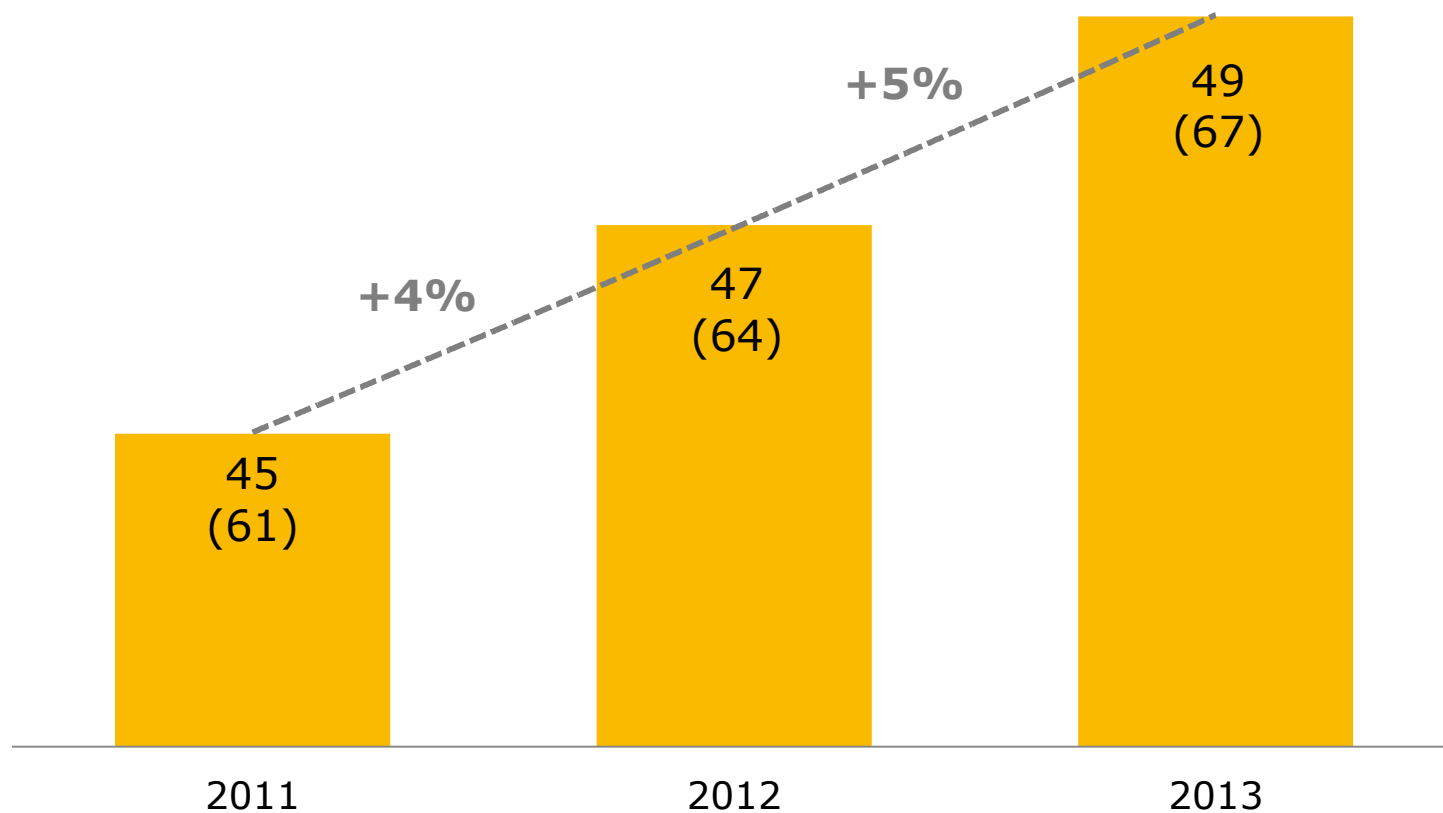
## Sales and R&D expenditure of biotech companies\*



\*dedicated biotechnology companies

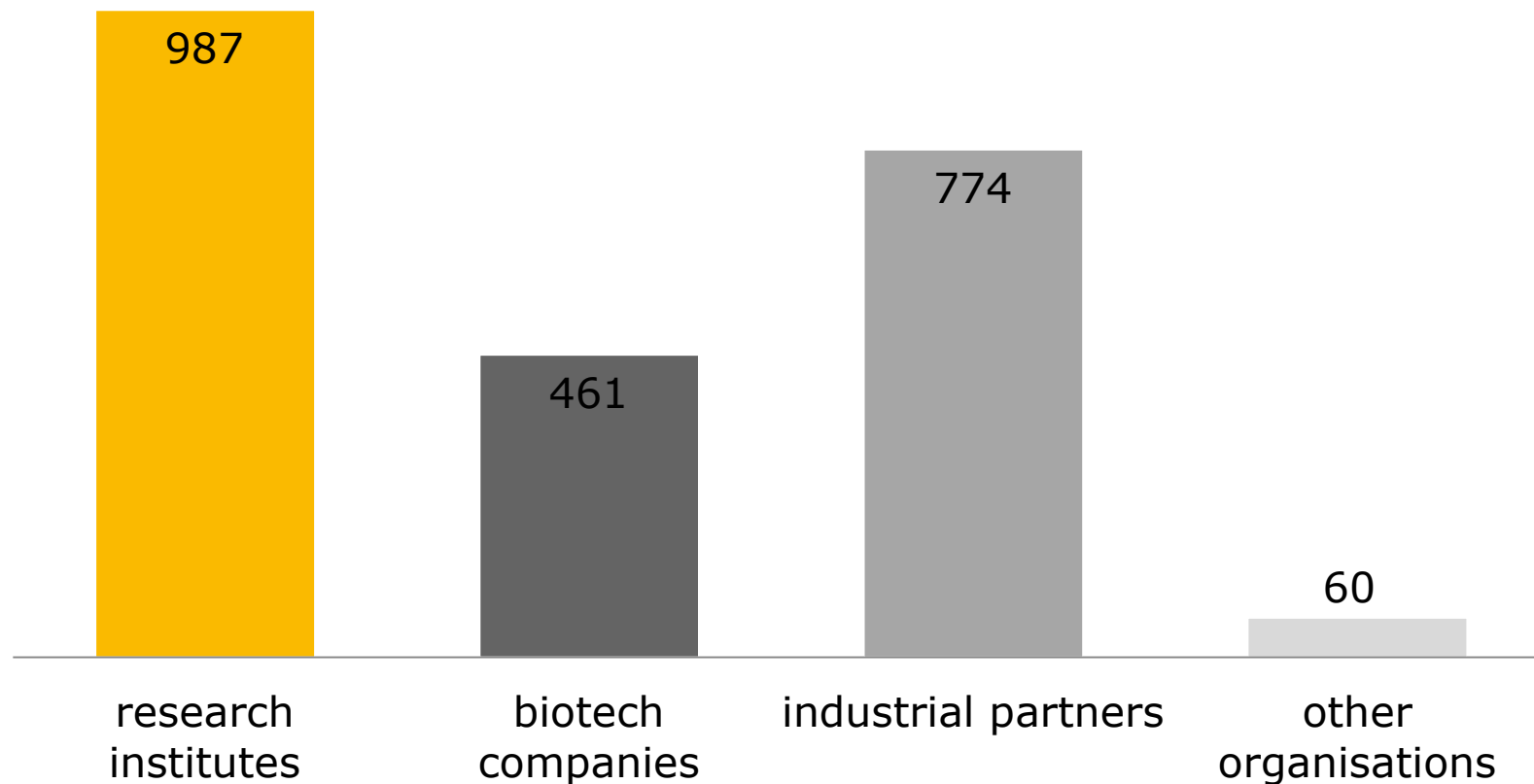
Source: [www.biotechnology.de](http://www.biotechnology.de)

Public subsidies in million Euro (M US \$).



Source: [www.biotechnology.de](http://www.biotechnology.de)

## Cooperation of dedicated biotechnology companies\*



\*Definition by OECD; Survey of 231 companies 2013

Source: [www.biotechnology.de](http://www.biotechnology.de)



Summary

**Strong Industry**  
**High Funding**  
**Excellent Cooperation Possibilities**

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## 30 German BioRegions

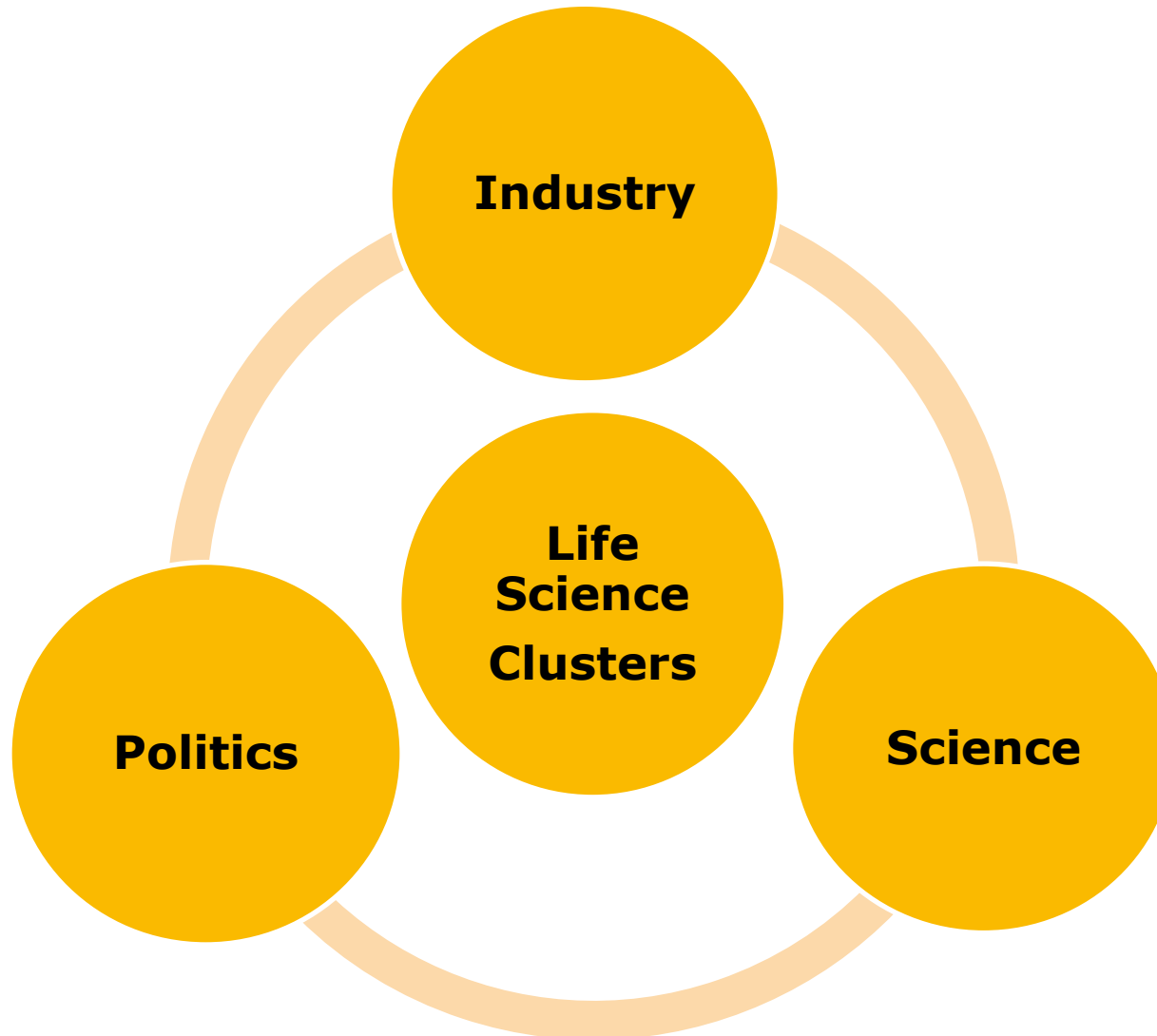


➔ **AK BioRegio**



Source Foto: <http://www.biodeutschland.org/ueber-uns.html>

The three pillars of the biotechnology clusters.



The cluster provide a wide range of services.



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## German Life Science Excellence

**Companies**



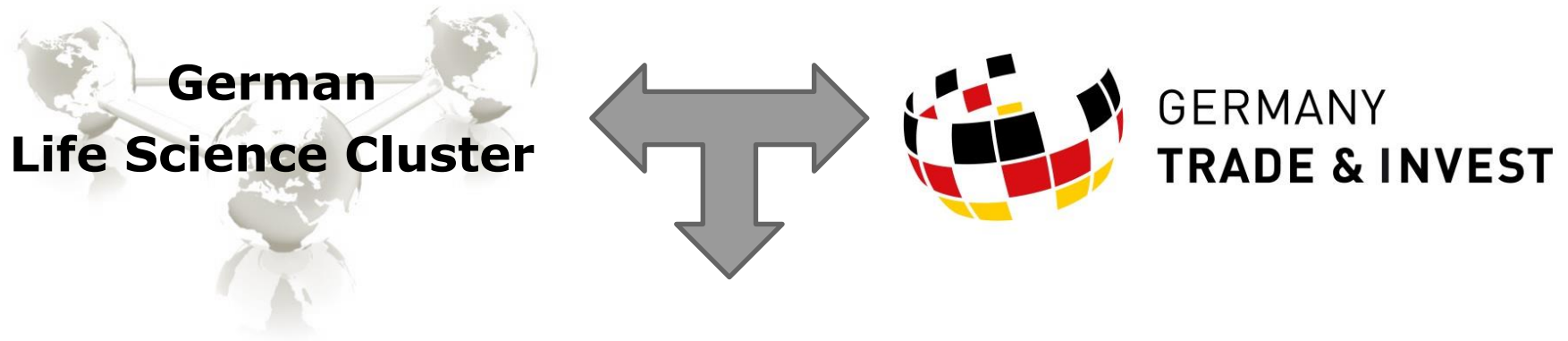
**Clusters**



**Funding**



**Excellent  
Cooperation  
Possibilities**

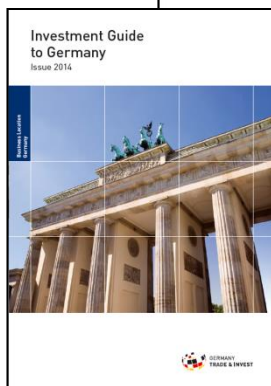


**Funding Options  
&  
Strategic Partnerships!**



## Expansion to Germany

Partnering  
Sales & Service  
R & D  
Production



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# Thank you for your attention!

## Germany Trade & Invest Foreign Trade and Inward Investment Promotion Agency

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