

July 14, 2016, 11:00 A.M. - 12:00 P.M. EDT (5:00 P.M. - 6:00 P.M. Berlin Time)

# Webinar: Market Access and Regulatory Update for Medical Device Manufacturers

#### Speaker



Gabriel Flemming | Senior Manager Healthcare | Germany Trade & Invest

#### **Curriculum Vitae**

Gabriel has a Business Administration degree of the University of Munich Business School (LMU) where he graduated in 2005. Subsequently he held positions in Sales and Marketing at publishing companies and a B2B language service provider based in Hamburg.

The German life sciences and healthcare sector became his industry focus during his time as an IP Acquisition Manager for a company managing the patent value funds of Deutsche Bank.

In 2009 Gabriel joined the Chemicals & Healthcare team of *Germany Trade & Invest being* the inward investment supporting agency of Germany. In this role Gabriel today is assisting companies in the medical technology sector to build up their footprint in Germany, covering all sales, R&D or manufacturing driven business cases.

#### **Germany Trade & Invest**

Germany Trade & Invest combines the in-depth analysis of foreign markets with the extensive knowledge of Germany's key industries and its investment and technology landscape.

Supported by a network of 60 experts abroad and benefitting from close cooperation with the German Chamber Network (AHKs), the economic development agency of the Federal Republic of Germany supports international trade with comprehensive, consistent and industry-specific market information. Germany Trade and Invest Gesellschaft für Außenwirtschaft und Standortmarketing mbH

Friedrichstraße 60 10117 Berlin Germany

T +49 (0)30 200 099-0 F +49 (0)30 200 099-111 office@gtai.com www.gtai.com

Sitz der Gesellschaft Corporate Headquarters **Berlin** 

Amtsgericht Registered at Local District Court **Charlottenburg** 

Handelsregisternummer Registration Number HRB 107541 B

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Utilizing the combination of wide-ranging global expertise and an internationally competitive consulting and service profile for foreign investors, Germany Trade & Invest secures and creates jobs in Germany. The organization places a special focus on the economic development promotion of the new federal states (eastern Germany) and Berlin.

## **Investment Location Germany**

Germany Trade & Invest provides close-to-market information to international companies looking to enter German markets. Our specialist industry teams prepare all of the relevant information essential to business success in Germany. Germany Trade & Invests comprehensive range of information services also includes:

- Market and industry reports
- Market entry analyses
- Business and tax law information
- Business and labor law information
- Funding and financing information

Business Location Germany

Investment Guide

### **Business Location Services**

Germany Trade & Invest supports international companies from market entry to business start-up in Germany. Expert project teams advise and assist in the business establishment phase. Germany Trade & Invests range of free services also includes:

- Legal and tax-related project support
- Funding and financing advisory services
- Site visit organization
- Local partner and network matchmaking
- Public and private partner coordination

Investment Consulting