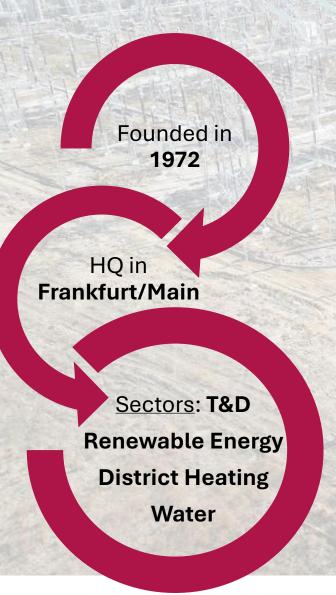
# The Procurement System of the Inter-American Development Bank (IDB) Experience of decon international GmbH





## at a Glance decon international GmbH



- 50 years of consulting and engineering experience in more than
  1.500 projects in over 140 countries
- Staff of 100 engineers, permanent and regular freelancers
- Offices in Berlin, Managua, Addis Ababa, Maputo, Santo Domingo
- 161 clients: mostly local government authorities, majority of projects funded by international donor banks (IDB, ADB, EBRD, KFW, AFD, EU, AFDB, World Bank Group and others)
- Previous working as





## Our Experience in Latin and South America

IDB References other IFI References



# **Experience in the Procurement Process**





## Our Experience The Procurement Process of IDB

### Administrative

- Formal Process with Clarifications and Amendments if required
- Supportive Online Portal for submission of Clarifications and Proposals BEO Procurement and the Project Procurement
- Transparent Documentation and availability of documents
- Process Duration depends on the Project demand
- Transparent, but no shortlist in BEO, just Award Notification
- Document templates are mostly comparable to Word Bank documents

#### **Budgets**

- Tight budgets and strong competition are difficult for European Bidders
- Local Partner or Organisation helpful



Reference Project Technical Review of the Verification of Works for the Elimination of Damages in the Electrical Infrastructure caused by the Hurricanes Eta and lota in the North Caribbean and Mining Triangle of Nicaragua





## **Our Experience**

Technical Review of the Verification of Works for the Elimination of Damages in the Electrical Infrastructure caused by the Hurricanes Eta and Iota



#### **Tasks**

- Inspection Visits
- Cost Analysis and Control
- Identification of possible solutions for mitigation of damages
- Verification of Site Works
- Reporting

### Client

- Inter-American Development Bank (IDB) Client
- Empresa Nacional de Transmisión Eléctrica (ENATREL) Beneficiary

#### **Budget**

approx. 190.000 USD

### Setup

decon international GmbH (Germany)



## Project

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Technical Review of the Verification of Works for the Elimination of Damages in the Electrical Infrastructure caused by the Hurricanes Eta and lota

- Recovery Works on Substations and Transmission Lines of all Voltage Levels between Low Voltage and High Voltage, Street Lighting, Meters etc
- Damage caused by hurricanes ETA (3.11.2020) and IOTA (13.11.2020)





## **Lessons Learned**

Technical Review of the Verification of Works for the Elimination of Damages in the Electrical Infrastructure caused by the Hurricanes Eta and lota

- Extrem fast procurement process due to the urgency of the works
- Focus on the project success within the IDB team





## **Reference Project**

# Network Expansion and Technical Loss Reduction Program for EDESUR, under the IDB 4711/OC-DR loan agreement. Dominican Republic





## **Our Experience**

Network Expansion and Technical Loss Reduction Program for EDESUR, under the IDB 4711/OC-DR loan agreement



#### **Tasks**

- Verification of Construction Quality
- Verification of Health, Safety and Environment on Site
- Verification of Contractors Schedules and Material Deliveries
- Verification of Designs and Drawings
- Analysis of Contractors Progress and Performance
- Reporting

#### Client

Empresa Distribuidora de Electricidad del Sur (EDESUR)

#### **Budget**

approx. 2.900.000 USD

#### Setup

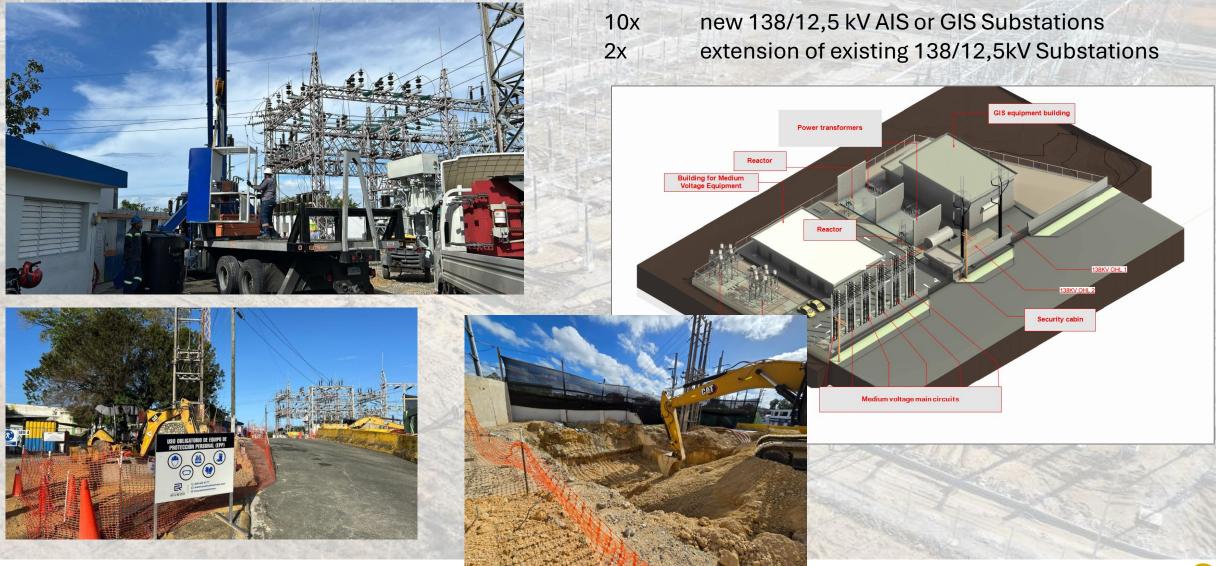
decon international GmbH through our local Office





## Project

Network Expansion and Technical Loss Reduction Program for EDESUR, under the IDB 4711/OC-DR loan agreement



YEARS OF EXPERTISE

Network Expansion and Technical Loss Reduction Program for EDESUR, under the IDB 4711/OC-DR loan agreement

- Direct Involvement of IDB Project Team
- Focus on the project success within the IDB team
- Formal and Bureaucratic Contract Administration
- EPC contractors' quality and performance has substantial room for improvement
- Project specific complex project administration setup with several stakeholders





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