



FICHTNER

Fichtner Group – practical
experience in doing
business with IADB

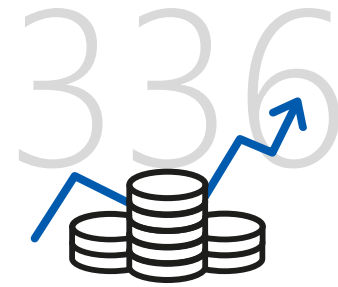
**The procurement system of the Inter-American Development Bank (IDB) -
Business opportunities resulting from tenders in Latin America and the Caribbean
30 April 2025, 15:00 – 16:30 CET**



Established in 1922 and
family-owned ever since



Project experience in
more than 170 countries



Gross operating revenues of
€336m in 2023



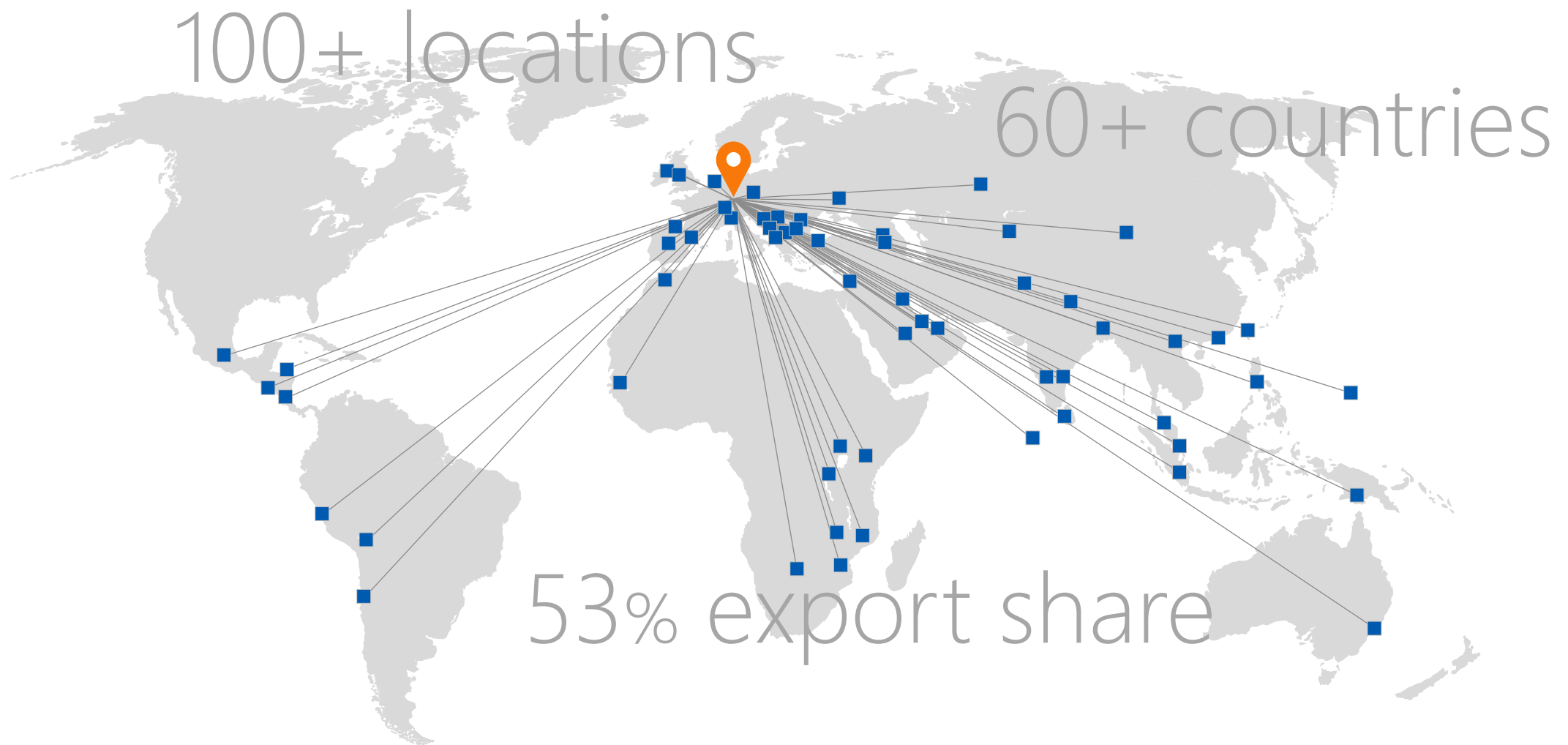
More than
2200 employees
worldwide



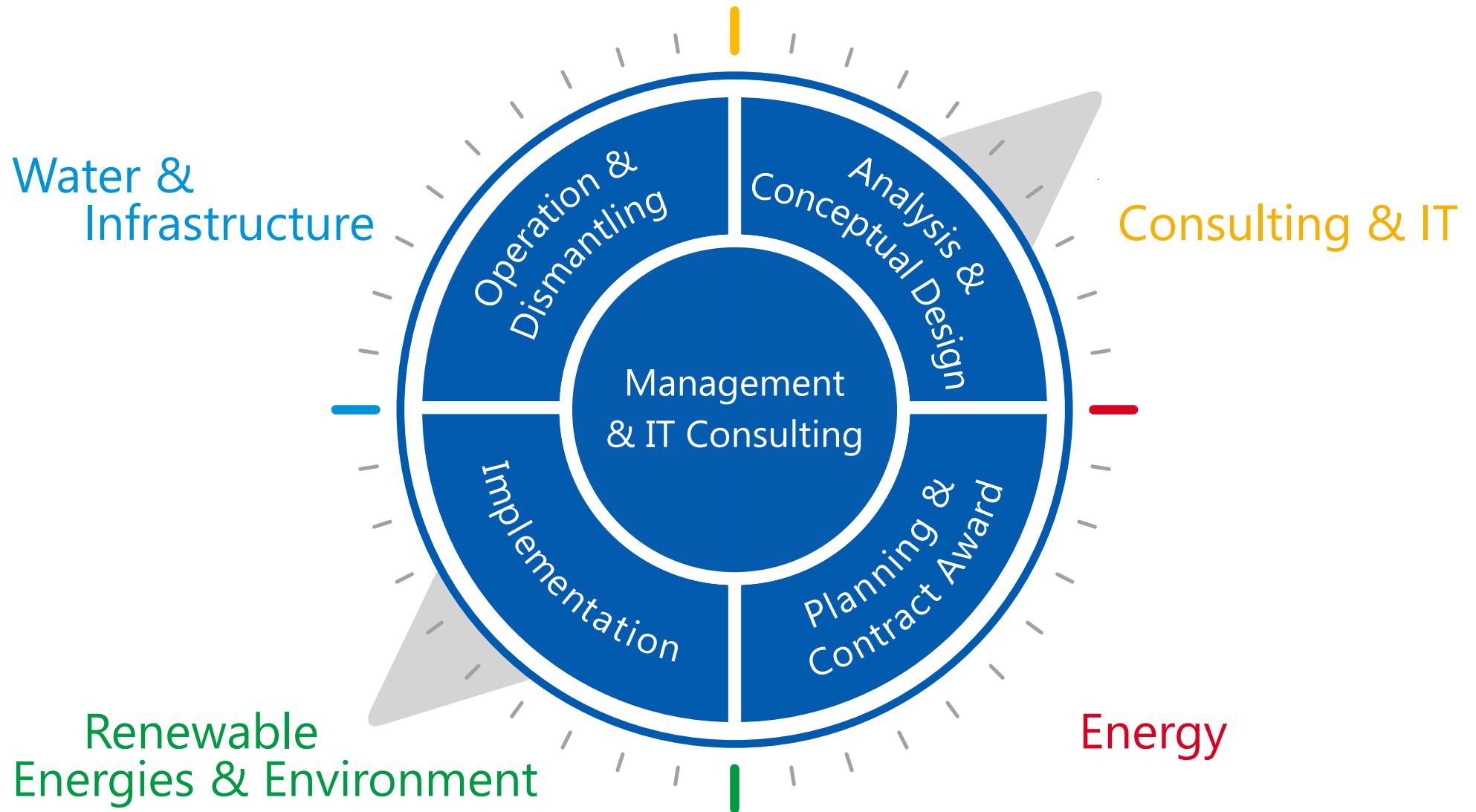
Long-standing
employees
from 66 nations



Certified systems for quality,
occupation health & safety,
environmental protection
and information security



Head office in Stuttgart | Present in more than 60 countries worldwide
Represented at over 100 locations by subsidiaries and affiliates, branches and project offices
53% of Group revenues generated outside of Germany



Planning and consulting in all project phases -
for technically and economically sound solutions

America

Range of services and primary focuses

Fichtner is active in the Americas since 1966. We are renowned for planning and consultancy services along the entire added value chain of infrastructure projects with over 500 completed projects in around 40 countries in the Americas.

Primary focuses are:

- hydrogen and power-to-X (PtX)
- water supply and sanitation, including wastewater treatment and re-use
- power generation based on renewable energies such as solar, hydropower, geothermal and wind power and also conventional
- power transmission/distribution
- transaction advisory and structuring
- tariff studies in the energy and water sector
- climate change resilience
- mining and environment



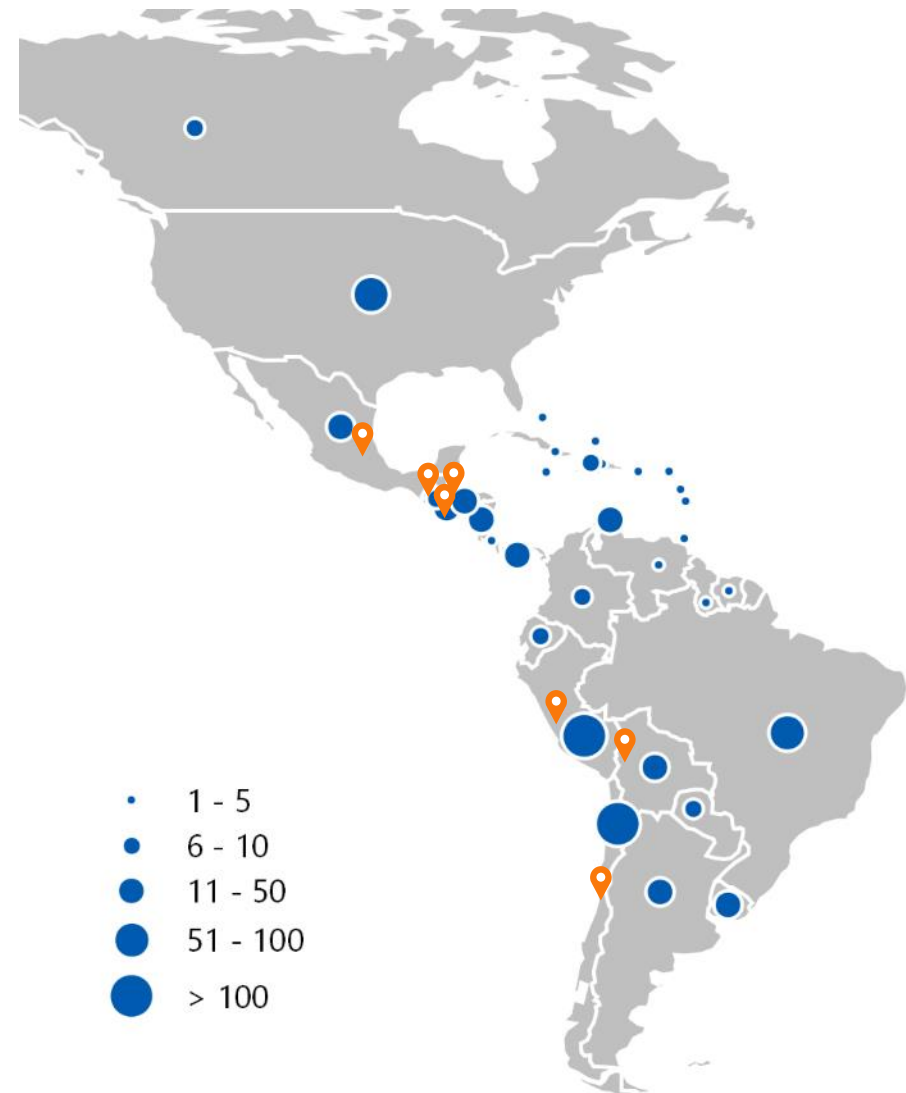
America

Experience – Presence

Office locations in Bolivia, Chile, Peru, Mexico, El Salvador, Honduras and Nicaragua – projects in nearly all countries

Our experience in the Americas now encompasses:

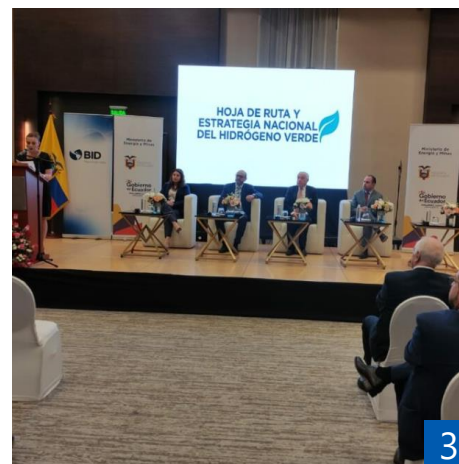
- over 230 projects in the renewable energy sector: hydropower, solar (PV and CSP), geothermal energy, wind power and bioenergy
- over 130 projects in the sector of water supply and sanitation
- over 100 conventional power generation projects
- over 50 projects in the sector of power transmission and distribution as well as power system management
- over 20 hydrogen and energy storage projects



 Office Locations

America – Interamerican Development Bank Projects

Selected Reference Projects – current and recent assignments



1	Due diligence and site supervision of two PV plants, Uruguay, IADB financed	 01.2014 - 01.2030	 75 MW La Jacinta and 10 MW San Javier
2	Independent Engineering Consultant – Reventazón 302 MW HPP, Costa Rica, client: IADB	 12.2012 - 12.2027	 Renewable energy hydropower
3	Roadmap and national strategy for the production and use of green hydrogen, Ecuador	 10.2022 - 07.2023	 IADB & Ministry of Energy
4	Hydrogen Strategy Argentina, Argentina	 06.2022 - 04.2023	 IADB & Presidencia de la Nación



Contact

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