

# MEDICAL CANNABIS IN GERMANY – OPEN FOR BUSINESS

HEALTHCARE WEBINAR, MAY 17, 2017

Omar Oweiss  
Director, Washington DC  
[www.gtai.com](http://www.gtai.com)

# Medical Cannabis in Germany

Moderator



Mr. Omar Oweiss

Director Investor Consulting

Germany Trade & Invest

Washington DC, USA

# Medical Cannabis in Germany

Germany Trade & Invest



Germany Trade and Invest is the economic development agency  
of the Federal Republic of Germany.

# Medical Cannabis in Germany

Germany Trade & Invest



We help international companies establish business operations  
in Germany.

# What we do



International marketing of Germany as a business and technology location



Economic promotion of the new federal states and Berlin



Business location consultancy services for international investors



Export market information for the German economy

# Medical Cannabis in Germany

## Webinar Series Past & Present

### 2017

- **Medical Cannabis in Germany - Open for Business (May 17, 2017)**
  - In Vitro Diagnostics - Welcome to Europe's Biggest Lab (July 19, 2017)
  - Medtech Market Access & Regulatory Update (October 28, 2017)
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### 2016

- Biopharmaceuticals - R&D, Production and Market Access (Dec 8, 2016)
- Apps and other Mobile Health Solutions (Oct 13, 2016)
- Market Access and Regulatory Update (Jul 14, 2016)

# Medical Cannabis in Germany

## Speakers



**Ms. Silke Ditgen**

Trade Commissioner Assistant  
Canadian Trade Commissioner Service  
Düsseldorf, Germany

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Trade Commissioner Assistant  
Canadian Trade Commissioner Service  
Düsseldorf, Germany

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**Mr. Florian Rister**

Vice CEO  
German Cannabis Association  
Berlin, Germany

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**Ms. Verena Aßmann**

Business Relations Management  
German Cannabis Association  
Berlin, Germany

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Business Relations Management  
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**Dr. Sandra M. Bütow**

Senior Manager Chemicals & Healthcare  
Germany Trade & Invest GmbH  
Berlin, Germany

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# Q&A SESSION AT THE END

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# Medical Cannabis in Germany

Speaker

## What is the Trade Commissioner Service?



The Canadian Trade Commissioner  
Service



Ms. Silke Ditgen

Trade Commissioner Assistant

Canadian Trade Commissioner Service

Düsseldorf, Germany

# Medical Cannabis in Germany

## Speaker

### German Cannabis Association – Tender Summary



 Deutscher Hanfverband

Mr. Florian Rister

Vice CEO

German Cannabis Association

Berlin, Germany



Ms. Verena Aßmann

Business Relations Management

German Cannabis Association

Berlin, Germany

# Medical Cannabis in Germany

Speaker

## Medical Cannabis in Germany – Finding Partners



Dr. Sandra M. Bütow  
Senior Manager Healthcare

Germany Trade & Invest GmbH  
Berlin HQ, Germany

# Q&A SESSION AT THE END

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# Medical Cannabis in Germany

Ask our experts...



**Dr. Sandra M. Bütow**  
Germany Trade & Invest  
Berlin, Germany

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**Mr. Omar Oweiss**  
Germany Trade & Invest  
Washington DC, USA

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**Mr. Florian Rister**  
German Cannabis  
Association  
Berlin, Germany

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**Ms. Silke Ditgen**  
Canadian Commercial  
Service  
Düsseldorf, Germany

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**Ms. Verena Aßmann**  
German Cannabis  
Association  
Berlin, Germany

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# Medical Cannabis in Germany

## Succeed in Germany's Healthcare Market

[www.gtai.com/succeed-in-german-healthcare](http://www.gtai.com/succeed-in-german-healthcare)

Thank you for joining us today.

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