

Webinar

# FROM ORBIT TO MARKET – EAST ASIA

ONLINE, JUNE 30TH 2026

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[www.gtai.de](http://www.gtai.de)



# Things to know for participants



Participants are muted



Webinar is recorded and is available for retrieval after the webinar



Questions via chat window possible at all times



Q&A session at the end of the presentation



Short survey after the webinar



# Agenda

**1. Introduction & Greetings by partners**

**2. Market Insights:**

- China
- Japan
- South Korea

**3. Legal Aspects**

**4. Discussion**

# Welcome remarks



**Erik Pahl**

Project Manager  
ESA BIC Bavaria



**Magnus von Cramm**

Head of Space  
BDLI/ German Aerospace Industries  
Association



BUSINESS  
INCUBATION  
CENTRE

Bavaria





# MARKET INSIGHTS, KEY PLAYERS AND PATHWAYS

# Our speakers



**Robert Herzner**

Director China  
GTAI



**Katharina Viklenko**

Director South Korea  
GTAI



**Frank Robaschik**

Director Japan  
GTAI



**Julia Merle**

Senior Manager International Business  
Law, GTAI



# SPACE INDUSTRY CHINA



# 1) State Agenda & Market Volume

2) Project Development

3) Regulations

4) Collaboration

5) Start-Up Ecosystem

# Market Volume 2025/2026

In billion USD	Market volume 2025	Change	Market volume 2026 1)	Change
<b>Overall</b>	137.1	29.4	180.5	31.7
<b>.Rocket manufacturing and launching</b>	44.7	35.2	61.9	38.4
<b>.Satellite manufacturing</b>	92.4	26.8	118.6	28.4

Sources: China National Space Administration, GTAI research 1) estimation

Market development of the Chinese space industry from 2021 to 2025 with CAGR of +23.1% (global average growth: +12.8%). For the satellite remote sensing business area in 2025: Sales 58% from government customers, 34% from corporate customers.



# Policy-Driven Development

## **2014 – “Document 60” (State Council / CCP):**

Opened space sector to private investment (satellites, launches, infrastructure, procurement)

## **2015 – 10-Year Space Infrastructure Plan (State Council):**

Targets capabilities in remote sensing, navigation, communications, data services

## **2022 – Space White Paper (State Council / CNSA):**

Expands commercial access to R&D facilities

## **2024 – 25-Year Space Development Plan (CNSA / central government):**

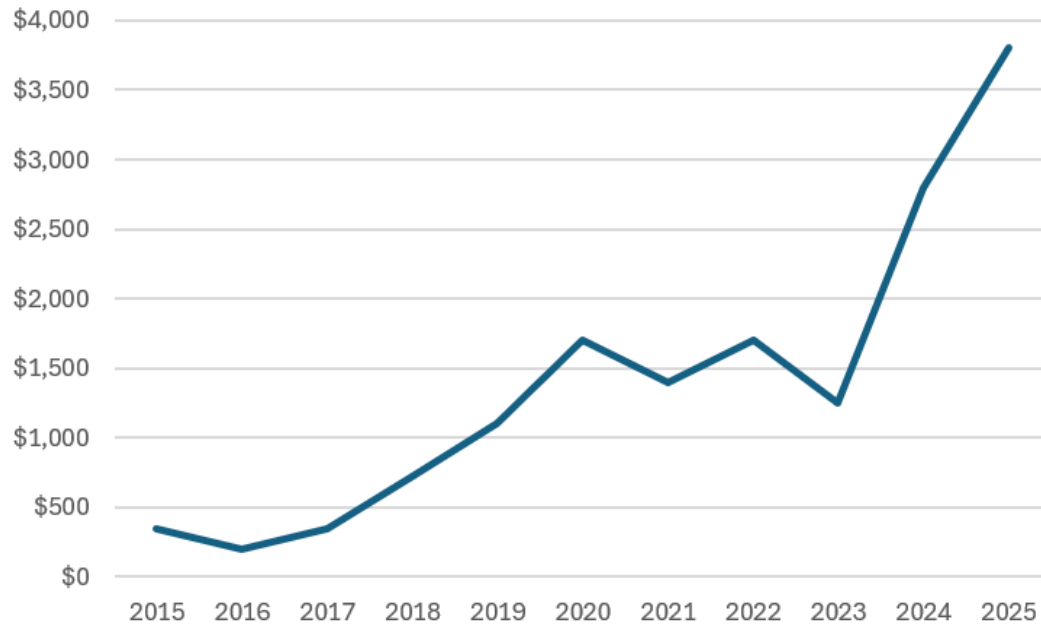
3 phases — lunar mission by 2030, Moon base (ILRS) by 2035, global leadership by 2050

## **2025 – Commercial Space Action Plan (CNSA):**

Goal by 2027: coordinated ecosystem, stronger innovation, commercialization and standards-setting

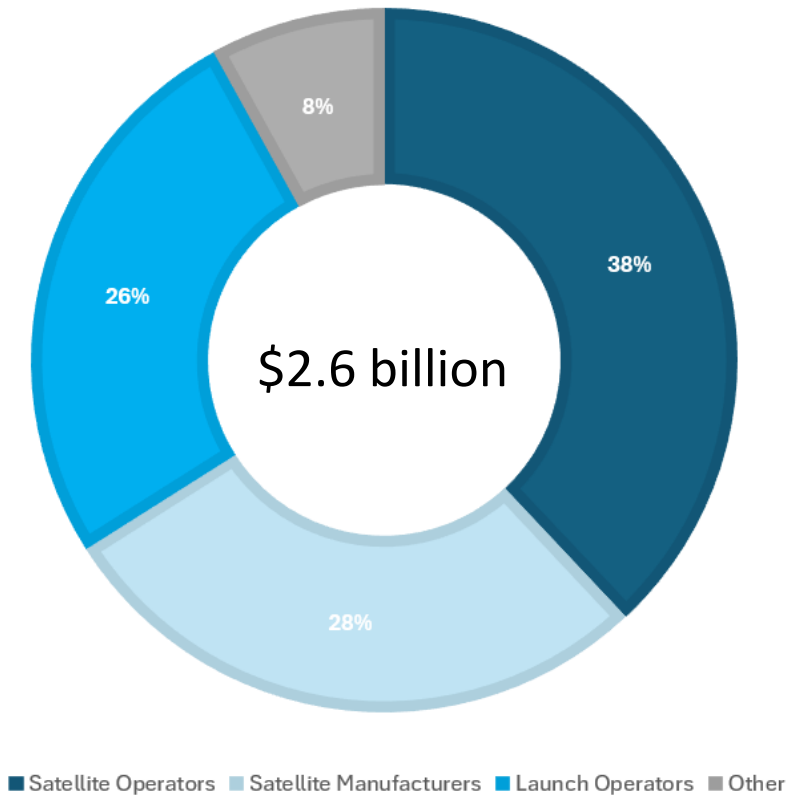
# Annual capital investment in China's space industry

2015-2025 (millions)



Sources: Information Technology & Innovation Foundation, European Space Policy Institute, Orbital Gateway Consulting

# Commercial space funding 2024



# State-owned operate national assets

- Long March launchers
- Earth Observation
  - China Aerospace Science and Technology Corporation (CASC)
- Space Station
  - Tiangong (“Heavenly Place”)

Constellation operators are often (semi-)state-owned:  
SpaceSail/SSST: strong state ownership/investor structure

# Private sector scale and innovate

- Opening up to private investment  
2014/2015
- Strong growth in commercial  
companies ~600
- Focus: reusable rockets, low-cost  
small satellites, components,  
broadband services

# Satellite manufacturers

COMPANY NAME	CITY	PRODUCTION CAPACITY BY END OF 2026	PLANNED PRODUCTION 2026	NOTE
<u>China Spacesat Co., Ltd.</u>	Beijing	1.300	540 to 720	State-owned
Shanghai Gusi Aerospace Technology Co., Ltd.	Shanghai	600	over 300	private
<u>Zhuhai Aerospace Microchips Science &amp; Technology Co., Ltd.</u>	Zhuhai	600	80 to 100	private
Shanghai Huhang Satellite Technology Co., Ltd.	Shanghai	500	over 150	private
<u>Zhejiang Geespace Technology Co., Ltd.</u>	Hangzhou	500	100 to 150	private
<u>Chang Guang Satellite Technology Co., Ltd.</u>	Changchun	400	100 to 150	State-owned
<u>Galaxy Space (Beijing) Technology Co., Ltd.</u>	Beijing	300	100 to 150	private
Aerospace Science and Technology Space Engineering Development Co., Ltd.	Wuhan	240	100 to 150	State-owned
China Aerospace Science and Technology Corporation Commercial Satellite Co., Ltd.	Xiong'an	200	50 to 100	State-owned
<u>China Strategic Technology Group</u>	Hongkong	200	N/A	private
<u>HIT Satellite Technology Co., Ltd.</u>	Harbin	180	N/A	private

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- 1) State Agenda & Market Volume
  - 2) Project Development**
  - 3) Regulations
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# Launch sites

Name	Province	Number Launch Pad	Note
Jiuquan Satellite Launch Center	Gansu	7	State-owned
Taiyuan Satellite Launch Center	Shanxi	3	State-owned
Xichang Satellite Launch Center	Sichuan	3	State-owned
Wenchang Spacecraft Launch Site	Hainan	2	State-owned
Haiyang Oriental Space Port	Shandong	3	Commercial, offshore
Hainan Commercial Spacecraft Launch Site	Hainan	2	Fully commercial
Dongfeng Commercial Aerospace Innovation Pilot Zone	Inner Mongolia	5	Specifically for private rockets

Sources: CCID Consulting Group (China Center for Information Industry Development)

# Space activities 2021 to 2025

	2021	2022	2023	2024	2025
Number of rockets launched	55	64	67	68	92
...of which commercial launches	13	21	26	43	50
Number of spacecraft in orbit	117	188	221	257	377

28 % of global rocket launches 2025

# Low-Earth Orbit Broadband constellation plans

PLAN	LEAD COMPANY / OPERATOR	DEVELOPMENT TARGETS AND ACHIEVEMENTS	MORE INFORMATION
Guowang (GW)	China Satellite Network Group Co., Ltd.	By 2035, 12,992 satellites are planned, divided into two constellations: GW-A2 and GW-A59. By the end of 2025, 136 satellites are already in orbit	State-controlled strategic network infrastructure intended for purposes such as telecommunications, with possible military applications
Qianfan G60	Shanghai Yuanxin Satellite Technology Co., Ltd. (SpaceSail)	By 2030, approximately 15,000 satellites are planned. By April 2026, 126 satellites are already in orbit	Commercial application supported by the Shanghai municipal government, aimed at providing global satellite internet services and positioning itself as a competitor to Starlink
Honghu-3	Shanghai Hongqing Technology Co., Ltd.	10,000 satellites are planned, of which approximately 5,000 are expected to be deployed by the end of 2030. Between 50 and 100 satellites are scheduled to be placed in orbit in 2026	Purely commercial service providing global satellite internet access

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- 1) State Agenda & Market Volume
  - 2) Project Development
  - 3) Regulations & Institutions**
  - 4) Collaboration
  - 5) Start-Up Ecosystem

## Export Regulations

- Export Control Classification
- Licensing Requirements
- End-Use and End-User Declarations
- ➔ ***“CNSA requires a certificate from the state space agency of the buyer to ensure that there is no resale”***
- Data Security and Cyber Regulations
- Sanctions and Compliance Screening

## Institutional setup

China National Space Administration since October 2025 main regulator

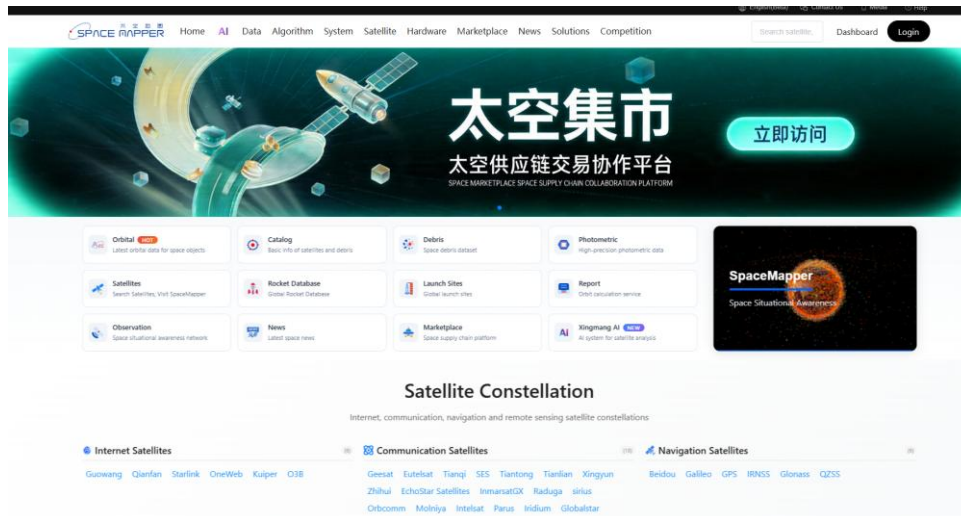
SOEs and program operators:

- CASC Space China
- CSAT Satellite Communications Co. Ltd.
- CASIC
- China SatNet, Guowang operator

- 1) State Agenda & Market Volume
- 2) Project Development
- 3) Regulations & Institutions
- 4) **Collaboration**
- 5) Start-Up Ecosystem

# Point of contact

- [National Astronomical Data Center](#)
- [全球太空数据平台 - SpaceMapper](#)
- Consulting Companies not China based



# Cooperation Case Study

**UK Demand:** Limited hyperspectral supply; need for near-term data solution.

**China Opportunity:** Available satellite capacity with competitive cost and coverage.

**Technical Fit:** Matching specs (resolution, formats) with analytics requirements.

**Outcome:** Multi-supplier access improves data continuity and competitiveness.

- 1) State Agenda & Market Volume
- 2) Project Development
- 3) Regulations & Institutions
- 4) Collaboration
- 5) Start-Up Ecosystem**

# Chinese Startup Ecosystem (2025/26)

**Scale:** ~129k startups; ~33k VC/PE-backed (~USD 1tn funding)

**State-driven model:** Government capital shapes AI, semiconductors,

**Regional specialization:** Beijing (AI), Shanghai (fintech/green), Shenzhen (hardware), HK (finance)

**Global top hubs:** Beijing #5, Shanghai #10, Shenzhen #17, Hong Kong # 27

**Shift to domestic innovation:** Stronger local ecosystem; reduced international role

[Start2group.Asia](https://www.start2group.asia)



# SPACE INDUSTRY JAPAN

# Japan 2025: Large Player in Asia and the World



4.

largest economy

36.000

US\$ GDP per capita

123

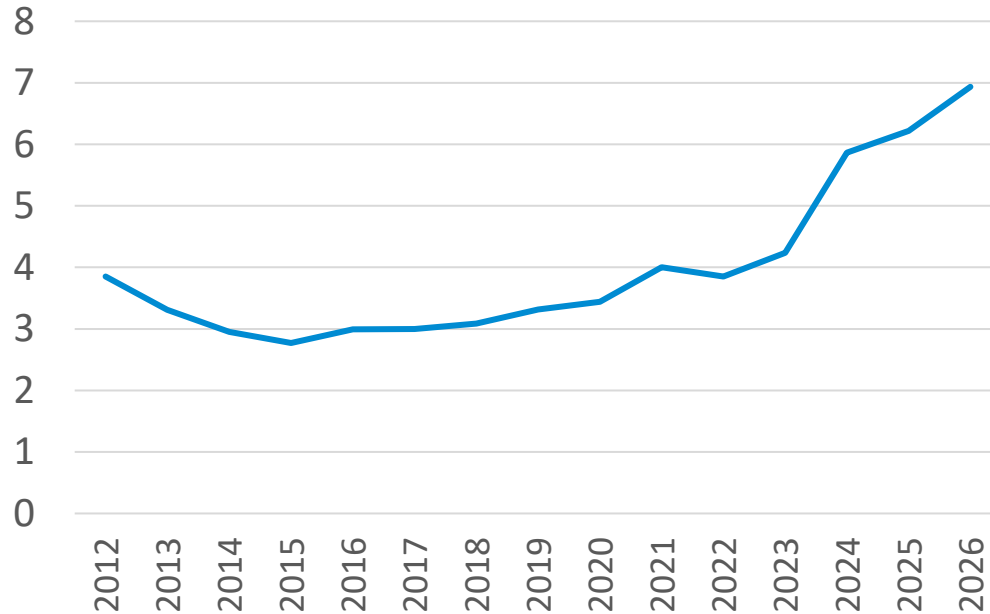
million inhabitants

4.

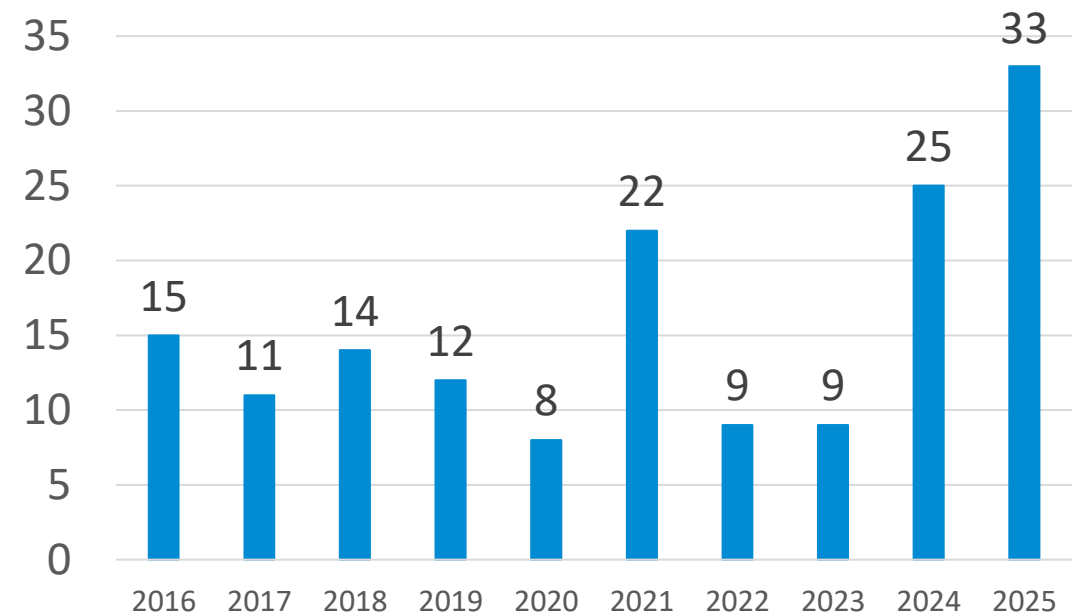
largest spending on R&D

# Japan – Growing Space Market

## Space Budget in Billions of US\$ \*



## Launches of Japanese Satellites



\* Fiscal Years from April to March, sum of budget of current fiscal year and supplementary budget of previous fiscal year

Sources: Cabinet Office (CAO) 2026; Calculations by Germany Trade & Invest 2026

**Aviation and Space are one of 17 strategic fields of the Takaichi government.**

**Basic Space Plan 2023: aim to double space market from 2020 to 2030 to > 50 bn US\$**

# Japan – Major Space Projects

## Lunar and Planetary

SLIM (completed)  
MMX – Martian Moons eXploration  
LUPEX - Lunar Polar Exploration  
Participation in Artemis

Hakuto-R,  
successors

## Satellites

XRISM (in orbit)  
LiteBIRD  
SOLAR-C  
Space Debris Removal (CRD2)

Earth observation  
& data services

## Rockets

H3  
Epsilon S

Zero  
Kairos

## Space Station

Kibo Experiment Module of ISS (in orbit)  
HTV-X Cargo vehicle

Space Robotics

# Japan - Selected Players in Space Market

Type	Segment	Players
Public		Cabinet Office (CAO), Japan Aerospace Exploration Agency (JAXA)
Large Firms	Rockets, etc.	Mitsubishi Heavy Industries (H3, cargo spacecraft HTV-X), IHI Aerospace (Epsilon, parts), Kawasaki Heavy Industries (parts, etc.)
	Satellites	Skyperfect JSAT, IHI (operators), Mitsubishi Electric, NEC, Canon Electronics
	Others	Sharp (solar cells, communication hardware), Toyota (lunar rover), Canon Electronics, Nikon (both optics), Nikon SLM Solution (Germany-based, 3D printing), Toray Advanced Composites, Teijin Carbon (both materials), construction companies ...
Startups	Satellites	Synspective, iQPS, Axelspace, ArkEdgeSpace, Warpspace (communication)
	Rockets	Space One (Kairos), Interstellar Technologies (Zero)
	Others	Astroscale (debris removal, in-space refueling), Elevation Space (return cargo from space), ispace (lunar lander), GITAI (robotics)

# Selected German-Japanese Projects

Mission	Partner
MMX – Mars Moon eXploration	JAXA, DLR, CNES
Callisto – reusable rocket demonstrator	JAXA, DLR, CNES
Destiny+ – mission to asteroid Phaeton	JAXA, DLR
EEE – use of automotive components for space applications	JAXA, DLR
Beppi Colombo – investigate Mercury (in orbit)	JAXA, ESA
Earth Care – observe Earth clouds and aerosols (in orbit)	JAXA, ESA
Ramses – investigation of asteroid passing close to earth	JAXA, ESA

Sources. DLR, ESA, JAXA2026; Research by Germany Trade & Invest 2026

**Plus, of course, cooperation on company level and scientific cooperation.**

# Accessing the Japanese Space Market

Access	Details
Trade Fairs	<a href="#">Spexa</a> , <a href="#">ISIEEX</a> , <a href="#">International Aerospace Exhibition</a> (all in Tokyo), partly <a href="#">Space Tech Expo Europe</a> (Bremen), <a href="#">Space Tech Expo USA</a> (California)
Events	<a href="#">Spacetide</a> , <a href="#">Nihonbashi Space Week</a> , possibly <a href="#">S-Booster</a> (all in Tokyo)
Supporting Institutions	<a href="#">DLR Tokyo Office</a> , <a href="#">AHK Japan</a> , <a href="#">GTAI</a> , <a href="#">JAXA Startups</a> , <a href="#">JAXA Partner Startups</a> , <a href="#">J-Sparc of JAXA</a> , <a href="#">JAXA Space Strategy Fund</a> , <a href="#">JETRO Invest Japan Business Support Centers</a> , <a href="#">J-Bridge of JETRO</a> including Japan Entry Acceleration Program, <a href="#">German Accelerator</a>
Startup Ecosystem	Overview in German: <a href="#">Japan hat bei Start-ups noch Luft nach oben</a>

Source: Research by Germany Trade & Invest 2026



# SPACE INDUSTRY SOUTH KOREA

# Space Industry in Korea

## Strengths & Opportunities

- Rapid technological catch-up
- Strong industrial base
- Clear government strategy and support
- Growing private sector involvement by large conglomerates
- Focus on technological sovereignty & reducing dependence

## Weaknesses & Threats

- Limited domestic market size
- Lower budget compared to global leaders
- Short track record in launch capability
- Developing New Space ecosystem & less mature start-up landscape and VC involvement
- Scaling challenges in global competition

# Key Actors & Ecosystem

## Public Institutions

- Korea AeroSpace Administration (KASA)
- Korea Aerospace Research Institute (KARI)
- Korea Association for Space Technology Promotion (KASP)

## Industrial Actors

- Major Corporations: Korea Aerospace Industries (KAI), Hanwha Aerospace, LIG Defense & Aerospace
- Emerging New Space Actors: Innospace, Nara Space, Hancom InSpace

## German Companies

- German Aerospace Center (DLR) & KASA Agreement
- Rohde & Schwarz: EMC & NTN Testing
- Airbus Korea: Composite Technology Centre in Busan; new TechHub in Daejeon 6.2026
- Strategic Partnership **Exolaunch** & Innospace (KR): Launch Integration & Satellite Deployment
- **ArianeGroup**: Commercial Launch Services

# Entry Points & Ecosystem Access

## Industry Events & Exhibitions

- International Aerospace Technology Exhibition (AEROTECH), Changwon, 30.9.-2.10.2026
- International Space Summit (ISS), Daejeon, 6.-8.7.2027
- Seoul International Aerospace & Defense Exhibition (Seoul ADEX), Goyang, 20.-24.10.2027

## Access Channels

- Cluster Initiatives in Daejeon (R&D), Gyeongnam (Satellites), Jeonnam (Space Launch Vehicles)
- Institutional Partnerships: KASA, KARI, KASP
- Defense Cooperation via: Defense Acquisition Program Administration (DAPA), Agency for Defense Development (ADD)

**Market Entry Programme: Aerospace Industry Korea, Seoul /Changwon, 28.9.-2.10.2026**



# BUSINESS LAW IN EAST ASIA



# Business Law in East Asia

## Agenda

### 1. China

- Investment Law (especially Foreign Investment Law and Negative Lists)
- Corporate Law (esp. Company Law Reform 2024 and WFOE)

### 2. South Korea

- Investment Law (esp. Foreign Investment Promotion Act)
- Corporate Law (esp. Chusik Hoesa (Stock Company))

### 3. Japan

- Investment Law (esp. Foreign Exchange and Foreign Trade Act)
- Corporate Law (esp. Kabushiki Kaisha (K.K., Stock Company))

## 1. China: Investment Law – Foreign Investment Law


# “Foreign Investment Law”

- in force since January 1<sup>st</sup>, 2020
  - 3 former laws were replaced (laws on Sino-Foreign Equity Joint Ventures (1979), Sino-Foreign Contractual Joint Ventures (1988) and Wholly Foreign-Owned Enterprises (1986))
  - transition period of 5 years for established joint ventures until December 31<sup>st</sup>, 2024
  - **Chinese Company Law** now applies to all companies
  - system of negative lists for foreign investment (cf. Art. 4 Foreign Investment Law)
- 
- ❖ **Text** of the Foreign Investment Law of March 15<sup>th</sup>, 2019 ([English](#))
  - ❖ **Implementing Regulations** of the Foreign Investment Law ([Chinese](#))

# 1. China: Investment Law – Negative Lists

## Special Administrative Measures for Foreign Investment Access

- Nationwide negative list (2024)  
or
- Negative list for Special Economic Zones (2021)

Provision of service in mode of commercial presence 

## Negative Lists for cross-border trade in services

- Nationwide negative list  
or
  - List for Special Economic Zones (both 2024)
- [GTAI-Rechtsmeldung](#) (German)

## Market Access Negative List

has to be followed by domestic and foreign investors  
(new list of April 2025)

- [GTAI-Rechtsmeldung](#) (German)

## 1. China: Investment Law – Catalogues of Encouraged Industries

# Further information on Chinese investment law

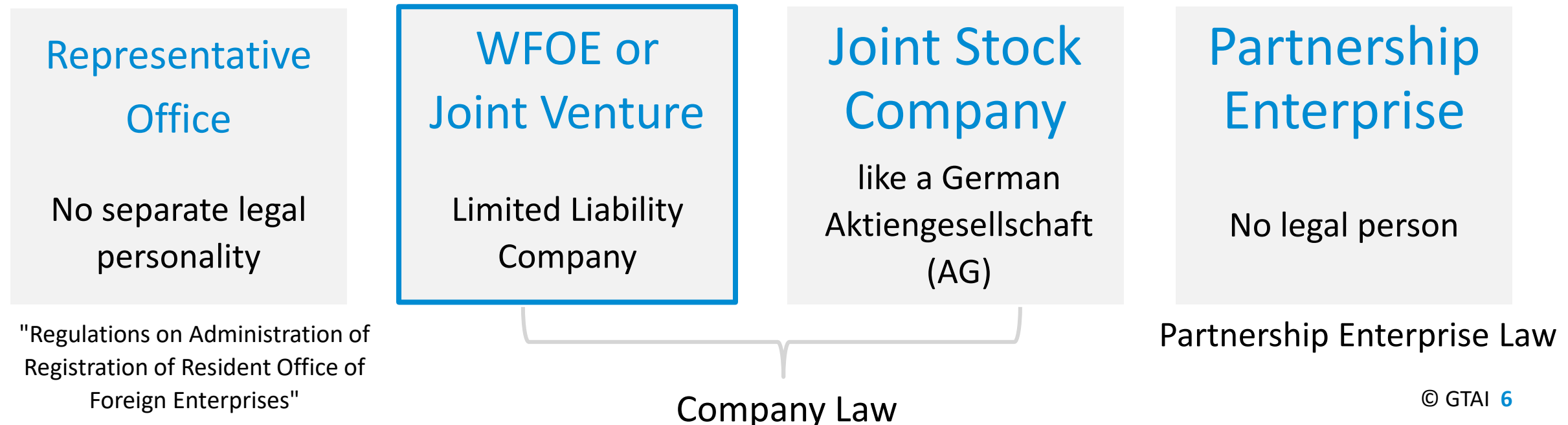
- “Catalogue of Encouraged Industries in Western Regions (2025 Edition)”, in force since January 1<sup>st</sup>, 2025
  - ❖ Text of the Catalogue in [Chinese](#)
- “Catalogue of Encouraged Industries for Foreign Investment (2025 Edition)”, in force since February 1<sup>st</sup>, 2026
  - [GTAI-Rechtsmeldung](#) (German)

➤ For more information on investment law in China:  
GTAI-Rechtsbericht [China: Investitionsrecht](#) (German)

## 1. China: Corporate Law

# Examples of business structures for foreign investors

To set up a 100 % foreign-owned subsidiary you can choose the Wholly Foreign-Owned Enterprise (WFOE), which is a private limited liability company (comparable to a German Limited Liability Company – GmbH).



## 1. China: Corporate Law

# Company Law reform 2024

- Company Law of December 29<sup>th</sup>, 1993
- Reform of December 29<sup>th</sup>, 2023 went into force on July 1<sup>st</sup>, 2024
- Now 266 Articles (before: 218), amendments especially with respect to:
  - Corporate Governance
  - Capital contribution
  - Liability
- transition period – applicable to companies already registered as of June 30<sup>th</sup>, 2024 – for **adjusting existing deadlines for registered capital contributions** in their articles of association to a five-year term runs **until June, 30<sup>th</sup>, 2027** (Art. 47 and 266 Company Law)
  - [GTAI-Rechtsmeldung](#) (German)
- ❖ **Text** of the Company Law in [Chinese](#)
- More information: [GTAI-Rechtsbericht](#) and GTAI-Rechtsbericht [China: Gesellschaftsrecht](#) (German)





## 1. China: Corporate Law

# Registration of a company - New implementation measures of the Company Law

- **State Administration for Market Regulation (SAMR):** Implementation Measures for Company Registration Management of December 20<sup>th</sup>, 2024, effective from February 10<sup>th</sup>, 2025 ([Chinese](#))
- **Company Registration (Filing) Application Form - Version 2026,** effective from **May 1<sup>st</sup>, 2026** (Standardized Documents and Standardized Materials, 《经营主体登记文书规范（2026年版）》 and 《经营主体登记提交材料规范（2026年版）》, in [Chinese](#))
- **Foreign Investment Information Report** (Art. 34 Foreign Investment Law) has to be filed with the Ministry of Commerce – MOFCOM through “National Enterprise Credit Information Publicity System”



## 2. South Korea: Investment Law

# Korean Investment Law

- **Foreign Investment Promotion Act (FIPA, [English](#))**
  - “national treatment” of foreign direct investors
- Act on Prevention of Divulgence and Protection of Industrial Technology ([English](#))
  - exports of national core technologies (e.g. space)
- Foreign Investment Zones (Art. 18ff. FIPA)
- Special Act on Designation and Management of Free Economic Zones
- [Korea AeroSpace Administration](#): **Space Development Promotion Act ([Korean](#))**
  - “Space Industry Investment Promotion Zones” to be established
  - Art. 18-5 – Promotion of start-ups related to space development
- Investment Protection Agreement of 1964 betw. South Korea and Germany
  - More information: GTAI-Rechtsbericht [Südkorea: Investitionsrecht](#) (German)

## 2. South Korea: Corporate Law

# Market entry in South Korea for foreign investors

### Representative Office or Liaison Office

Foreign Exchange Transactions Act

- No profit-generating activities, only market research etc.
- Report to "Designated Foreign Exchange Bank"

### Branch (Office)

- Part of foreign parent company which remains liable
- Permanent establishment

### Company

- independent legal person
- Different forms regulated in Commercial Act
- 100 % foreign ownership permitted (except for certain industries)

### Joint Venture

- Contract between foreign and Korean partner
- Organization structure in accordance with Commercial Act

- GTAI-Rechtsbericht [Südkorea: Gesellschaftsrecht](#) (German)
- ❖ Korea Trade-Investment Promotion Agency (KOTRA) – Invest KOREA: [Investment Guides](#)
- ❖ [Ministry of SMEs and Startups](#)

## 2. South Korea: Corporate Law

# Commercial Act: 5 different types of companies



- 1 Hapmyung Hoesa (Partnership Company, Art. 178 ff. Commercial Act)
- 2 Hapja Hoesa (Limited Partnership Company, Art. 268 ff. Commercial Act)
- 3 Yuhan Chaekim Hoesa (Limited Liability Company (LLC), Art. 287-2 ff. Commercial Act)
- 4 **Yuhan Hoesa** (Limited Company, Art. 543 ff. Commercial Act) → *cf. German GmbH*
- 5 **Chusik Hoesa** (Stock Company, Art. 288 ff. Commercial Act) → *cf. German AG*



### 3. Japan: Investment Law

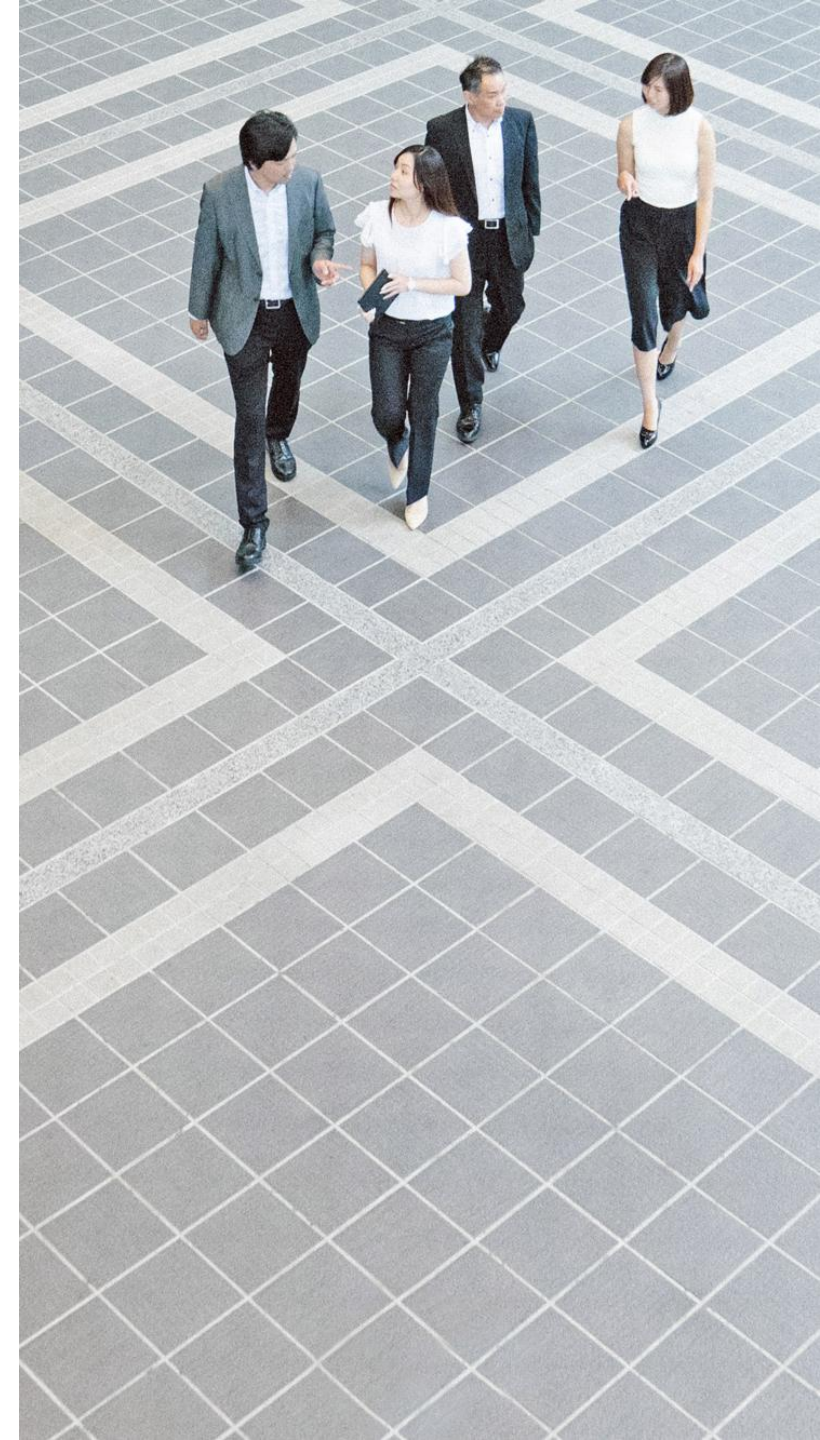
# Japanese Investment Law

- **Foreign Exchange and Foreign Trade Act (FEFTA, [Japanese](#))**
  - definition of “foreign investor” in Art. 26 FEFTA
  - in certain industry sectors a prior FDI notification to the relevant ministries is required, e.g. **space** as a “core business sector”
- ❖ [Ministry of Economy, Trade and Industry \(METI\)](#): “Startup and New Business Promotion”, e.g. information on [“Startup Visa”](#)
- ❖ Information on incentive programs: [Japanese External Trade Organization – JETRO](#)
- ❖ [Japan Aerospace Exploration Agency \(JAXA\)](#)
  - More general information: GTAI-Rechtsbericht [Japan: Investitionsrecht](#) (German)

### 3. Japan: Corporate Law

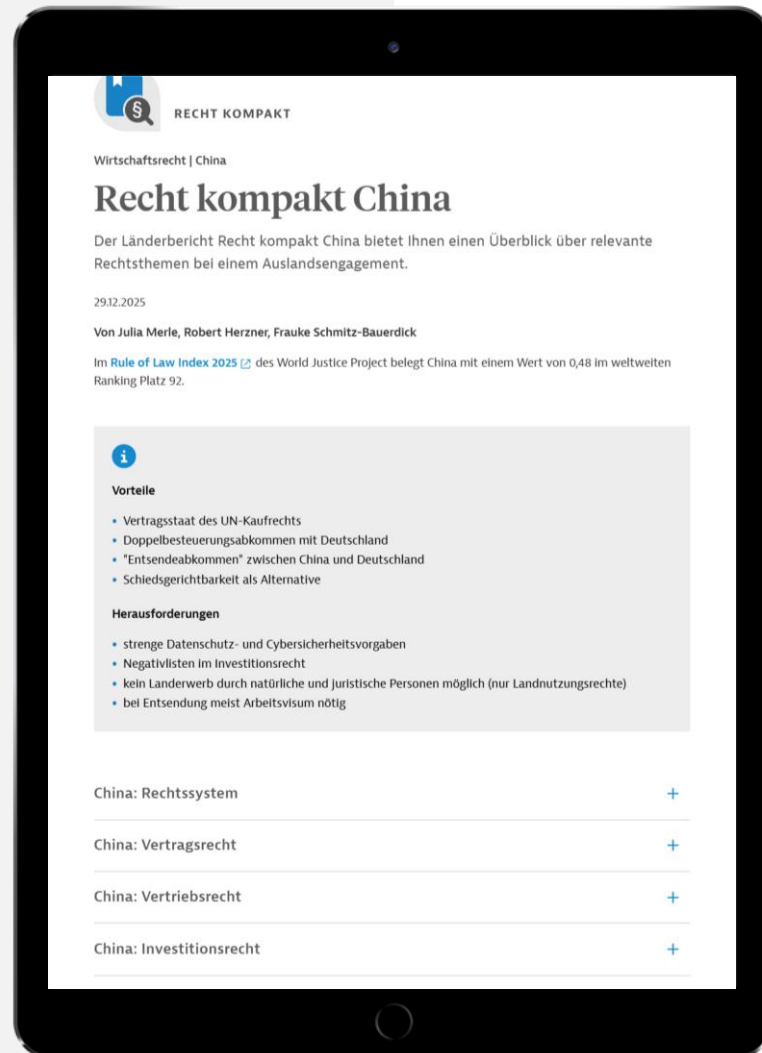
# Setting up in Japan

- Examples: Representative Office, Branch Office or subsidiary company
- Different types of capital and partnership companies regulated in the **Companies Act** ([Japanese](#)):
  1. General partnership company (Gomei Kaisha)
  2. Limited partnership company (Goshi Kaisha)
  3. **Stock Company** (Kabushiki Kaisha, K.K.)
  4. **Limited Liability Company** (Godo Kaisha)
- No minimum share capital requirements
- **Registration procedures:** Commercial Registration Act ([Japanese](#))
  - Application to the local Legal Affairs Bureau
  - ❖ Ministry of Justice: “[Commercial and Corporation Registration](#)”
- GTAI-Rechtsbericht [Japan: Gesellschaftsrecht](#) (German)
- ❖ JETRO: more information on “[Setting Up Business](#)” (e.g. guides and videos)



# GTAI Country Reports „Recht kompakt“

Here you can find more basic information on business law in East Asia (in German only).



- **China:**

- [Recht kompakt](#) (as of December 2025)

- [Gesetze](#) (collection of relevant business laws)

- **South Korea:**

- [Recht kompakt](#) (as of May 2026)

- [Gesetze](#)

- **Japan:**

- [Recht kompakt](#) (as of September 2024)

- [Gesetze](#)

# Do you have any further questions?



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**Bitte beachten Sie, dass wir Ihnen nur unverbindliche Auskünfte geben können, die keine Beratung durch einen Rechtsanwalt oder Steuerberater ersetzen.**

**Please note that we can provide only non-binding information, which does not replace legal advice from a lawyer or tax advisor.**



## HELPFUL RESOURCES

# GTAI-Resources



Webinar | Middle East | Space and Aviation

## From Orbit to Market - Middle East

Companies and startups interested in the space industry will receive an overview of current developments and legal requirements in Saudi Arabia, the United Arab Emirates and Israel.

**08**

Juli 2026

Webinar | Middle East | Space and Aviation

**From Orbit to Market - Middle East**

10:00 Uhr - 11:30 Uhr

**Webinar-Series** on space industry:

<https://www.gtai.de/de/meta/veranstaltungen/raumfahrtindustrie-webinarreihe-1999360>

Always stay updated to **new analyses** on aerospace and space markets: [Suche](#)

# Market Entry Programme (BMW E)

Destination	Focus	Date	
Taiwan	Space technologies, satellites, drones	May 2026	<a href="#">Building a "Trusted Supply Chain"! German Aerospace Delegation to Taiwan An-chors Secure Communication Partnerships</a>
Malaysia	Aviation and Space – Purchasing delegation to Germany	June 2026	<a href="#">Informationsreise Malaysia 2026 Luftfahrt - germantech.org</a>
South Korea	Aviation and Space Technologies	28.09. – 02.10.2026	<a href="#">Markterkundung Korea 2026 Raumfahrt - germantech.org</a>
<b>2027:</b>			
Norway	Space security (european strategic sovereignty)	2027	
Japan	Market entry programm in space technologies	2027	
USA	Market entry programme in space industry and satellite technologies	2027	

# DLR Tokyo Office



- Representing DLR in dealings with institutions and organisations in Japan and Asia-Pacific
- Relations with partner organisations, authorities, r&d-institutions, industry, international institutions and German representations
- Analysing and reporting of key Japanese and regional political activity,
- Supporting German research and industry through cooperation projects relevant to DLR

-> DLR [Tokyo office](#)

GERMAN ACCELERATOR

# Explore Asia with German Accelerator

Market Discovery for Japan, Korea and China

## Validate before you commit.

Pressure-test demand, customer fit and go-to-market assumptions with local experts and curated ecosystem access.

## What startups get

- Local experts**  
Mentoring from operators and market specialists
- Market feedback**  
Evidence for your go/no-go decision
- Curated access**  
Introductions to customers, partners and investors
- Founder-ready**  
No prior GA knowledge required

### Market Discovery

Explore and validate

### Virtual-first

Designed for early exploration

### In-market exposure

De-risk market entry

### Non-dilutive support

No equity taken



THREE MARKET TRACKS

# Three markets. One clear decision.

Build evidence for a focused go / no-go decision before investing serious resources.

## Japan

### Credibility & fit

- Adapt pitch & materials
- Understand B2B buying logic
- Map legal and hiring basics

## South Korea

### Access & validation

- Curated 1:1 B2B matchmaking
- Meet ecosystem & investors
- Test partner readiness

## China

### Safe discovery

- Clarify positioning
- Navigate regulatory / IP basics
- Assess stakeholders & entry options

**Check your eligibility** Scan to find the right GA program for your startup.

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**Q&A: your questions?**