

GERMANY

TRADE & INVEST

Facts & Figures:

Germany's Biotechnology Landscape

Dr. Sandra M. Bütow Manager Investor Consulting Chemicals & Healthcare Germany Trade & Invest GmbH

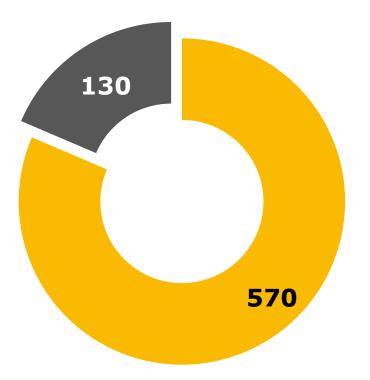
Webinar Series: Succeed in Germany's Healthcare Market, June 12th 2014



- 2. Biotechnology Landscape German BioRegions
- 3. Funding Best Practice German Centers for Health Research



Number of biotechnology companies in Germany



	iotechnology
companies*	(2013)
Sales	2,9 B €
Sales	(3,9 B US \$)

R&D expenditure

(1,2 B US \$)

0,9 B €

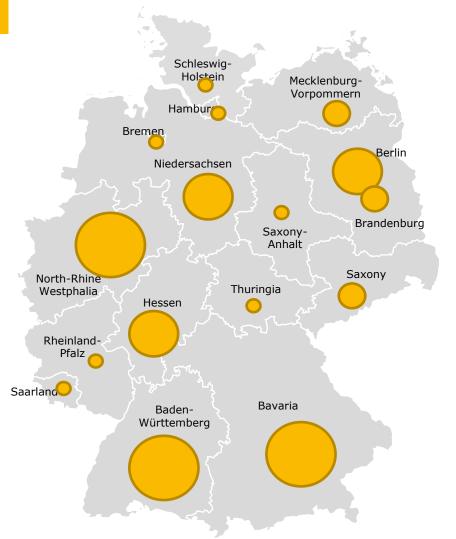
■ other biotech - active companies*

*Definition by OECD

dedicated biotech companies*



Biotechnology companies by federal states

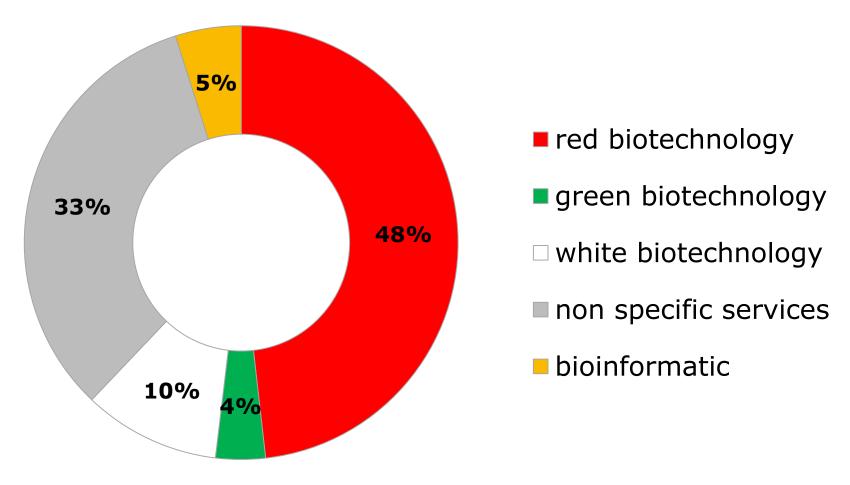


Hotspots:

- Bavaria
- Baden-Wuerttemberg
- North-Rhine Westphalia
- Berlin-Brandenburg



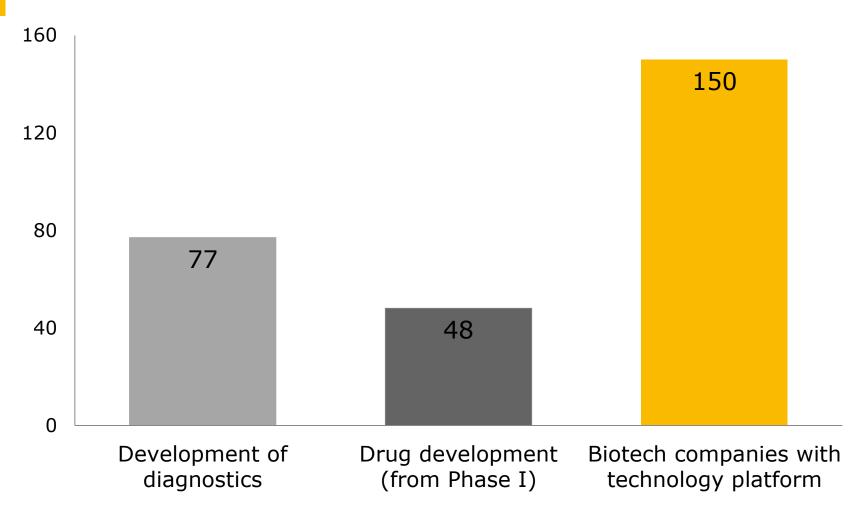
Activity fields of biotechnology companies*



^{*}dedicated biotechnology companies (only one classification per company)



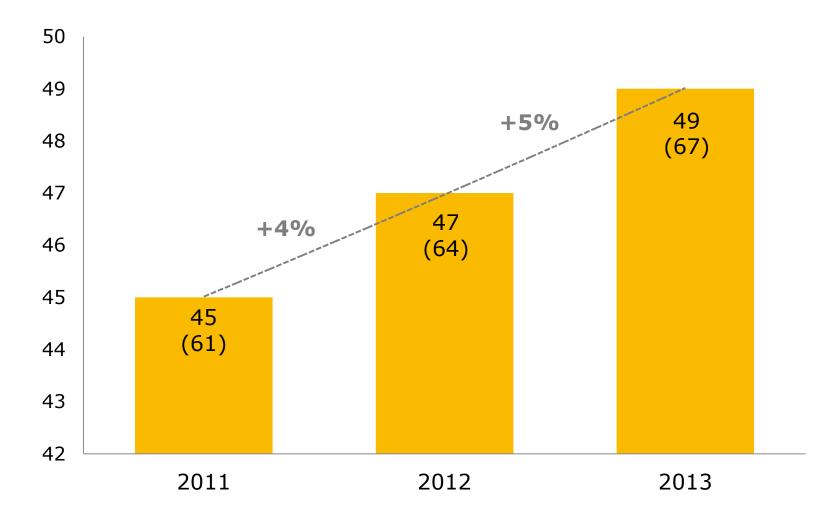
Number of biotech companies* in the field of health/medicine



^{*}dedicated biotechnology companies (only one classification per company)

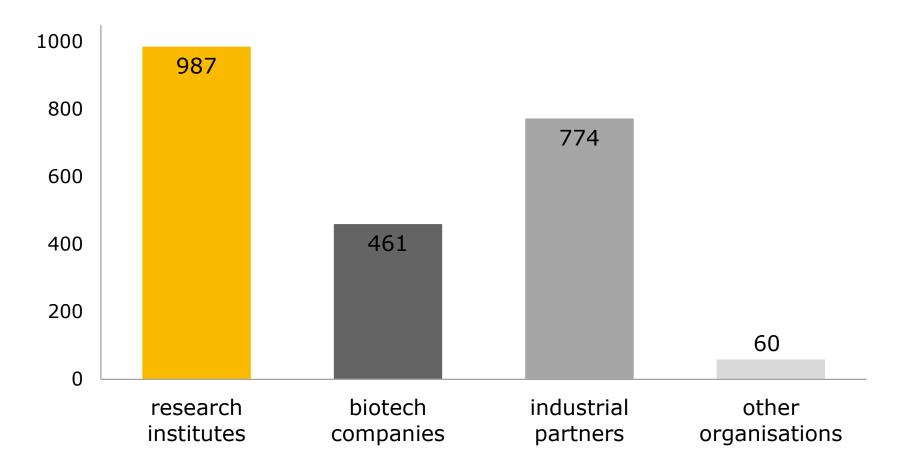


Public subsidies in million Euro (M US \$).





Cooperation of dedicated biotechnology companies*



^{*}Definition by OECD; Servey of 231 companies 2013



Fazit

Strong Industry High Funding Excellent Cooperation Possibilities



- 1. Facts & Figures: Biotechnology in Germany
- 2. Biotechnology Landscape German BioRegions
- 3. Funding Best Practice German Centers for Health Research

Biotechnology Landscape - German BioRegions





30 German Life Science Cluster





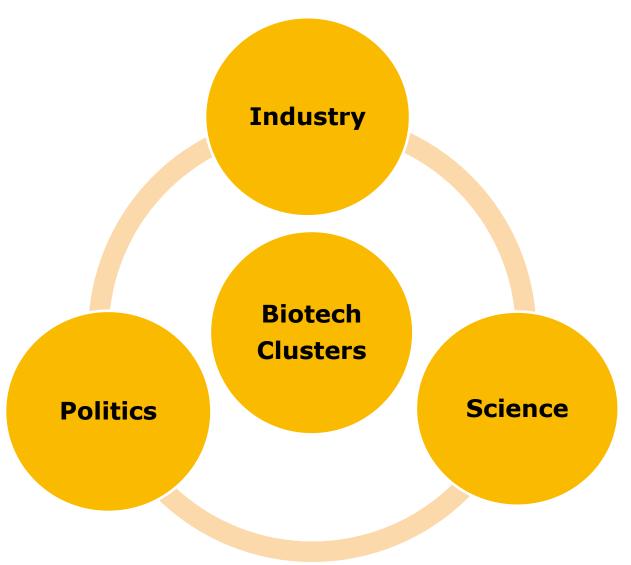
AK BioRegio



Biotechnology Landscape - German BioRegions



The tree pillars of the biotechnology clusters.



Biotechnology Landscape - German BioRegions

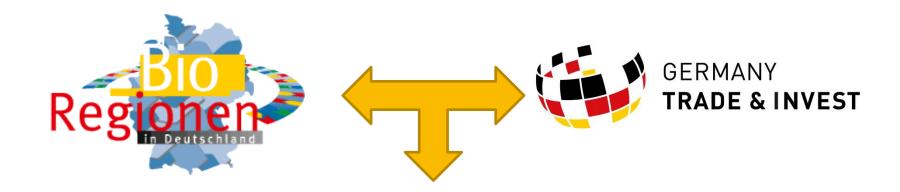


The Cluster provide a wide range of services.

- **Business Development**
 - **Funding Opportunities**
 - Partnering & Industry Contacts
 - Company Foundation
 - PR, Trade Fairs & Events
 - **Information & News**
- Technology Transfer



Fazit



Your Gate to the German Biotechnology!



- 1. Facts & Figures: Biotechnology in Germany
- 2. Biotechnology Landscape German BioRegions
- 3. Funding Best Practice German Centers for Health Research



German Centers for Health Research

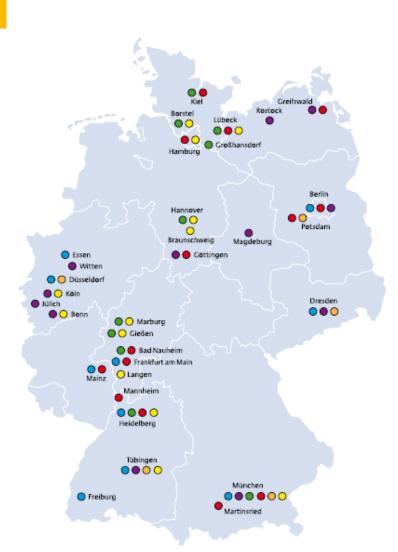
700 million Euro until 2015

(953 million US\$)

Funding Best Practice – Centers for Health Research



German Centers for Health Research



- German Center for Neurodegenerative Diseases **DZNE**
- German Center for Diabetes Research e.V. DZD
- German Center for Infection Research **DZIF**
- German Consortium for Translational Cancer Research - DKTK
- German Center for Lung Research (DZL)
- German Centre for Cardiovascular Research (DZHK)

Funding Best Practice – Centers for Health Research

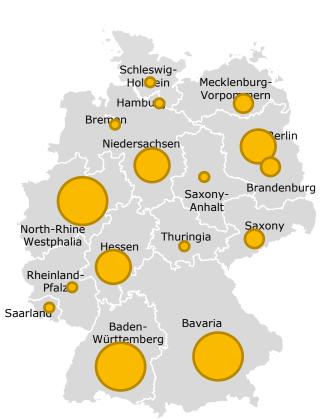


Biotechnology and health research competence

Biotech Companies

BioRegions

Health Research









Expansion to Germany





Thank you for your attention!

Germany Trade & Invest Foreign Trade and Inward Investment Promotion Agency

Dr. Sandra M. Bütow

Manager Investor Consulting

Chemicals & Healthcare

T. +49 (0)30 200 099-604

F. +49 (0)30 200 099-999

Sandra.Buetow@gtai.com

Friedrichstraße 60

10117 Berlin

Germany

www.gtai.com

© 2014 Germany Trade & Invest

All information provided by Germany Trade & Invest has been put together with the utmost care. However we assume no liability for the accuracy of the information provided.