

# Succeed in Germany's Healthcare Market ,Business Opportunities in Digital Healthcare'





#### Moderator



### **Omar Oweiss**

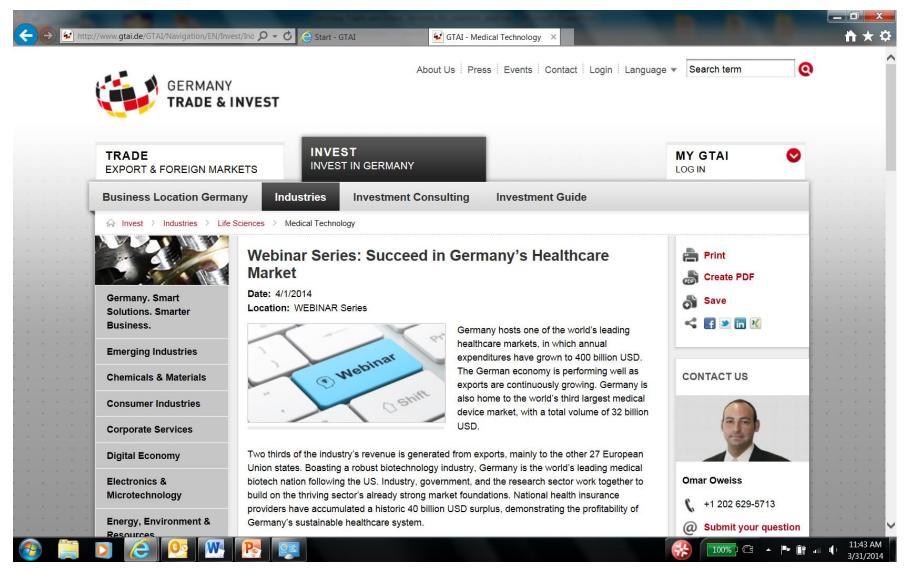
Director, Investor Consulting

Germany Trade and Invest

#### Healthcare Webinar Series



#### www.gtai.com/succeed-in-german-healthcare





#### **Succeed in Germany's Healthcare Market**

#### December 5th, 2013

- Intro to the German Healthcare Market and the MedTech Industry
MassMEDIC and US Commercial Service

#### **April 1st, 2014**

- Identify strategies and mechanisms to obtain reimbursements

US Commercial Service and BVMed

#### June 12th, 2014

- Explore partnering and funding opportunities in German BioRegions BioDeutschland, BioRegio, MassBio and BayBio

#### September 23rd, 2014

- Grow your business in an aging society
Institute of Gerontology & German Association of Gerontechnology

#### October 28th, 2014

- Business Opportunities in Digital Healthcare bvitg, vitaphone e-health solutions

October 27, 2014 4

#### Healthcare Webinar Series



#### Agenda



Ms. Julia Ruehle, Germany Trade & Invest, GmbH

Growth Market eHealth



#### Agenda



Ms. Julia Ruehle, Germany Trade & Invest, GmbH

Growth Market eHealth



Mr. Sebastian Zilch, German Association of Health IT Vendors

German Health-IT Markets and their Characteristics



#### Agenda



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Growth Market eHealth



Mr. Sebastian Zilch, German Association of Health IT Vendors

German Health-IT Markets and their Characteristics



Mr. Brad Tritle, vitaphone e-health solutions USA

Innovating Across Borders: Germany and the U.S.



#### Agenda

# Q&A session at the end

Please post questions through webinar toolbar





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# Individual Consulting:

- Market and industry reports
- Market entry analyses
- Tax and legal information
- Funding and financing
- Partnering
- Site selection

#### Healthcare Webinar Series





# **Publications**





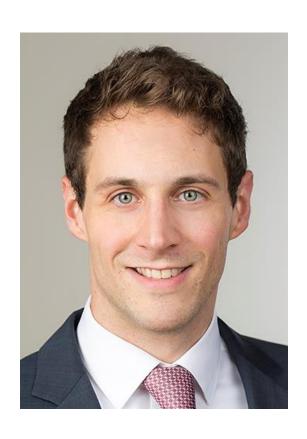


# Ms. Julia Ruehle

Manager, Investor Consulting Chemicals & Healthcare

Germany Trade and Invest GmbH





# ▶ bvitg

## Mr. Sebastian Zilch

Governmental Affairs & Strategic Networking

German Association of Health IT Vendors







Mr. Brad Tritle

President and CEO

vitaphone e-health solutions USA



# Ask our experts.....



**Tritle** 



Ruehle



**Oweiss** 



**Zilch** 



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