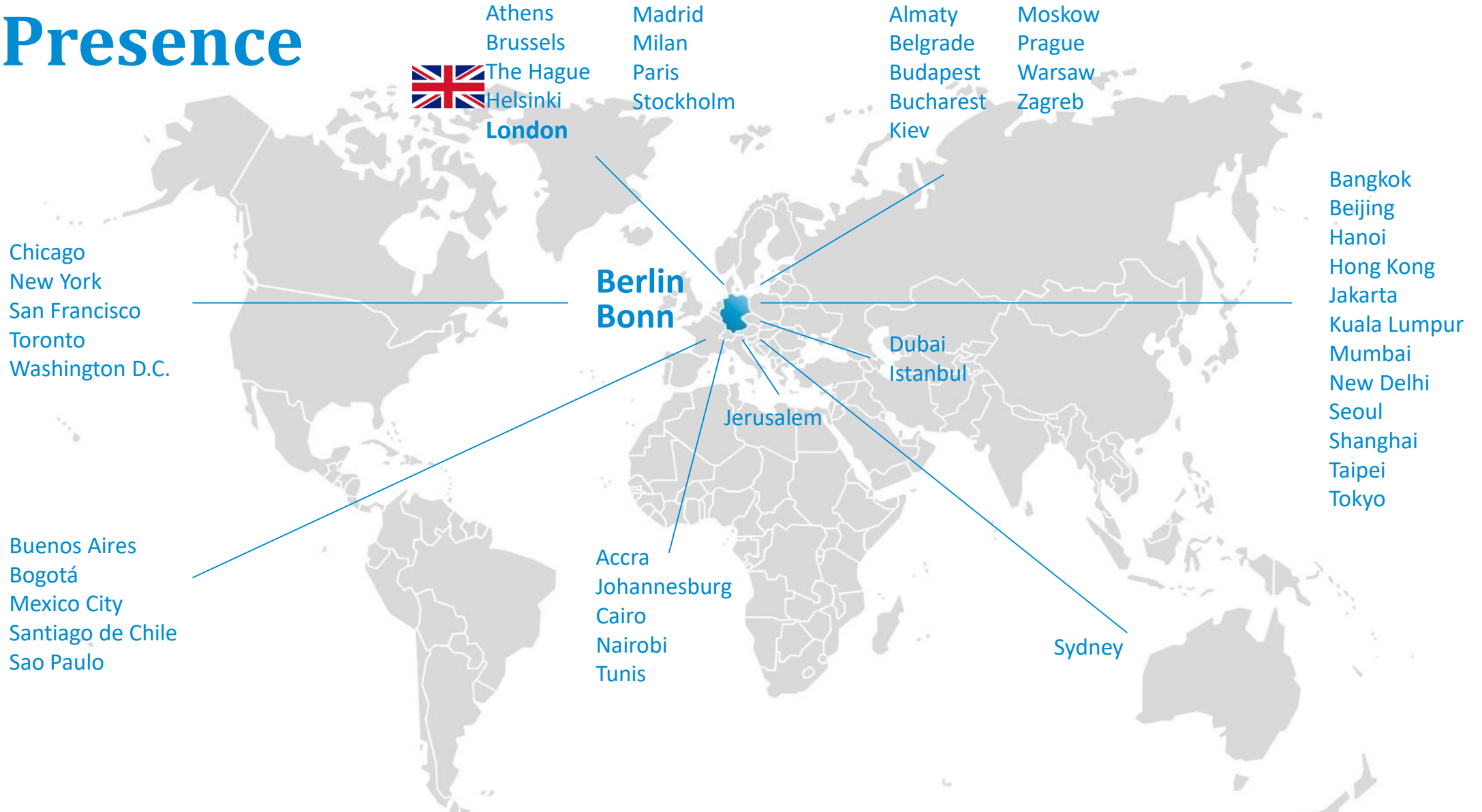


GTAI's Global Presence

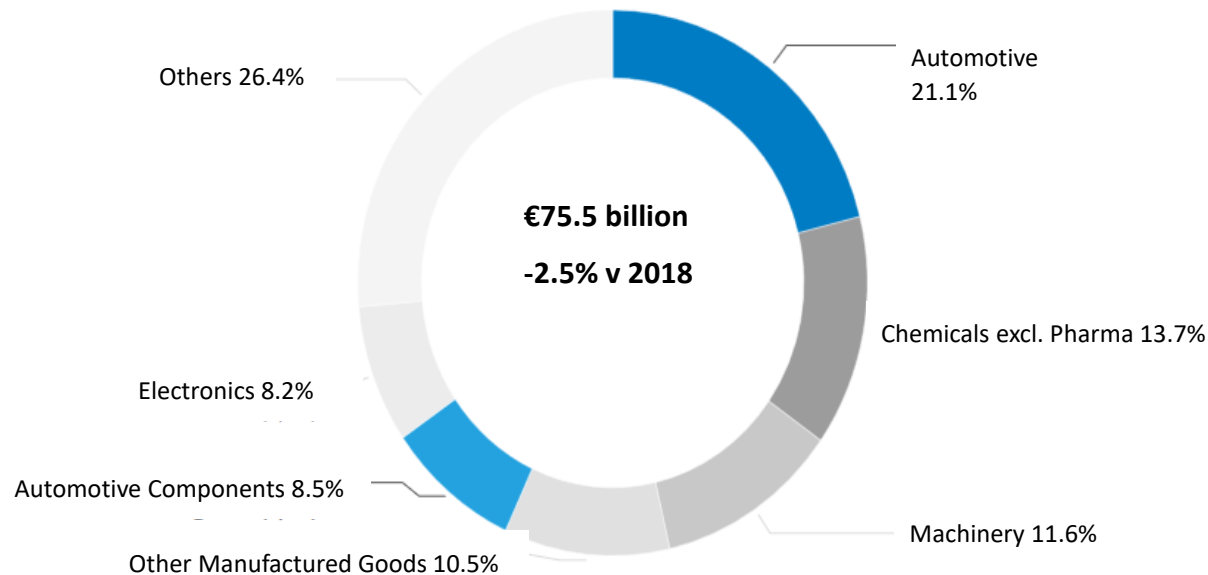


UK & Germany – important trading partners

Bilateral trade worth over €115 billion

German Exports to UK, 2019

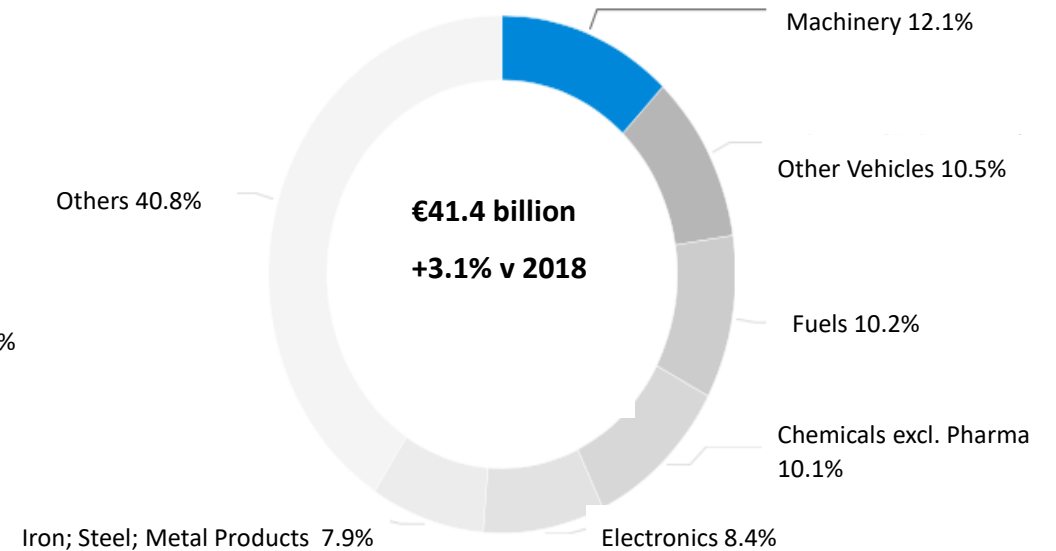
Percentage Share of Total Volume



Source GTAI: on the basis of Eurostat data

UK Exports to Germany, 2019

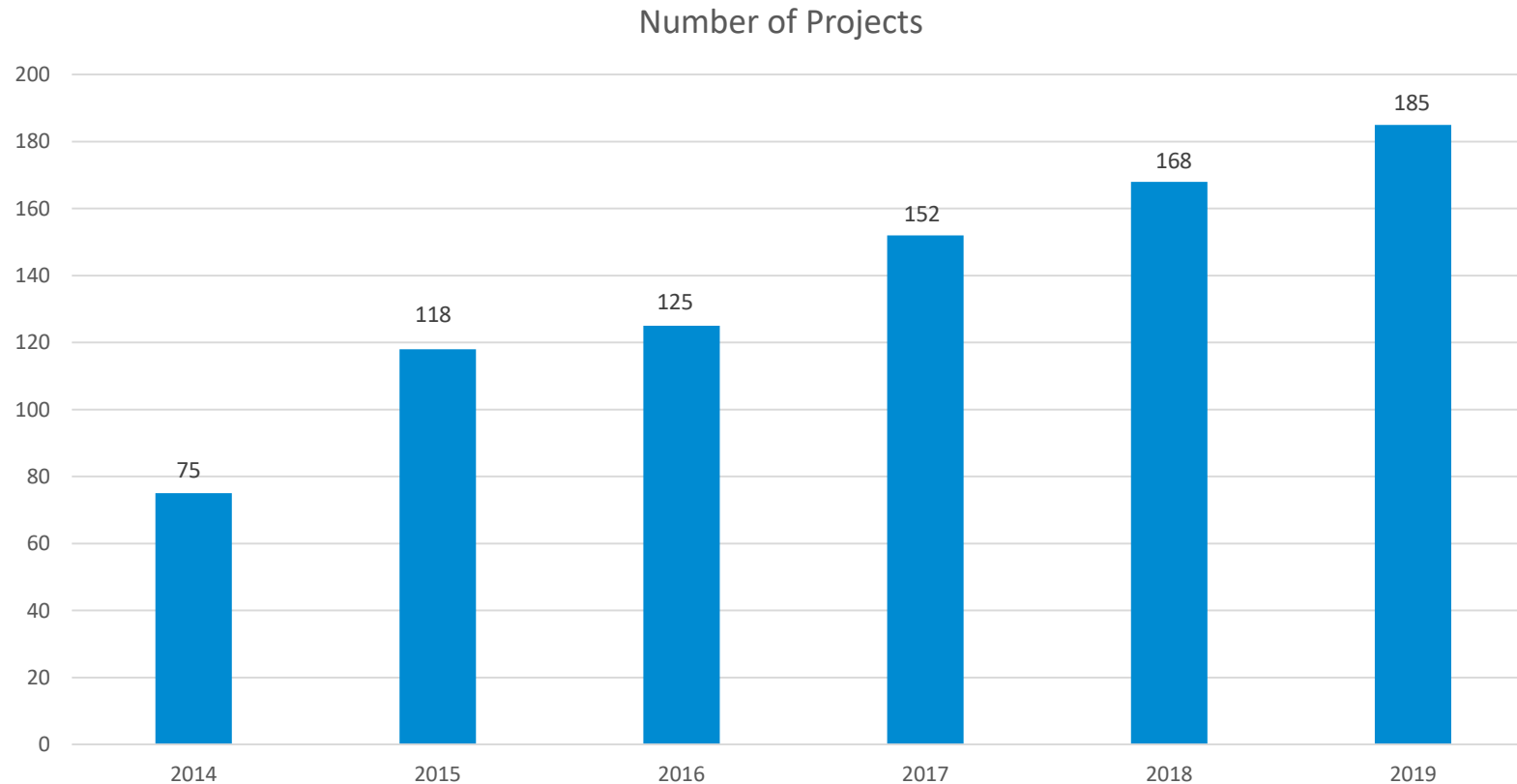
Percentage Share of Total Volume



Source GTAI: on the basis of Eurostat data

British Investment in Germany

UK projects more than double in five years.



Source: Statistics from German Bundesländer

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Changes from 1st January 2021, even with FTA

No Deal

- Tariffs
- Quotas

UK Border

- Border Operating Model
- Access Permits
- IT Systems

Customs / VAT

- Customs declarations
- UK leaving EU VAT Directive

Freedom of Movement

- Passports not ID cards
- Points based immigration system

Certification

- UKCA to replace CE
- Food Labelling

Miscellaneous

- Amazon