

RUSSLAND ALS LIEFERANT NACHHALTIGER ENERGIE – CHANCEN FÜR GREENTECH-UNTERNEHMEN AUS DEUTSCHLAND

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Wintershall Dea Russia GmbH

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COUNTRY OVERVIEW – WINTERSHALL DEA ACTIVITY

60%

of Wintershall Dea reserves

2,155 mmboe

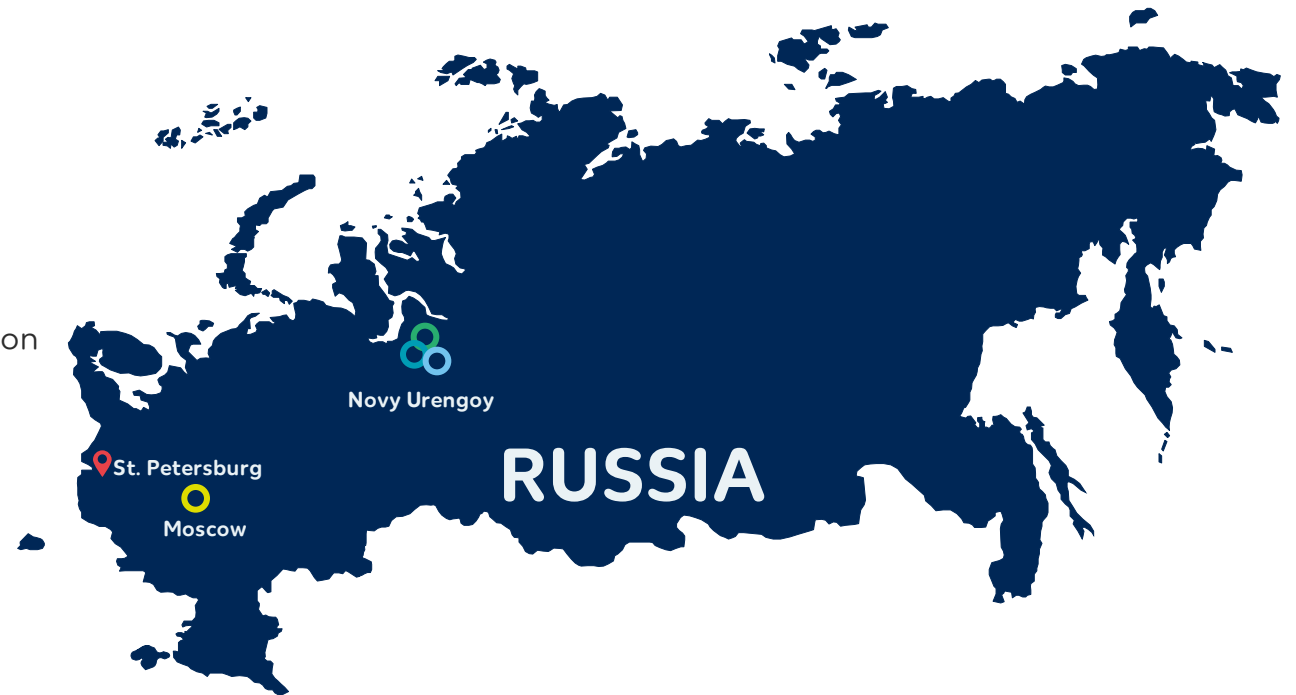
Total 2P reserves (2020)

47%

of Wintershall Dea production

295 kboe

Daily production rate (2020)



3

 **Achimgaz**

50% WD, 50% Gazprom

 **Achim Development**

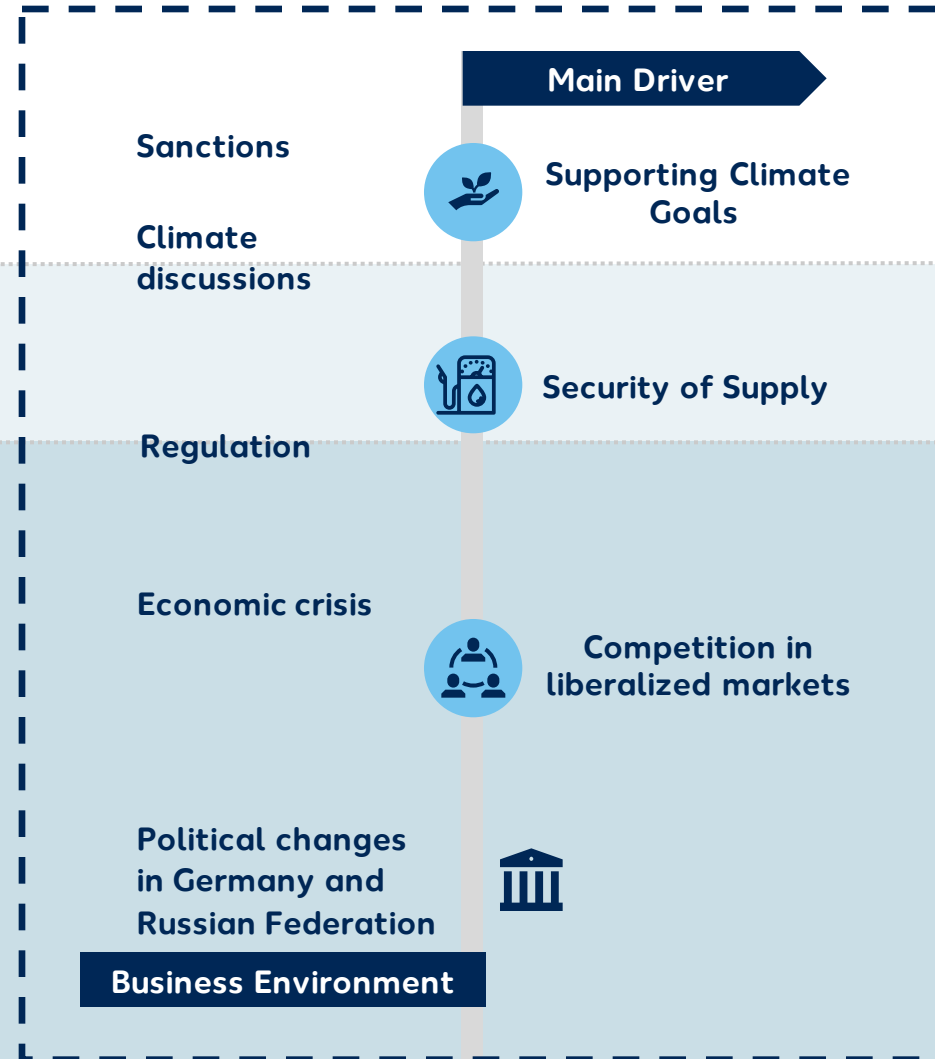
25% WD, 75% Gazprom

 **Severneftegazprom**

25% WD, 25% OMV, 50% Gazprom
(35% WD, 25% OMV, 40% Gazprom – economic share)

JVs

FORMULA OF SUCCESS: STRATEGIC COOPERATION DESPITE TIMES OF CHANGES



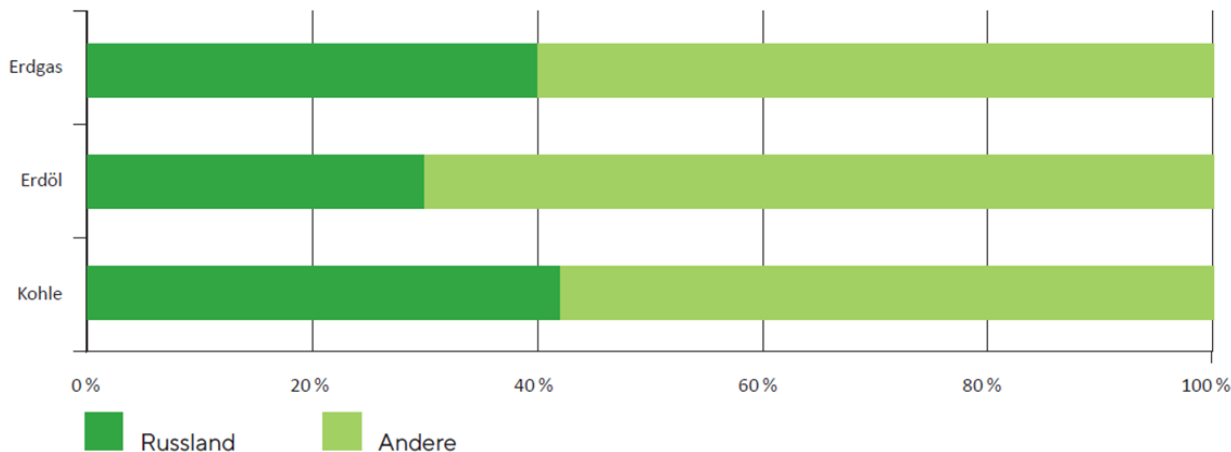
EU-RUSSIA ENERGY RELATIONS / STATUS 2021

EU-Russia partnership is characterized by both **conflictive** and **cooperative** elements, **sensitivity** and **vulnerability** **interdependence**

- **> 50 years** of Russian gas supplies to Europe
- **30 years** of Gazprom direct entrance into European Gas Market
- **20 years** of EU-Russia Energy Dialogue

Since **7 years** some of the policy dialogues and mechanisms of cooperation are **temporarily frozen**, and **sanctions** directed at promoting a change in Russia's actions in Ukraine **imposed**

EU ENERGY IMPORTS 2019





2015: COP 21 PARIS AGREEMENT

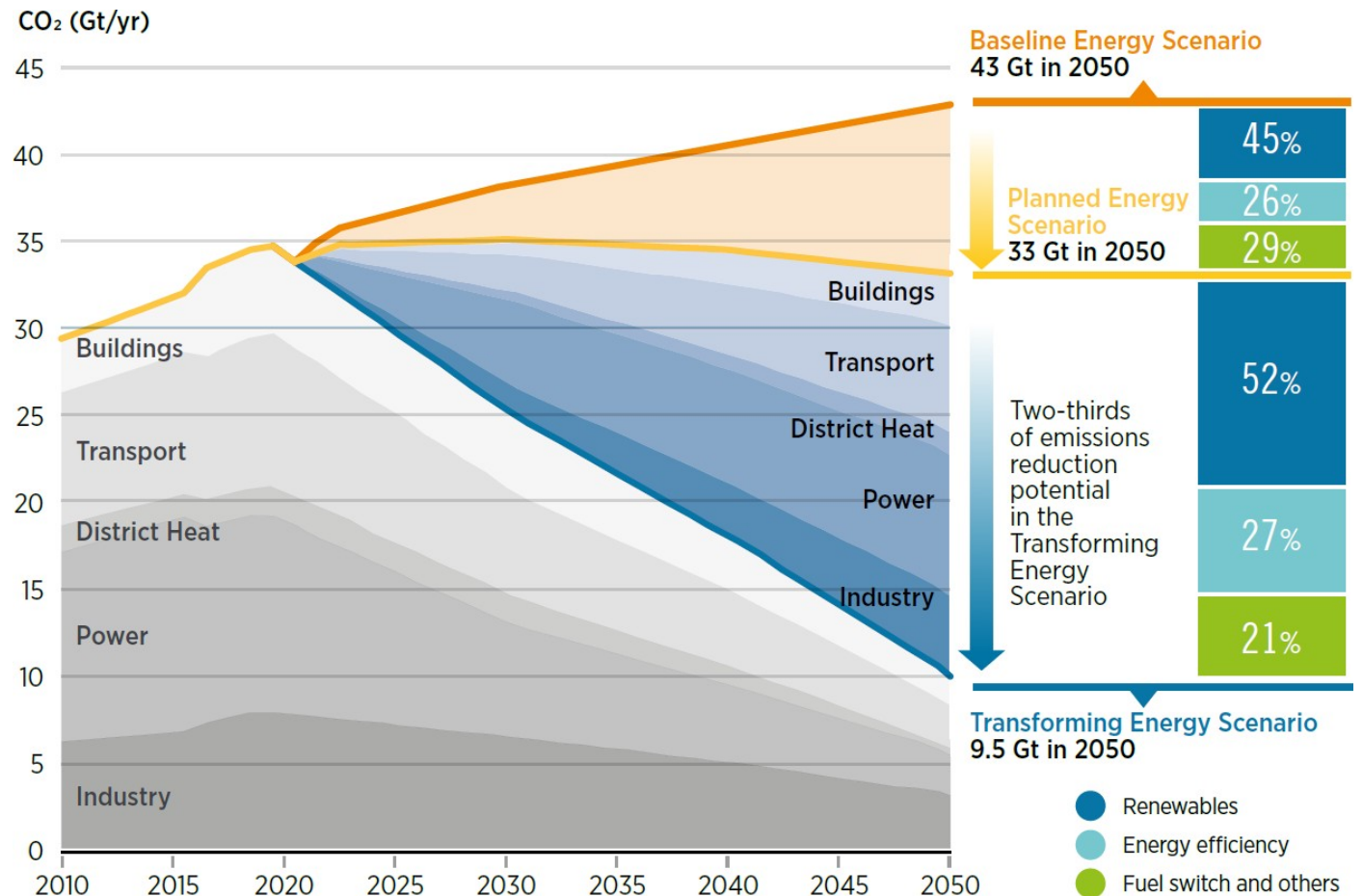


"The draft agreement is differentiated, fair, sustainable, dynamic, **balanced and legally binding.**"

Laurent Fabius, President of COP21

New international climate agreement, applicable to all countries, **aiming to keep global warming below 2°C**, in accordance with the recommendations of the **Intergovernmental Panel on Climate Change (IPCC)**

To reach the **2°C** pathway, global energy-related GHG emissions must be reduced by **70%** by 2050



Source: IRENA GLOBAL RENEWABLES OUTLOOK 2050 ENERGY TRANSFORMATION EDITION: 2020

Note: the picture includes only CO₂ emission, does not include other GHG gases

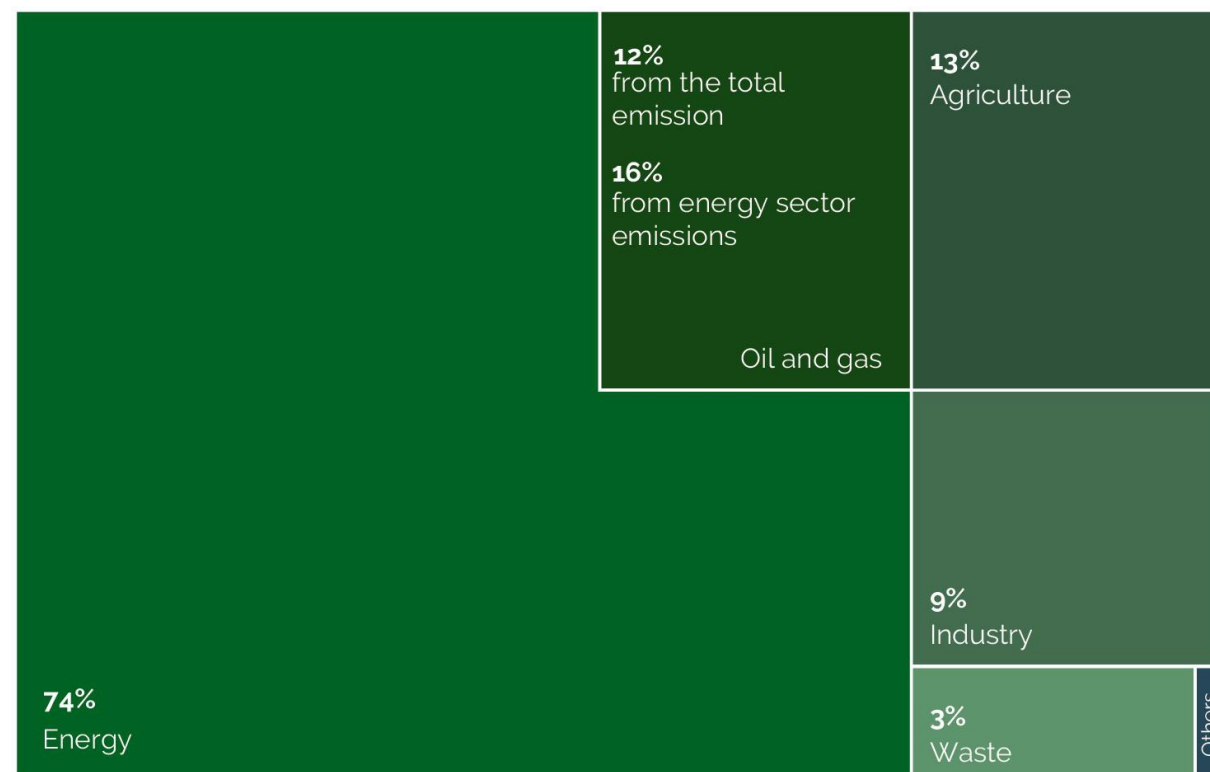
O&G sector emissions

12% of global GHG emissions come from O&G

O&G GHG emissions are comparable to the agriculture sector's and higher than the industrial sector's

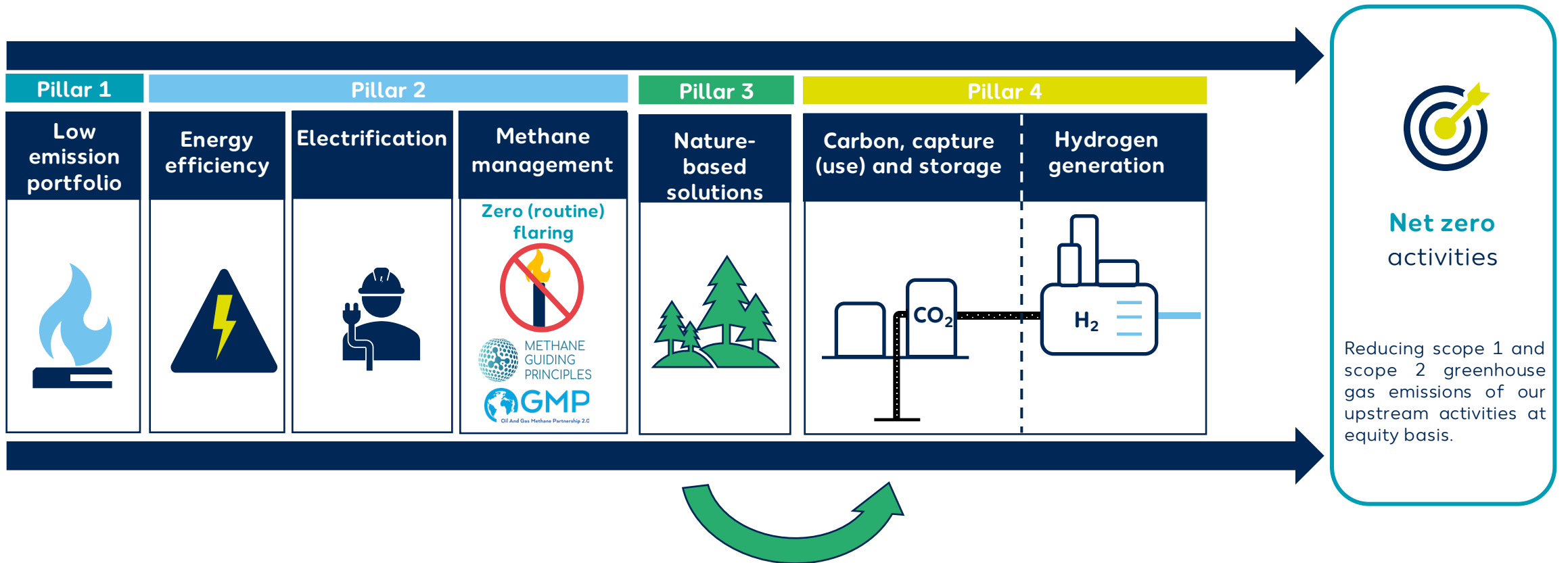
60% of total O&G GHG emissions come from the oil industry

40% of total O&G GHG emissions come from the gas industry



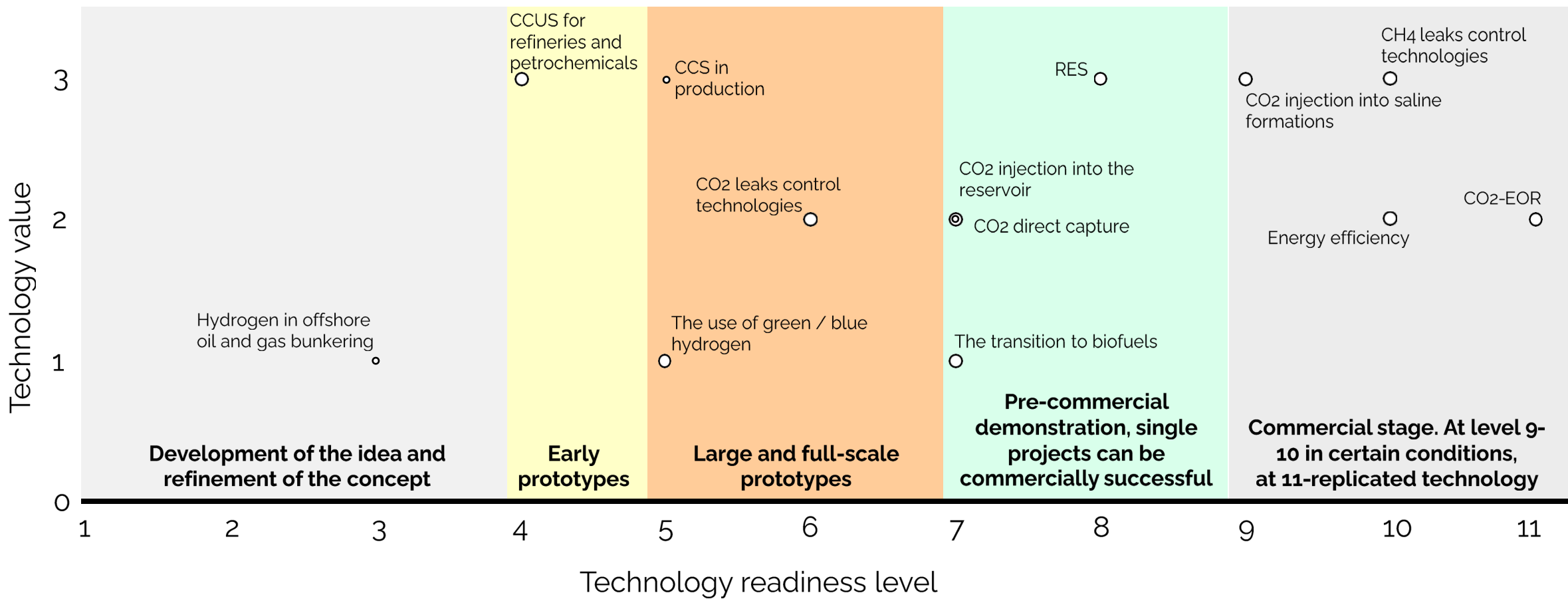
Source: Gütschow, J.; Jeffery, L.; Gieseke, R., Günther, A. (2019): The PRIMAP-hist national historical emissions time series (1850-2017). v2.1. GFZ Data Services.
<https://doi.org/10.5880/pik.2019.018>, IEA WEO 2018, Paris 2018.

LET'S BE PART OF THE SOLUTION

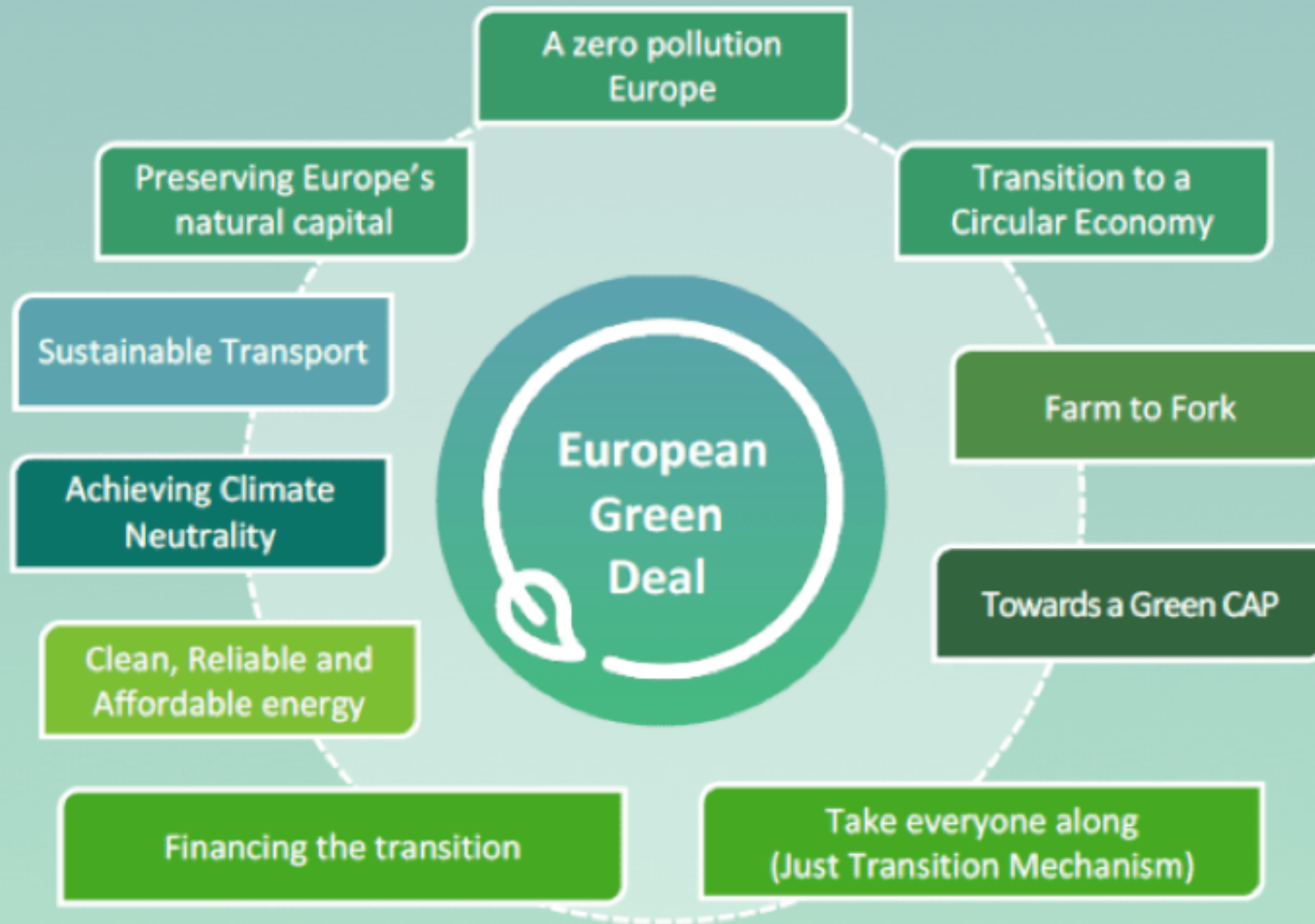


Operational decarbonisation methods (energy efficiency, CH4) - the most mature technologies

Technologies for decarbonizing the oil and gas sector matrix



Source: SKOLKOVO Energy Centre



Institutions involved

- European Parliament
- European Commission (EC)
- European Council
- EU Member State governments
- EC Climate Change Committee

Planning and implementation activity

- Developing Strategies and Plans
- Developing and Implementing
- Policies and Measures

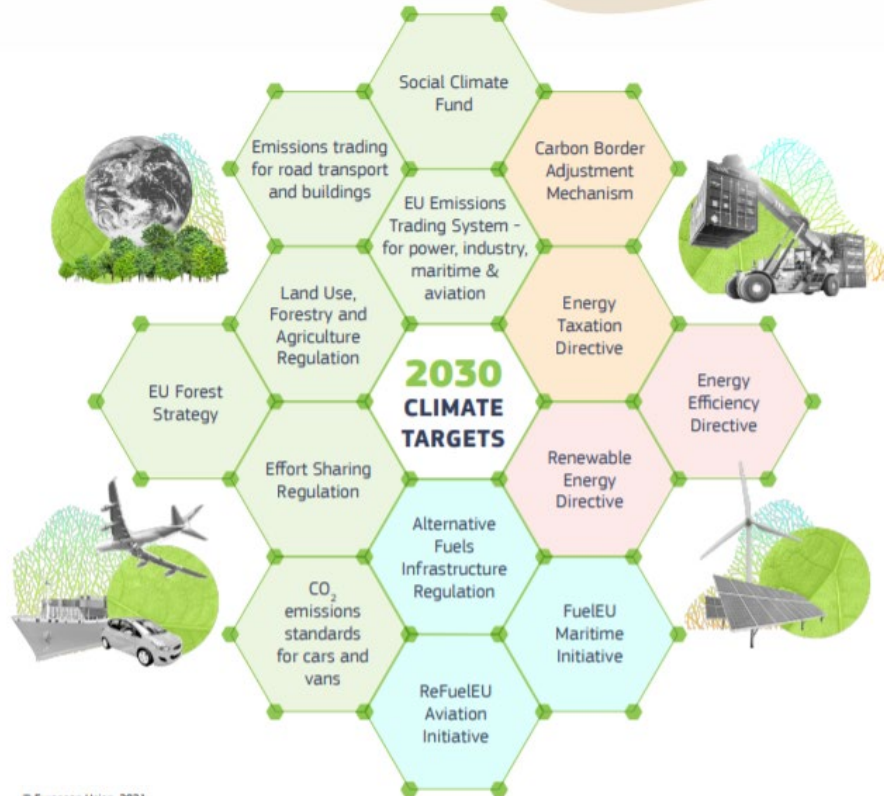
Costs
1,5–2% BIP / year


July 2021

DELIVERING THE EUROPEAN GREEN DEAL

THE DECISIVE DECADE


The EU will **reduce its net greenhouse gas emissions by at least 55% by 2030**, compared to 1990 levels, as agreed in the EU Climate Law. On 14 July 2021, the Commission presented proposals to deliver these targets and make the European Green Deal a reality.






14 July 2021

CARBON BORDER ADJUSTMENT MECHANISM




As the EU raises its own climate ambition, but less stringent environmental and climate policies prevail in non-EU countries, there is a strong risk of so-called 'carbon leakage', which can shift emissions outside of Europe and seriously undermine EU and global climate efforts.

That's why the EU needs a new – green – mechanism for imports of goods from outside the EU: a system that puts a fair price on the carbon emitted during production, and that encourages cleaner industry in non-EU countries.




Carbon leakage occurs when industries transfer polluting production to other countries with less stringent climate policies, or when EU products are replaced by more carbon-intensive imports.


In its first phase, the CBAM will focus on goods most at risk of carbon leakage:




1




2



3



4




5

CEMENT IRON & STEEL ALUMINIUM FERTILISER ELECTRICITY

HOW WILL THE PROPOSED CBAM WORK?


Under the Commission's proposal, the CBAM will first be introduced in a transitional phase until the end of 2025.


Once fully in place as of 2026, it will work as follows:




EU importers of goods covered by the CBAM register with national authorities where they can also buy CBAM certificates. The price of the certificates will be calculated depending on the weekly average auction price of EU ETS allowances expressed in € / tonne of CO₂ emitted.

The EU importer must declare by 31 May each year the quantity of goods and the embedded emissions in those goods imported into the EU in the preceding year. At the same time, the importer surrenders the number of CBAM certificates that corresponds to the amount of greenhouse gas emissions embedded in the products.





If importers can prove, based on verified information from third country producers, that a carbon price has already been paid during the production of the imported goods, the corresponding amount can be deducted from their final bill.



European Commission

July 2021


THE ROLE OF **HYDROGEN** IN MEETING OUR 2030 CLIMATE AND ENERGY TARGETS


The use of innovative energy carriers such as **hydrogen, particularly coming from renewable electricity, will play a key role in the European Green Deal**. Hydrogen can be used as a fuel, an energy carrier or a feedstock, and could reduce emissions in hard-to-abate sectors, **particularly in industry and transport**.

The EU Hydrogen Strategy looks to harness the **tremendous business opportunities** associated with the production of decarbonised hydrogen. Global interest will mean new opportunities for EU companies, which are being **stimulated with the proposals adopted by the Commission today**.

2030 TARGETS

40GW of renewable hydrogen electrolyzers in the EU






10 million tonnes of renewable hydrogen produced in the EU


REVISED RENEWABLE ENERGY DIRECTIVE

The revised Renewable Energy Directive promotes the use of renewable hydrogen:

- Extending the **EU-wide certification system** for renewable fuels to include hydrogen
- Decarbonising industry and heavy-duty and long-distance transport, with concrete targets




TRANSPORT



2.6% for renewable fuels of non-biological origin


INDUSTRY




50% renewable share in hydrogen consumption

CO₂ STANDARDS FOR CARS AND VANS

The CO₂ standards for cars and vans set technology neutral targets to reduce emissions by 2030 and by 2035. Hydrogen can be part of the solution, **in particular for heavy-duty vehicles**, if the industry chooses to invest in this technology.






ALTERNATIVE FUEL INFRASTRUCTURE REGULATION


The Alternative Fuel Infrastructure regulation will also support the deployment of alternative fuels infrastructure, including refuelling points for hydrogen.

One refuelling station will be available every 150 km along the TEN-T core network and in every urban node.

FUELEU MARITIME PROPOSAL

The FuelEU Maritime proposal covers all renewable and low-carbon fuels in maritime transport, including decarbonised hydrogen and decarbonised hydrogen-derived fuels (including methanol and ammonia).






EU EMISSIONS TRADING SYSTEM PROPOSAL

The EU ETS proposal will include the production of hydrogen with electrolyzers under the EU emissions trading scheme, making renewable and low-carbon facilities eligible for free allowances.

ENERGY TAXATION DIRECTIVE

The Energy Taxation Directive sets preferential tax rates for the use of renewable and low-carbon hydrogen for end-consumers.



The policy framework for hydrogen will be completed in December. The Commission will put forward proposals for hydrogen and the decarbonisation of gas markets, to set the regulatory approach for these sectors.

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European border carbon taxes will radically change competition in many markets... and require decisive action from Russian companies

- BCG estimates that the introduction of CO₂ taxes **will reduce the competitiveness of Russian oil compared to Middle Eastern oil**, and make Ukrainian and Chinese steel less competitive.
- KPMG experts presented three scenarios for the introduction of a European climate tax for goods supplied from Russia. Under the basic option, Russian exporters will pay **€33.3 billion between 2025 and 2030**.

-65% ↓

Reduced profitability of mechanical and chemical pulp

-40% ↓

Reduced profitability of rolled steel products

-20% ↓

Reduced profitability of crude oil supplies to the EU

CBAM & ETS / EU & RUSSIA CASES

European Union

- **June 2021:** Carbon Boarder Adjustment Mechanism expected as part of the "Fit for 55 package"
- **2023:** Introduction planned

Key questions under discussion:

- a) **Design options:** boarder tax, notional ETS
- b) **Use of CBAM revenues:** For low carbon innovation? For EU-Budget?
- c) **How to treat current free allowances?**
- d) **Which sector to start with?**
- e) **How will design options affect WTO compatibility?**



Russian Federation

2050 Socio-economic development strategy with low level of GHG emissions is currently being drafted (**Стратегия социально-экономического развития с низким уровнем выбросов парниковых газов до 2050 года**)

2021: Laws adopted / under discussion — «**On GHG emissions reduction**» and

«**On experiment of special regulatory regime of emission regulation and absorbtion on Sakhalin**»: **ETS** is being created in one concrete region of Russia

«Об ограничении выбросов ПГ» и «О проведении эксперимента по установлению специального регулирования выбросов и поглощения парниковых газов в Сахалинской области»

ETS in Russia – if implemented country-wide — could minimize the effect of CBAM as planned by the EU

RUSSIAN ENERGY TRANSITION CONCEPT



Russian Prime Minister Mikhail Mishustin: "The global economy is focused on **a gradual transition to low-carbon energy**. And this is already a new reality. We need to prepare for a phased reduction in the use of traditional fuels - oil, gas, coal. **Improve energy efficiency**. Develop **alternative energy**. Build the **appropriate infrastructure**"

RUSSIAN ENERGY TRANSITION CONCEPT / KEY ENABLERS



Andrey Belousov
First Deputy PM



Alexander Novak
Deputy PM



Pavel Sorokin
Deputy Energy Minister



Anton Siluanov
Finance Minister



Alexei Sazanov
Deputy Finance Minister



Maksim Reshetnikov
Economy Minister

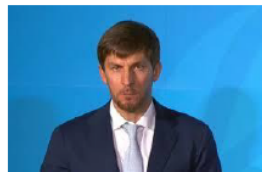


Ilya Torosov
Deputy Economy Minister

Specific responsibility for climate issues within the government



Anatoly Chubais
President's special representative for liaison with international organisations on sustainable development



Ruslan Edelgeriev
Adviser to the President on climate issues

Russian state-controlled institutions that are expected to take charge of climate projects (financing/international partnerships)



Igor Shuvalov
Chairman of Vnesheconombank



Kirill Dmitriev
CEO of Russian Direct Investment Fund



German Gref
CEO of Sberbank



Alexander Shokhin
President of the Russian Union of Industrialists and Entrepreneurs

RUSSIAN ENERGY TRANSITION CONCEPT

Preparation of **a consolidated action plan** to adapt the Russian economy to the global energy transition launched in Summer of 2021

Five directions of the program to facilitate the energy transition:

1. Accelerate **the technological modernization** of the sectors of the economy, including introduction/use of best available technologies
2. Achieve **international recognition** of measures based on technological and natural advantages, including **absorbing capacity of Russian forests and ecosystems**
3. Introduce **a system of tax incentives** for those who switch to green technologies and reduce emissions
4. Expanding the use of **new and disruptive technologies**. This area includes, among other things, **hydrogen and CCS, nuclear and hydropower**.
5. Use the specifics features of Russian regions to **create advantages and get preferences in international trade system**

2030 and 2050 as particular milestones target and to cross reference current plans to Russia's new long-term strategy in the energy transition path. The working groups need to come with a view on "degree of decarbonization" for specific Russian industries **by December 2021**, while PM Mishustin is planning to review **Russia's adaptation strategy in early 2022**

RUSSIAN E&P INDUSTRY: TARGETS AND POSITIONS IN ENERGY TRANSITION PATH



Published
decarbonization
strategy key
milestones and
targets



Agreements
with international
players in the
decarbonization
area



Publication of
sustainable
development
scenarios



% of
investment
budget spent on
climate initiatives

Hydrogen /
CCUS



CNG/NGV
vehicles



Renewable
generation, % of
own power
production



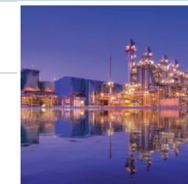
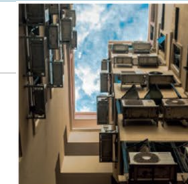
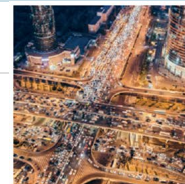
Reforestation
initiatives

EVs

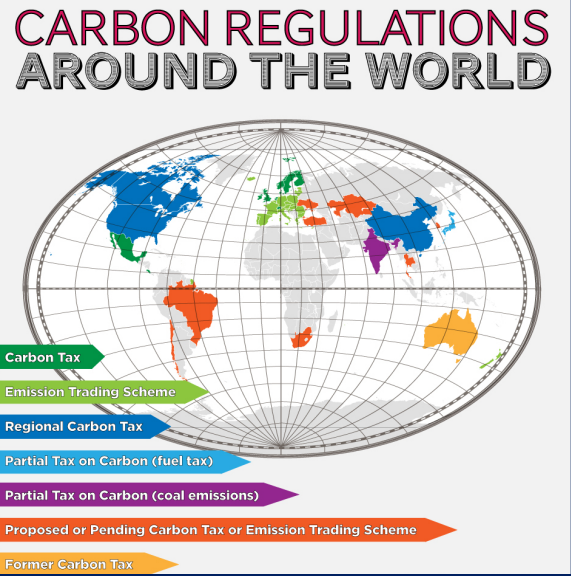
Wind power

Hydro
power

Solar
power



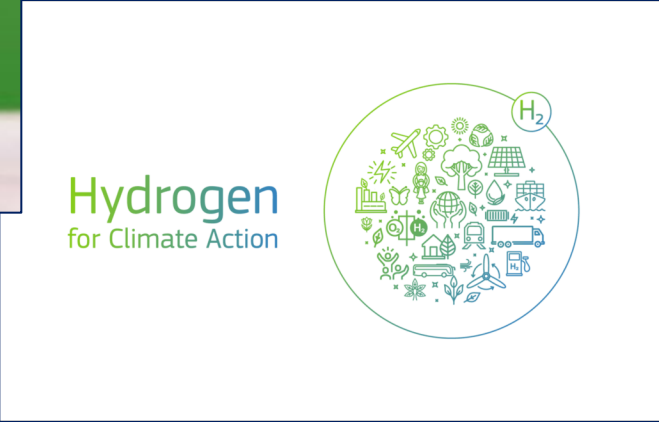
HYDROGEN – THE WORD OF THE YEAR 2020?



ПРАВИТЕЛЬСТВО РОССИЙСКОЙ ФЕДЕРАЦИИ
РАСПОРЯЖЕНИЕ
 от 12 октября 2020 г. № 2634-р
 МОСКВА

1. Утвердить прилагаемый план мероприятий "Развитие водородной энергетики в Российской Федерации до 2024 года" (далее - план).
2. Федеральным органам исполнительной власти, ответственным за реализацию плана, обеспечить его реализацию.
3. Минэнерго России осуществлять мониторинг и контроль реализации плана и ежегодно, до 30 марта, представлять в Правительство Российской Федерации информацию о ходе его реализации.

Председатель Правительства Российской Федерации **М.Мишустин**



H2 MARKET POTENTIAL AND INTERNATIONAL COOPERATION

Project Pipeline of \$90 Billion



International Arctic Station

«Snowflake», Yamal-Nenets District

AHEAD - «Arctic Hydrogen Energy Applications and Demonstrations»

Establishing and opening during the Russian Chairmanship of the Arctic Council in 2021–2023
International Arctic Station «Snowflake»
as research and educational platform for engineers and new technologies developers in the Arctic



Sakhalin Hydrogen Cluster



GERMAN-RUSSIAN AHK INITIATIVE GROUP ON H2



МИНИСТЕРСТВО ЭНЕРГЕТИКИ
РОССИЙСКОЙ ФЕДЕРАЦИИ

МИНПРОМТОРГ
РОССИИ

dena
Deutsche Energie-Agentur



SIEMENS



Targets:

- **Establishing contacts** between Russian and German stakeholders
- Initiating joint Russian-German **pilot projects on hydrogen**, as well as scientific-technical cooperation
- **Synergy** with other German-Russian initiatives on H2 cooperation
- Joint **H2 lobbying** initiatives and activities in the interest of H2 cooperation
- Searching and finding **funding opportunities** for joint pilot projects



wintershall dea

THANK YOU!
QUESTIONS?

