Organizational Chart

AS OF APRIL 2026

GTAI GERMANY TRADE & INVEST

Executive Management

J. Braune
N.N.

Executive Units

Management Information Service
P. Beßler

Strategic Partnerships & Projects
Dr. J. Weber

Executive Units

Development & Controlling
M. Kahlenberg

Digital Transformation & Technology
J. Frydrych | M. Würfel

Abteilungen
Bereiche

Global Market Intelligence
E. von Unger

EU/EFTA
M. Wiekert

CIS/Southeastern Europe
A. Lohse

East Asia
A. Haug

Customs
Dr. A. Kampf

International Business Law
N. Bauer

J. Goldenstede

Americas
F. Steinmeyer

Africa/Middle East
D. Vaziri

South & Southeast Asia
A. Westenberger

Industries
R. Lorenz

Raw Materials
E. Wolf

Development Cooperation & Public Procurement
K. Hungermann

Investor Consulting
A. Hartig

Chemicals & Healthcare
G. Flemming (comm.)

Digital- & Service Industries
M. Rohr

Energy, Building & Environmental Technologies
T. Grigoleit

Investor Support Services
Dr. M. Wiencke

Mechanical & Electronic Technologies
O. Seiler

Internationalization Promotional Programs
Y. Götze

Initiative "Health – Made in Germany"
M. Lükemann

Foreign Market Entry Program
C. Tippelt

Internationalization Structural Change Regions
S. Poppe

Taskforce Transformation
Dr. V. Schüren

Africa Business Network
J. Unger

Start-ups International
B. Krahn (comm.)

Marketing & Communications
F. Stowasser

Strategic Marketing
M. Wiegand

Marketing Operations
G. Behrend

Online Marketing
T. von Schaewen

Corporate Communications
A. Bilfinger

Creation & Production
S. Braun

Service & Administration
U. Handtke

Legal Services
M. Becker

Financial Controlling
D. Baumann

Purchasing & Public Procurement
U. Handtke (comm.)

Human Resources
A. Stüvel

Organization
J. Holmes

Service & Facility Management
O. Hapke

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