Organizational Chart

AS OF AUGUST 2025

GTAI GERMANY TRADE & INVEST

Executive Management

J. Braune
Dr. R. Hermann

Executive Units

Management Information Service
P. Beßler

Strategic Partnerships & Projects
Dr. J. Weber

Executive Units

Development & Controlling
M. Kahlenberg

Digital Transformation & Technology
J. Frydrych | M. Würfel

Departments Units

Market Access
N.N.

Industries
R. Lorenz

Development Cooperation & Public Procurement
K. Hungermann

International Business Law
N. Bauer

Customs
Dr. A. Kampf

Raw Materials
E. Wolf

Market Research
E. von Unger

EU/EFTA
M. Wiekert

CIS/Southeastern Europe
N.N.

Americas
B. Zimniok

Africa/Middle East
D. Vaziri

East Asia
A. Haug

South & Southeast Asia
A. Westenberger

Investor Consulting
A. Hartig

Chemicals & Healthcare
Dr. M. Schmidt

Digital- & Service Industries
M. Rohr

Energy, Building & Environmental Technologies
T. Grigoleit

Investor Support Services
Dr. M. Wiencke

Mechanical & Electronic Technologies
O. Seiler

Internationalization Promotional Programs
Y. Götze

Initiative "Health – Made in Germany"
A. Lohse

Foreign Market Entry Program
C. Tippelt

Eastern Germany/ Structural Change
S. Poppe

Trend & Innovation Scouting
P. Kövener

Taskforce Transformation
Dr. V. Schüren

Africa Business Network
J. Unger

Marketing & Communications
F. Stowasser

Strategic Marketing
M. Wiegand

Marketing Operations
G. Behrend

Online Marketing
T. von Schaewen

Corporate Communications
A. Bilfinger

Creation & Production
S. Braun

Service & Administration
U. Handtke

Legal Services
M. Becker

Financial Controlling
D. Baumann

Purchasing & Public Procurement
B. Krahn

Human Resources
A. Stüvel

Organization
J. Holmes

Service & Facility Management
O. Hapke

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