



EuropeAid Co-operation Office

Version 2011

Intra ACP
Private Sector Development &
Trade Related Assistance Programmes



Intra ACP programmes

- App. 12% of 10th EDF (EUR 2.7 billion) in the intra ACP envelope.
- The envelope defined by a Strategy and Indicative programme.
- App. EUR 220 million (10th EDF) relates to Private Sector Development (PSD) and Trade Related Assistance (TRA).











Intra ACP programmes – Private Sector Development

The five areas of EU intervention for PSD ➔	Actions/programmes at Intra-ACP level
1.Enabling environment ➔	Bizclim II, African Economic Outlook, HIPC, PEFA
2. Investment and inter-enterprise co-operation promotion ➔	Pro€Invest
3. Investment financing and development of financial markets ➔	EIB's Investment Facility
4. Business Development Services ➔	CDE, PIP, Fish I, Fish II, Strengthening Food Safety Systems
5. Support for micro-enterprises ➔	EU/ACP Microfinance Programme, Global Index Insurance Facility



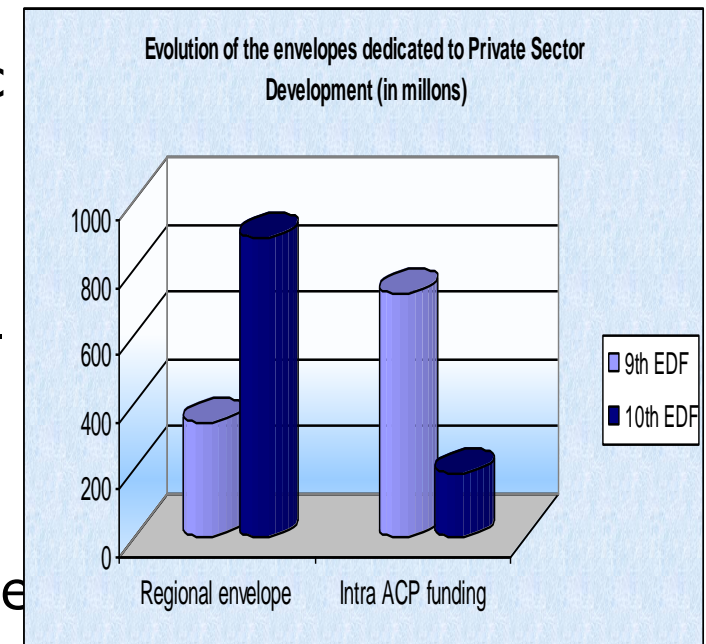
Intra ACP programmes (managed by DEVCO C4 Economics)

Matrix of EC intervention for TPSD at intra-ACP level*								
Area of intervention	Enabling environment		Investment Promotion	Investment financing	Direct support to enterprises	Micro-enterprise	Multilateral Trade System	Trade Policy
	Macro-economic stability	Rules of the game						
MACRO								
MESO								
MICRO								



Regionalisation of PSD & TRA Programmes

- *10th EDF RSP/RIP – the regional envelope has reached EUR1.7 billion;*
- In all regions, focus on regional economic integration: the regional envelope dedicated to Economic Integration and Trade has been doubled from the 9th to the 10th EDF, while decrease of the intra-ACP PSD and TRA;
- Disappearance of some EC-funded continental initiatives and Regional Economic Communities (RECs) will now be responsible for the development of their own PSD/TRA support tools.





Regionalisation of PSD & Trade Programmes

What do we offer to ensure a smooth transition?

- **Pro€invest:** active until June 2011 (PE). Can provide assistance in capacity building aiming at transferring to RECs the managerial competences required to administer such tools; initiatives seeking to adapt the facilities to specific regional context.
- **BizClim II:** is fully operational from January 2011 - provides technical support to RECs in the formulation of their regional planning.
- **ACP MTS Programme** focuses on assisting ACP Countries in the multilateral trade negotiations, implementing trade agreements and WTO accession.
- **Trade.Com** has been extended to June 2012.



1. Enabling environment	What?	How?	Who?
BizClim I & II: Private Sector Enabling Environment Facility. Enhance the business enabling environment in ACP countries & regions through TA. Budget: €30M. End: 12/2012	Assistance in improving legislation, institutional setup and financial measures relating to the enabling environment of the private sector in ACP countries and/or regions.	ACP Govts ACP RECs, CSOs	Demand-driven.
African Economic Outlook: Supply reliable info on the economic and social evolution. EC financing app. €2.4M. End: 12/2013	Annual publication of report based on the model of Economic Perspectives that the OCDE conducts on its members.	Contribution Agreements with AFDB	Joint initiative of the OCDE and African Development Bank



1. Enabling environment	What?	How?	Who?
HIPC: Participation in the Heavily Indebted Poor Countries debt relief initiative. Budget: € 1,6 Billion End: 12/2015	Debt relief initiative proposed by the WB and the IMF in 1996 as a coordinated approach to bring the external debt of HIPC's to a sustainable level	Contribution Agreements with WB	-
PEFA: Public Expenditure & Financial Accountability. Assess and develop essential public financial management systems. Budget: € 1,5M End: 12/2011	Multi-agency partnership Programme sponsored by the WB, the IMF, the EC, the UK, France, Norway, Switzerland.	Contribution Agreements with WB	-



2. Investment Promotion	What?	How?	Who?
<p>PRO€INVEST</p> <p>Promotion of investment and technology flows to the ACP States</p> <p>Budget: € 110M</p> <p>End: 30 September 2011 (with PE ending June 2011)</p>	<p>Focus on IOs capacity/institutional strengthening in:</p> <ol style="list-style-type: none"> 1. <u>short term TA</u> (<200k€) for needs analysis, strategic definition, project preparation, etc. 2. <u>integrated projects</u> (>500k€) – CfP 3. Information – Com4DEV 	<p>ACP private sector Intermediary Organisations (IOs) ACP RECs!</p>	<p>Demand driven.</p> <p>Now closed for more applications!!!</p>



3. Investment financing	What?	How?	Who?
<p>EIB Investment Facility: Increase the flow of investment in ACP countries.</p> <p>2nd Financial Protocol: €3,5 billion</p> <p>2008-2013</p>	<p>Revolving fund for:</p> <ul style="list-style-type: none"> •Loans •Equity •Quasi-equity •Guarantees 	<ul style="list-style-type: none"> •All ACP Countries •All sectors except arms, drugs, gambling, tobacco •Private & public enterprises 	<p>Direct lending (> €5m) or Indirect lending via financial intermediaries.</p>



4. Business development	What?	How?	Who?
CDE: Support to ACP private sector operators Budget 10 th EDF: €108M/6 years	<ul style="list-style-type: none"> •Co-finances operator's costs of support and advisory services •Creation and development of ACP enterprises 	Mainly SMEs and intermediary institutions	Demand driven projects
Global Index Insurance Facility (GIIF): Mitigate catastrophe & weather risks through the use of index-based insurance solutions. Budget: €25M End: 11/2013	<ul style="list-style-type: none"> •Foster the use of index-based insurance as a management tool in ACP countries •Guarantee beneficiaries rapid payments following natural disasters. 	<ul style="list-style-type: none"> •ACP Gvts •ACP financial sector 	IFC - World Bank



4. Business development	What?	How?	Who?
PIP Quality and conformity Fruits & vegetables - phase 2: Bring ACP exports in conformity with EU regulatory changes and market requirements. Budget: €32.5M. End: 10/2014	<ul style="list-style-type: none"> •Market access •Private sector capacity building •Support structures & service providers capacity building 	Horticultural producers & exporters; service providers to the ACP horticultural export sector	COLEACP Demand driven
Strengthening Food Safety Systems through SPS measures in ACP countries: Risk-based food and feed safety systems for export products established in ACP countries. Budget: €30M End: 11/2013	<ul style="list-style-type: none"> •Improved capacity of inspection services • Support for testing & reference laboratories •Ad hoc SPS support measures 	Laboratories and competent inspection services. NGOs & private sector actors in the field of certification	COLEAC Demand driven



4. Business development	What?	How?	Who?
<p>Contribution to the Standards and trade Development Facility (STDF). Sustainable improvement of capacities of all actors in ACP food value chain to adapt to changing regulatory requirements of the market. Budget: €2M. End: 12/2015.</p>	<p>Coordination in the SPS between technical assistance providers, donors and the ACP countries</p> <p>Private and public sector capacity building in terms of analysis and implementation of SPS.</p>	<p>Producers, exporters, Smallholder support organisations, Laboratories, Inspections services, NGOs & private sector actors in the field of certification.</p>	<p>Implemented by WTO Demand driven</p>



4. Business development	What?	How?	Who?
Strengthening Fisheries Management in ACP/OCT countries (Fish II). Strengthen fisheries sectoral policy dev. & impl. in ACP countries. Budget: €30M. End: 11/2013	<ul style="list-style-type: none"> • Business supportive regulatory frameworks & private sector investment • Knowledge-sharing on fisheries management & trade at regional level 	Fish sector managers	Demand driven
Programme for Innovative Business Models: Budget: €5M. Being proposed for funding	<ul style="list-style-type: none"> • Strengthened capacity of meso-level organisations to promote IBMs. • Concrete pilot flagship projects on inclusive IBMs facilitated. 	Managed by CDE	Call for Proposals



5. Microfinance	What?	How?	Who?
EU/ACP Microfinance Programme: Improve the overall effectiveness of microfinance operations in ACP countries. Budget: €15M End: 2015	<ul style="list-style-type: none"> •Enhance efficiency and transparency •Promote microfinance ratings and Information Systems •Build institutional capacity 	Microfinance Institutions, associations, technical service providers and policymakers	Call for Proposals collaboration with international organisations Scholarships to ACP policymakers (Boulder)



Trade Related Assistance	What?	How?	Who?
ACP MTS PROGRAMME: Integration of ACP States into the Multilateral Trading System of the WTO and support to the Enhanced Integrated Framework. Budget:€ 16M. End: 12/2013	<ul style="list-style-type: none"> •Participation of in WTO negotiations; •Strengthen the capacity to implement WTO agreements; •Support to the Enhanced Integrated Framework (Trust Fund) 	ACP States, RECs NSA	Demand driven
Trade.Com: Improve the capacity of ACP countries and regional organisations to design and implement their own trade strategies and effectively participate in int. trade negotiations. Budget:€ 60M. Ends: 06/2012	<ul style="list-style-type: none"> •Participation in international trade negotiations increased (Hubs and Spokes) •Reinforced capacities of national and regional organisations to design and implement Trade Capacity Building programmes. 	ACP Govts ACP RECs ACP NSA PS IOs	Demand driven



Trade Related Assistance	What?	How?	Who?
All ACP Agricultural Commodities Programme: Reinforcing the capacities to develop & implement viable strategies improving and stabilising the revenues and living conditions of agricultural commodity producers. Budget: € 45M End: 12/2012	<ul style="list-style-type: none"> • Market-based instruments to reduce producers income vulnerability • Agricultural commodity producers & associations capacity building 	ACP Govts RECs Agricult. commodity producers & service providers	International organisations (ITC, FAO, WB, UNCTAD and CFC).
Technical Barriers to Trade: Being prepared for inclusion AAP2011. Budget: €15M	To be defined	To be defined	To be defined



Thank you!

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