

EXTERNAL ASSISTANCE PROGRAMMES

An Introduction



Overview

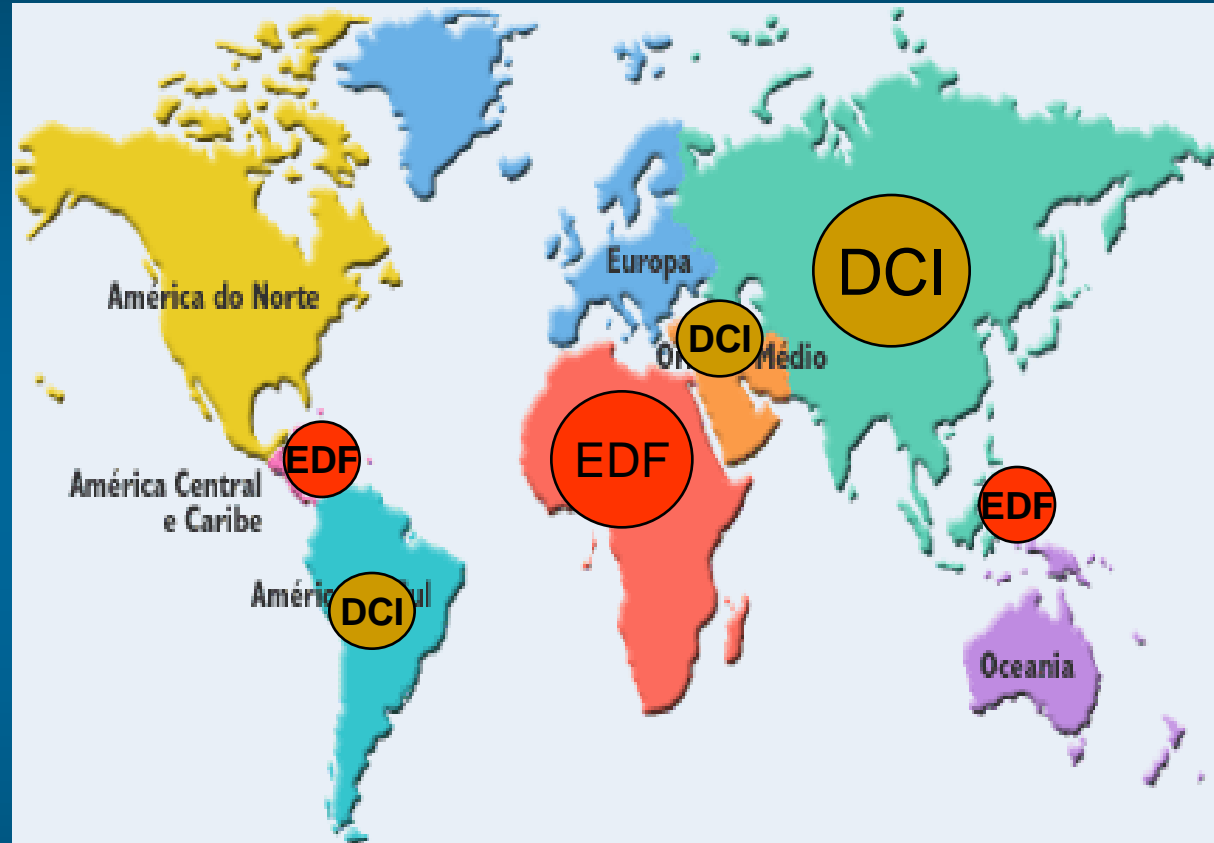
- What are the main programmes?
- What do they fund?
- How is the money allocated and managed?
- How is it tendered? How can you participate?
- What appeal?

Schuman Associates

- In Brussels since 1989
- Independent
- Specialised in EU funding
- On-going support to clients
 - Companies
 - NGOs
 - Associations
 - Governments

EU Key Donor on World Stage

- Committed budgets – 2007-2013
- Partners: more than 150 States, Territories and Regional organisations
- Geographical programmes
- Thematic programmes: democracy & human rights, co- financing for NGOs, environment, refugees...
- A network of more than 120 Delegations and Representations in the world



EU and NEIGHBOURS



EU External Aid Programmes 2007-2013

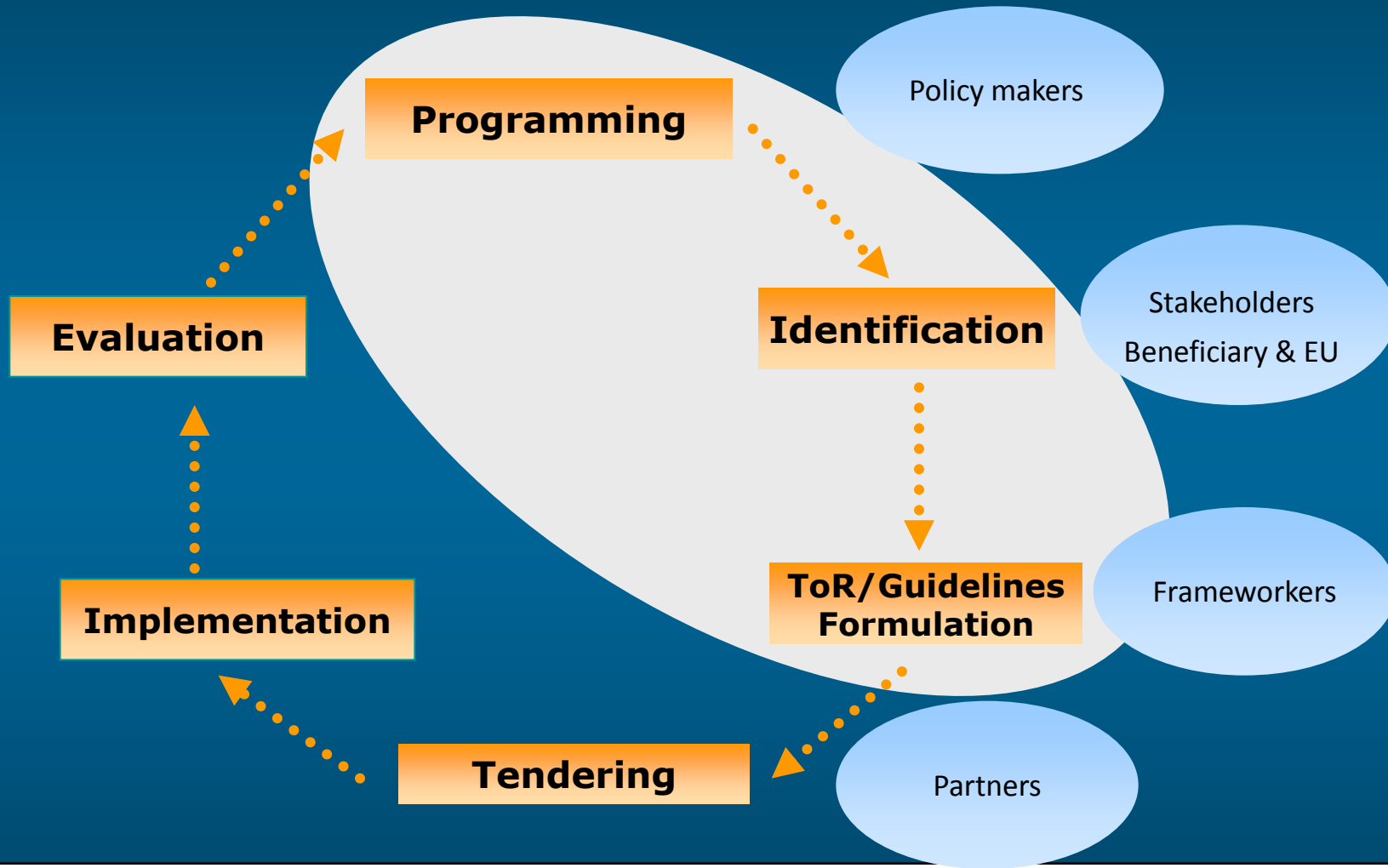
(10 BEUR/year)

	Instrument for Pre Accession Assistance (IPA)	European Neighbourhood & Partnership Instrument (ENPI)	Development Cooperation & Economic Cooperation policy (DCI)	European Development Fund (10 th EDF)
Years	2007-2013	2007-2013	2007-2013	2008-2013
Budget	€ 11 B	€ 13 B	€ 10 B	€ 24 B
Relevant Project Areas	Assist Transition and Institution Building Cross-Border and Regional Co operation Regional, Human Resources and Rural Development	Finance “joint programmes” with MS and partners sharing a joint border Infrastructure Development, Energy Sustainability etc.	Support all forms of cooperation that helps to achieve Millenium Development goals and reduce poverty, infrastructure and energy (particularly for the “stans”)	Economic, social and cultural development: Education Infrastructure Energy Facility

What does the EU fund ?

- Studies (feasibility, impact assessment etc.)
- Technical assistance / capacity building
- Grass-root projects
- Publication support
- Conferences / Seminars
- Networks
- Supplies and equipment
- Civil Works
- Budget support
- Evaluation / Monitoring

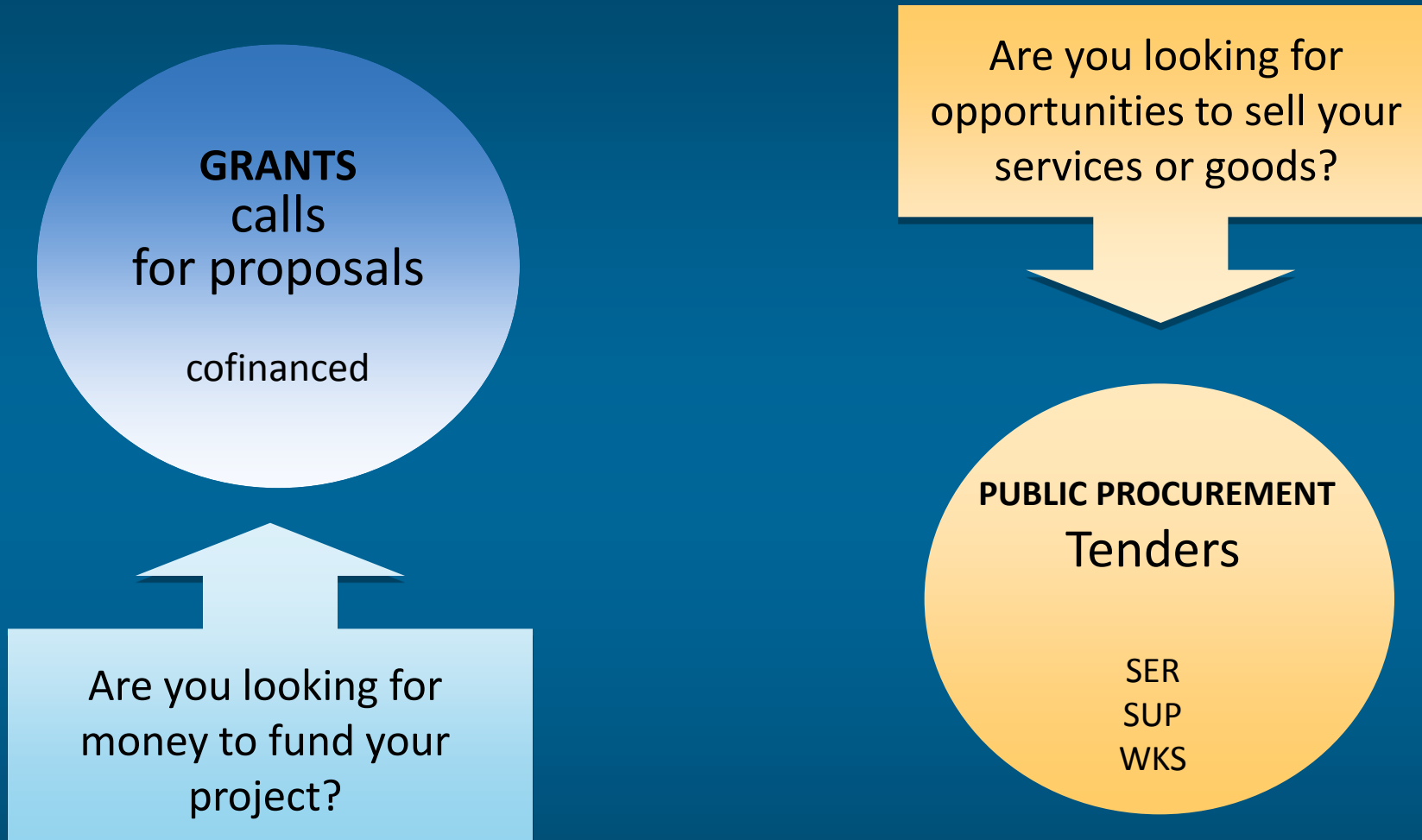
The Project Cycle



EU Tendering

- Types of Contracts:
 - Services
 - Supplies
 - Works
 - Grants
- Types of tendering:
 - Restricted
 - Call for expression of interest + restricted
 - Open tender
 - Call for Proposal

Forms of Financing: bottom up and top-down



DevCo

- 2010 re-organisation of external relations management of the Commission
- Creation of European External Action Service (EEAS)
- Merger of DG Development and AidCo = DevCo
- New realities in delegations

Eligibility

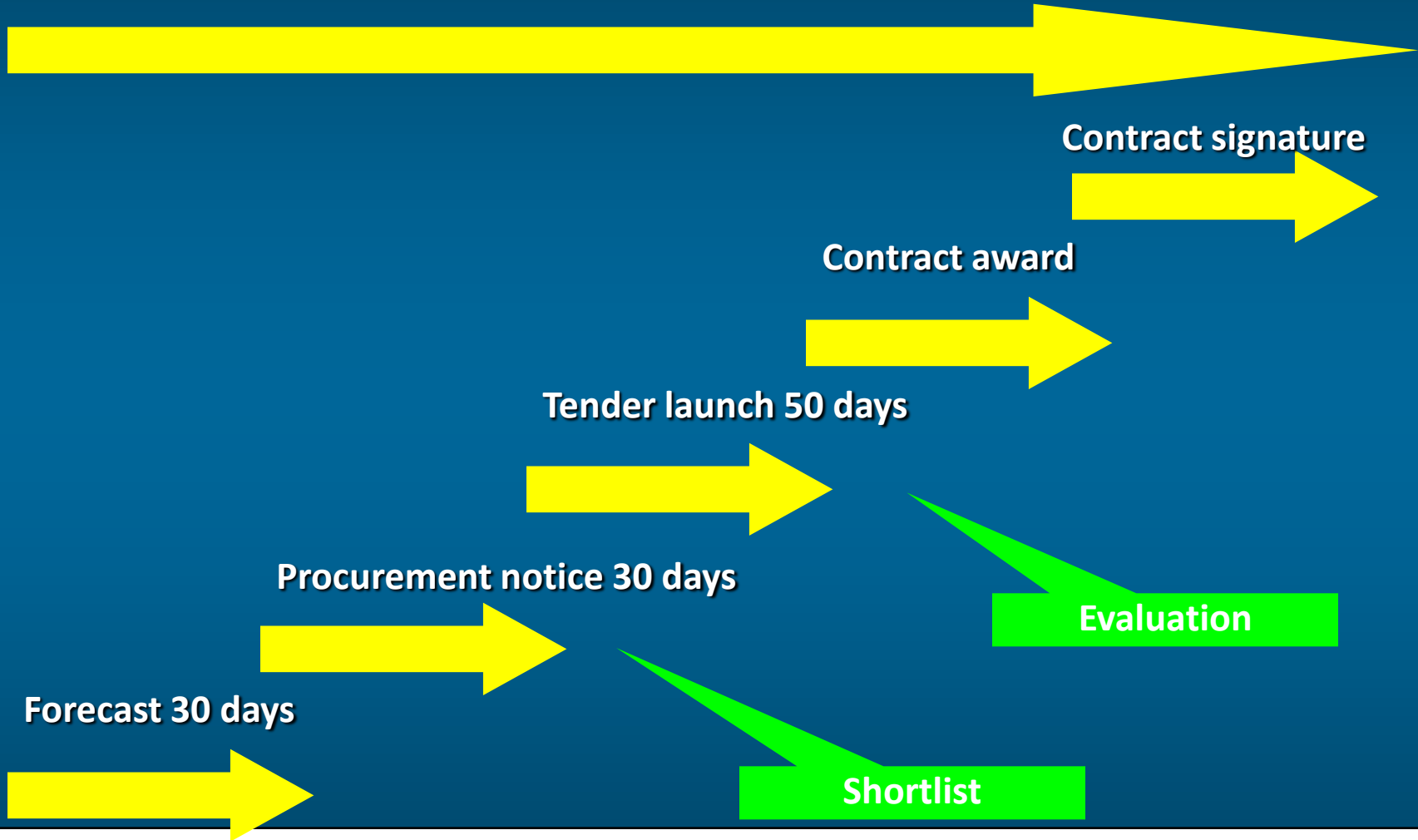
- Exclusion criteria
 - Bankruptcy
 - Professional Misconduct
 - Etc
- Nationality
- Status of organisation
- Experts
- Supply of Goods – certificate of origin

Evaluations

- Services
 - Shortlisting 4-8 candidates
 - Tender evaluation
 - Administrative
 - Technical
 - Financial
- Supplies
 - Compliance
 - Price
- Works

TA Procedure timeline

Procedure takes at least 6-7 months



What appeal possibilities?

- Accept to lose on fair procedure
- Before or after contract award?
- Informal channels
 - MEPs
 - EC vs beneficiary
 - Permanent Representations
- Formal channels
 - EC delegation or headquarters
 - Ombudsman
 - National court
 - OLAF
- Need for facts / basis of argumentation

Thanks

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