



# IPA – Projects

## A Glance on a Consultants Experiences

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# Content

KPC – Short company's profile

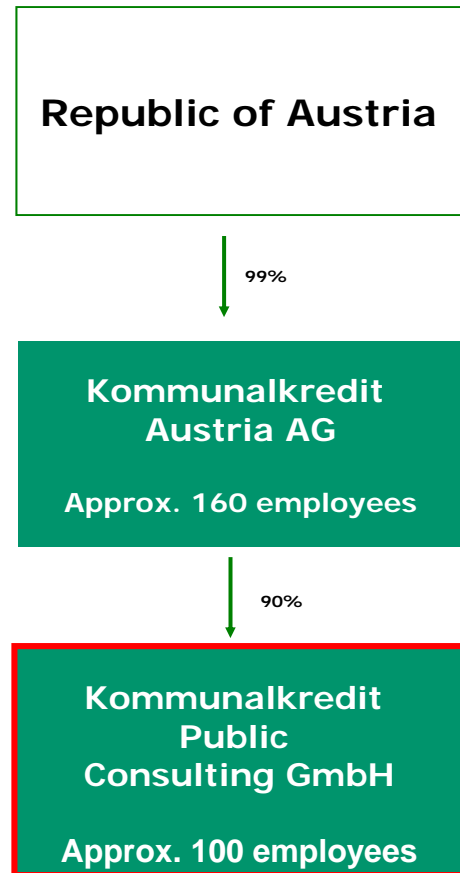
IPA - Instrument for Pre-Accession

SUDES – KPC's experience in Serbia



## KPC – Short company's profile

# Kommunalkredit - Group structure



## Main activities:

Financing the public sector (hospitals, power plants, streets, etc.)

## Main activities:

- Managing the Austrian environmental grant schemes water supply, waste water, energy efficiency, renewables 2010: 6.000 projects were supported with 490 Mio. EUR
- **International Consulting**





## IPA - Instrument for Pre-Accession

# What are we talking about?

## Instrument for Pre-Accession

### IPA aims to support candidate countries

- In policy development in the cohesion policy areas and transitional and institutional building
- In preparing countries to effectively implement and manage the Community's Cohesion Policy (Structural funds)
- Prepare the candidate countries for the programming, implementation and management of EU Cohesion Policies

## Good to know about IPA

- Intensive central monitoring and evaluation by EU (delegation)
- EC delegation approves all tender documents
- Central Procurement and payments (PRAG)
- Appropriate visibility to ensure activities funded by the EU
- The total pre-accession funding for the period 2007-2013 is € 11.5 billion
- The annual enlargement package is accompanied by the IPA Multi-annual Indicative Financial Framework (MIFF)



## SUDES – KPC's experience in Serbia



# About SUDES

## Sustainable Development in the Energy Sector in Serbia



An EU funded project  
Projekat finansira Evropska unija

Sustainable Development in the Energy Sector



Energy sustainability for a better future

Održivi razvoj u energetsom sektoru



Energetska održivost za bolju budućnost

- Part A
  - implementation of sustainable energy policy,
  - implementation of the Kyoto Protocol and its possible successor
- Part B
  - increasing the quality of conventional fuels
  - creating preconditions for placing on the market fuels of biological origin
- Raising awareness by public campaigns and trainings in sustainable development

# About SUDES

## Sustainable Development in the Energy Sector in Serbia

Beneficiary: Ministry for Infrastructure and Energy

Duration: 1 year until 18.4.2012

Partners

- Kommunkredit Public Consulting KPC (Austria)
- EPTISA (Spain)
- Austrian Environmental Agency UBA

Visit our website: [www.sudes.rs](http://www.sudes.rs)



## Publication of contract forecast notice: 10.3.2010

### Action needed:

- Consider if this tender is interesting for you
- What are your capabilities?
- Do you have appropriate references and resources?
- Approach partners, build a consortium!
- Get information about location and specific area

# Service procurement notice: 2.8.2010

## Information on:

- Procedure and Nature of contract
- Contract description
- Budget
- Eligibility
- Provisional timetable
- Selection and award criteria
- Etc.

OJ/S S155  
12/08/2010  
238548-2010-EN

External aid programmes - Service contract  
- Contract notice - Restricted procedure

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This notice in TED website: <http://ted.europa.eu/udl?uri=TED:NOTICE:238548-2010:TEXT:EN:HTML>

**RS-Belgrade: IPA — sustainable development in energy sector**  
2010/S 155-238548

Location: Europe (non-EU) — Serbia (RS)

**Service procurement notice**

Common procurement vocabulary (CPV):

Main object:

90700000 Environmental services

1. **Publication reference:**

EuropeAid/129787/C/SER/RS.

2. **Procedure:**

Restricted.

3. **Programme:**

IPA.

4. **Financing:**

Budget line.

5. **Contracting authority:**

European Union, represented by the European Commission, on behalf of and for the account of the beneficiary countries.

6. **Nature of contract:**

Fee-based.

7. **Contract description:**

This technical assistance project will provide support to the Serbian Ministry of Mining and Energy by:

(i):

- preparation of Kyoto Protocol mid-term implementation plan in the energy sector,
- description and the modality of joint implementation (JI) and emission trading scheme (ETS) mechanisms,
- analysis of the existing legal and strategic documents for the preparation for Serbia's potential status change to Annex-I country and draft of adequate amendments or new legislation,
- analyses of the modern technologies which in the most efficient techno-economic way reduce GHG emissions,
- awareness raising through public campaigns and workshops on sustainable development related to the climate and energy;

(ii):

- preparation of the action plan for the implementation of the EU legislation regarding petrol and diesel quality and sulphur content in certain liquid fuels,
- proposal of adequate monitoring system for the fuel quality control, which would encompass monitoring methods, modalities of inspection control financing, organisation of inspection services and authorisation of laboratories for the fuel's quality control,
- preparation of biofuels labelling-certification system.

The consultant should have the provable knowledge in following fields of expertise:

12/08/2010 S155  
<http://ted.europa.eu/TED>

External aid programmes - Service contract  
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Supplement to the Official Journal of the European Union

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## Expression of interest: 15.9.2010

### Action needed

- Get agreement on your consortium
- Select appropriate References
- Provide all documents in time
- Use Application for EU/EDF-funded Service Contract
- Identify Key experts
- Send EoI in time

## Proposal: 8.12.2010

- Start as soon as you are short listed
- Read ToR very carefully
- Be sure that you meet all administrative requirements (working proofs, signed declarations, legal documents,...)
- Design a well designed and appropriate methodology
- Technical proposal needs to be well prepared
- Be aware of timeframe – Do not waste time!

## Being awarded - Implementation

- Kick-off meeting to clarify open issues (18.4.2011)
- Inception period to adopt working program, team setting, settle down local office,...
- Regular Project Steering Committee (PSC) Meetings
- Ensure Information flow to Contracting Authority, Beneficiary, partners and experts
- Approval of Non key experts and incidental expenditures
- Timely reporting
- Keep good documentations for financial reports (expenditure Verification)



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