

# Opportunities for the private sector in Neighbourhood countries

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**EuropeAid Cooperation Office**

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**Seminar “Water supply and wastewater treatment in  
EU External Aid Programmes”**



# The EU Neighbourhood & the Gulf countries

## Russia, Eastern Europe and the Caucasus Mediterranean, the Middle-East and the Gulf



### ENPI countries

- Armenia
- Azerbaijan
- Belarus
- Georgia
- Moldova
- Russia
- Ukraine

- Algeria
- Egypt
- Israel
- Jordan
- Lebanon
- Libya
- Morocco
- Occupied Palestinian Territory
- Syria
- Tunisia

### Gulf countries

- Iran
- Iraq
- Yemen

# European Neighbourhood Policy (ENP) Framework

- Association Agreements
- Action Plans
- Association Councils/Committees
- Technical Sub-committees
- Country Strategy Papers/National Indicative Programmes

# European Neighbourhood Policy Instrument (ENPI)

- Common space of stability, security and prosperity

# Development Co-operation Instrument (DCI)

- Sustainable Poverty Reduction

# Areas of Cooperation under the ENPI

- ▶ Dialogue and Reforms
- ▶ Legislative Approximation
- ▶ Institution building

- ▶ Equitable Economic and Social Development
- ▶ Protection of human rights and freedoms
- ▶ Rule of Law and Good Governance
- ▶ Contribution to the Millennium Development Goals (MDG)

## Sectoral Cooperation

Education; Health; Energy; Telecommunication; Transport; Justice; Freedom and Security; Environment; Research and Innovation

# Financing and Programmes

- **Total Amount ENPI (2007-2013) €12 billion**
  - **Of which 95% (€10.6 billion) for national (bilateral), regional and interregional programmes**
    - **17 country programmes**
    - **3 regional programmes (East, South, Inter-regional)**
  - **Of which 5% (€550 million) for Cross Border Cooperation (CBC) initiatives**
- **Cooperation with the Gulf countries (Iran, Iraq, Yemen) financed from DCI (Development Cooperation Instrument)**

# Types of Support

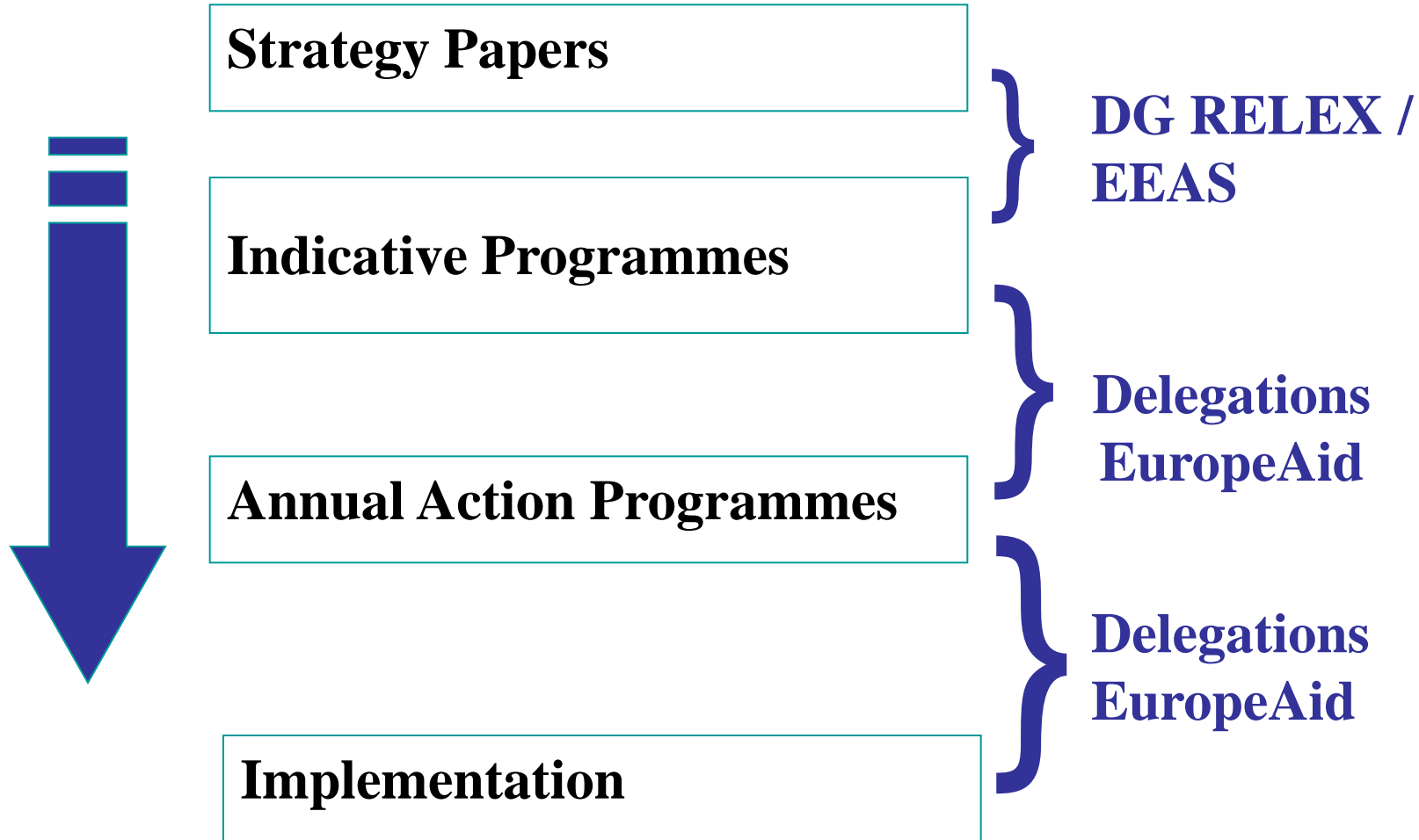
- ▶ **Technical assistance**
- ▶ **Targeted administrative measures: twinning**
- ▶ **Sectoral or general budget support (Reform support via the budget)**
- ▶ **Infrastructure and investment related activities**
- ▶ **Equipment and Supplies**
- ▶ **NIF (Neighbourhood Investment Facility), FEMIP (Facility for Euromediterranean Investment and Partnership)**
- ▶ **Contributions to the EIB or other financial intermediaries for loan financing, equity investments, guarantee or investment funds**



# Important considerations

- ▶ **Aid effectiveness**
- ▶ **Mix of instruments**
- ▶ **Coherence between policy and co-operation**
- ▶ **Devolution**
- ▶ **Decentralisation**

# From programming to implementation



## Funding

**Call for proposals &  
Procurement notices**

### Grants

Grants are direct financial contributions from the EU budget or from the European Development Fund. They are awarded as donations to third parties that are engaged in external aid activities. The Contracting Authority awards grants that are used to implement projects or activities that relate to the EU's external aid programmes.

Grants fall into two categories:

- Grants for actions: aim to achieve an objective that forms part of an external aid programme.
- Operating grants: finance the operating expenditure of an EU body that is pursuing an aim of general European interest or an objective that forms part of an EU policy.

Grants are based on the reimbursement of the eligible costs, in other words, costs effectively incurred by the beneficiaries that are deemed necessary for carrying out the activities in question. The results of the action remain the property of the beneficiaries. Grants are subject to a written agreement signed by the two parties and, as a general rule, require co-financing by the grant beneficiary. Since grants cover a very diverse range of fields, the specific conditions that need to be fulfilled (eligibility, etc.) may vary from one area of activity to another.

Those intending to apply for a grant should consult the [calls for proposals](#).

### Contracts

Procurement procedures are launched when the Contracting Authority wants to purchase a service, goods or work in exchange for remuneration. A procurement procedure leads to the conclusion of a public contract.

#### Funding

- ▶ AAP 2009
- ▶ AAP 2008
- ▶ AAP 2007
- ▶ AWP 2009
- ▶ AWP 2008
- ▶ AWP 2007
- ▶ AWP 2006
- ▶ AWP 2005

#### Related Links

- ▶ Apply for grant or contract
- ▶ Practical guide to contract procedures
- ▶ Guide to publications of call for proposals and call for tenders

→ [http://ec.europa.eu/europeaid/work/funding/index\\_en.htm](http://ec.europa.eu/europeaid/work/funding/index_en.htm)

# Call for proposals & Procurement notices

[Latest Publications](#)
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<b>Programme</b>	<input type="text" value="Neighbourhood"/>	<b>Geographical Zone</b>	<input type="text" value="Eastern Europe Region"/>
<b>Type</b>	<input type="checkbox"/> Grants <input type="checkbox"/> Supplies <input type="checkbox"/> Services <input type="checkbox"/> Works	<b>Published After</b>	<input type="text"/>
<b>Status</b>	<input type="checkbox"/> Closed <input checked="" type="checkbox"/> Open <input checked="" type="checkbox"/> Forecast	<b>Published before</b>	<input type="text"/>
			<input type="button" value="Search"/>

Your selection returned 26 record(s)

Display 10 - 15 - 25 - 50 calls per page.

Ref. # - Title	Published	Updated	Status	Type	Geographical Zone	Programme
<b>128086 - Supply of equipment and sample collection vehicles for veterinary laboratories in support of AP 2006 project "Implementation of Ukraine's commitments under WTO and ENP frameworks in the rural sector (Sector Wide Approach)"</b>	12/02/2009	25/04/2009	Open » 20/05/2009	Supplies	Ukraine	Neighbourhood
<b>126788 - Modernisation of the long-length waste cutting facility at Chernobyl Nuclear Power Plant</b>	14/03/2008	24/04/2009	Open » 8/06/2009	Works	Ukraine	Neighbourhood
<b>127967 - Execution and Efficiency of Justice in the RF</b>	6/01/2009	24/04/2009	Open » 6/05/2009	Services	Russia	Neighbourhood
<b>128111 - Supply of Hotel Equipment for Vocational Education Training in Azerbaijan</b>	19/02/2009	23/04/2009	Open » 9/06/2009	Supplies	Azerbaijan	Neighbourhood
<b>128110 - Supply of Equipment for Support to NCU/PCA and Twinning Activities in Azerbaijan</b>	19/02/2009	17/04/2009	Open » 11/06/2009	Supplies	Azerbaijan	Neighbourhood
<b>128096 - Supply of IT-equipment for establishment of public procurement web-portal in support of AP 2006 project "Harmonisation of Competition and Public Procurement systems in Ukraine with EU standards"</b>	14/02/2009	16/04/2009	Open » 15/06/2009	Supplies	Ukraine	Neighbourhood
<b>128411 - EUBAM-flanking measures (BOMMOLUK 3): Supply of border patrol vehicles to the State Border Guard Service and State Customs Service of Ukraine</b>	16/04/2009	3/04/2009	Forecast	Supplies	Ukraine	Neighbourhood
<b>128085 - Supply of equipment required for introduction of MARS Crop Yield Forecasting system in Ukraine in support of AP 2006 project "Implementation of Ukraine's commitments under WTO and ENP frameworks in the rural sector (Sector Wide Approach)"</b>	12/02/2009	5/04/2009	Open » 9/06/2009	Supplies	Ukraine	Neighbourhood
<b>127694 - Enhance innovation strategies, policies and regulation in Ukraine</b>	30/10/2008	2/04/2009	Open » 5/05/2009	Services	Ukraine	Neighbourhood
<b>128311 - Support to the Institutional Development of the Georgian National Museum</b>	18/03/2009	17/03/2009	Open	Action Grants	Georgia	Neighbourhood
<b>128260 - Complementary Technical Assistance to the EU funded Budget support to Ukraine's Energy Strategy Implementation</b>	17/03/2009	5/03/2009	Forecast	Services	Ukraine	Neighbourhood
<b>127983 - IMPROVING INTEGRATED BORDER MANAGEMENT IN UKRAINE</b>	23/01/2009	21/01/2009	Forecast	Services	Ukraine	Neighbourhood
<b>127981 - Twinning Call for Proposals - Strengthening NBU potential through the approximation to EU standards of central banking</b>	15/01/2009	16/01/2009	Open	Action Grants	Ukraine	Neighbourhood
<b>127870 - Support to the Office of the Human Rights Defender of the Republic of Armenia</b>						

## UPCOMING BILATERAL & REGIONAL PROJECTS IN ENP SOUTH (INDICATIVE)

EuropeAid

Country	Year	Action title	EU Contribution M€
ALGERIA	2010 -14	Programme d'appui au secteur de l'Assainissement et de l'Eau (EAU II)	30
	2012-	Appui à la réforme de la pêche et de l'aquaculture (DIVECO II)	30
	2012-	Appui à la protection de l'environnement	34
MOROCCO	2010-13	Assainissement des eaux et de dépollution industrielle	50
	2012	Prévention de l'habitat insalubre	40
TUNISIA	2011-	Programme d'appui aux politiques publiques de gestion de ressources en eau	57
EGYPT	2009-13	Improved water and wastewater services programme	29
	2010-13	Support to Rural Development	10
	2011-	Water Sector Reform Programme II (BS)	120
	2012	Northern Lakes Depollution	10
JORDAN	2011-	Improved Water Resources Security for Low Income Rural and Urban Communities	10
	2011-	Water Loss reduction in Zarqa	12
LEBANON	2011-	Support for Reforms (Water, Energy)	8
	2013-	Support for Reforms (Water, Energy)	33

## UPCOMING BILATERAL & REGIONAL PROJECTS IN ENP SOUTH (INDICATIVE)

EuropeAid

Country	Year	Action title	EU Contribution M€
PALESTINE	2010-12	PRDP-related Public Infrastructure Development	18
	2011-	Traitement d'eaux usés à Gaza	3,5
	2011-	Projet pilote pour des petits stations de désalinisation	2,2
PALESTINE, Jordan, Israel	2010-	EXACT ; Fostering co-operation on water management between Israeli, Palestinian and Jordanian water authorities	1,5
SYRIA	2011-	Banias Water and Waste Water Project	5
	2011-	Municipal and environment infrastructure project	5
IRAQ	2011-	EU-Iraq Water and Sanitation Programme	15,7
REGIONAL	2010-14	Sustainable Water Management and De-Pollution of the Mediterranean – Supporting Mechanism: SWM-DM	7
	2011-14	Sustainable Water Management and De-Pollution of the Mediterranean – Demonstration projects	15
	2010-	European Union Water Initiative in the Mediterranean region	1

## UPCOMING BILATERAL & REGIONAL PROJECTS IN ENP EAST (INDICATIVE)

Country	Year	Action title	EU Contribution M€
BELARUS	2010-13	Support to the development of a comprehensive framework for environmental co-operation	1
MOLDOVA	2009-14	Sector Policy Support Programme in the Water sector	50
REGION ENP EAST	2011-15	Protection of freshwater and marine environments in the wider Black Sea region	13

## UPCOMING INTER-REGIONAL PROJECTS (ENP EAST AND SOUTH) (INDICATIVE)

INTER-REGIONAL	2011-13	The Regional Environment	30
	2012 -	CIUDAD	15

# UPCOMING PROJECTS: NEIGHBOURHOOD INVESTMENT FACILITY (NIF) IN ENP SOUTH (INDICATIVE)

EuropeAid

Country	Operation title	Action	Total budget (M€)	Status
EGYPT	IWSP Upper Egypt	Improvement of water and wastewater services	300	Disbursing
JORDAN	Miyauna programme of rehabilitation of water network	Water network rehabilitation	80	Foreseen
LEBANON	Kerswan wastewater	Development of water and wastewater facilities	231	Signed
MOROCCO	Programme National d'Assainissement (PNA)	Improvement of sanitary conditions: water and sanitation infrastructure	176	Approved
	Amélioration du rendement dans le secteur d'eau	Enhancement of efficiency in drinking water production and distribution	90	Foreseen
TUNISIA	Wastewater Reuse for Greater Tunis	Wastewater plants and pumping stations	260	Foreseen



## UPCOMING PROJECTS: NEIGHBOURHOOD INVESTMENT FACILITY (NIF) IN ENP EAST (INDICATIVE)

EuropeAid

Country	Operation title	Action	Total budget (M€)	Status
ARMENIA	Armenian Small Municipalities Water projects	Improvement of water supply and the rehabilitation of water treatment	20,8	Approved
AZERBAIJAN	Sumgait Water	Rehabilitation of water supply distribution and wastewater collection system	8	Foreseen
GEORGIA	Enguri/Vardnili Hidro Power Cascade Rehabilitation	Improvement of energy security	40	Approved
	Water Infrastructure Modernisation	Improvement of the acces to safe water of the Black and Caspian Seas	176	Approved
MOLDOVA	Feasibility Study for the Improvement of Water and Sanitation System in Chisinau	Improvement of water supply and sewage collection and treatment in Chisinau	59	Disbursing
	Water Utilities Development Programme	Improvement of water supply and wastewater treatment outside the capital Chisinau	31,5	Approved
UKRAINE	Hidropower Rehabilitation Project	Improvement of energy security	398,6	Disbursing

# TWINNING ACTIONS IN THE WATER SECTOR

Countries	Operations title	Beneficiary Administration	Total budget (M€)	Status
ALGERIA	Appui à l'Algérienne des Eaux (ADE) pour améliorer sa maîtrise de la qualité de l'eau	Algérienne des Eaux	0,9	Negotiation of contract
MOROCCO	Eaux et Forêts	Haut Commissariat aux Eaux et Forêts	-	Preparation
	Accréditation des Laboratoires étatiques œuvrant dans le domaine de l'Eau	M. Energie et des Mines, de l'eau et l'environnement	-	Preparation
	Renforcement de l'Observatoire de l'Environnement	M. Energie et des Mines, de l'eau et l'environnement	-	Preparation
EGYPT	Water Quality Management	Ministry of Water Resources and Irrigation	1,3	Ongoing
UKRAINE	Strengthening institutional capacity of the Ministry of Housing and Municipal Economy	Ministry of Housing and Municipal Economy	0,97	Negotiation of contract

# → EuropeAid website

<http://ec.europa.eu/europeaid/neighbourhood>

EuropeAid



European Commission  
**External cooperation programmes**

European Commission > EuropeAid > Where we work > Our Neighbourhood & Russia

Homepage

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**NEIGHBOURHOOD & RUSSIA**

Where we work

ALGERIA  
ARMENIA  
AZERBAIJAN  
BELARUS  
EGYPT  
GEORGIA  
ISRAEL  
JORDAN  
LEBANON  
LIBYA  
MOLDOVA  
MOROCCO  
PALESTINIAN AUTHORITY  
SYRIA  
TUNISIA  
UKRAINE

The EU has a coherent [European Neighbourhood Policy](#) to direct relations with its eastern and southern neighbours. A [Strategic Partnership](#) based on four [Common Spaces](#) is the framework for relations with [Russia](#), which is not part of the ENP. Since January 2007, Commission programmes that run under the ENP and the Strategic Partnership have been implemented mainly through a common financial instrument: the ENPI ([European Neighbourhood and Partnership Instrument](#)).

Cooperation with countries of the Eastern Neighbourhood and Russia will focus on: transport; energy; sustainable management of natural resources; border/migration control; socio-cultural relations; and dealing with abandoned munitions and landmines.

Cooperation with neighbouring Mediterranean countries will prioritise the spheres of justice, security and migration; sustainable economic development; and socio-cultural exchanges.

What's On

> [New ENP Progress reports published](#)

> [EHU Trust Fund Website now online](#)

> ["A Goal for Peace": Football Match between FC Brussels and National Football Team of Palestine](#)

> [New issue of the EU-Ukraine Cooperation News Bulletin](#)

Story from the field



**Preventing Human Trafficking in the Russian Federation**  
Victims of trafficking in Russia can receive medical, social and psychological assistance at the first Rehabilitation Centre. Moreover, work is done on strengthening the capacity of relevant law enforcement agencies to combat human trafficking.

The full story

Key Documents

> [Annual Programmes East](#)

> [Annual Programmes South](#)

> [ENPI Bulletin](#)

Related Links

> [Euromed Info Centre](#)

> [ENPI cross-border cooperation \(CBC\)](#)

> [Neighbourhood Investment Facility \(NIF\)](#)

Publications

> [Leaflet on Regional Cooperation in the Mediterranean region](#)

> [Regional cooperation with the Southern Mediterranean region: an overview of projects and programmes](#)

> [ENPI Special on PEGASE](#)

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# THANK YOU!

