



GTZ - Company Case Study

SEMINAR "WATER SUPPLY AND WASTEWATER TREATMENT IN EU EXTERNAL AID PROGRAMMES"





Overview

1

GTZ in the water sector - company profile

2

GTZ as a Subcontractor – Overview and Experience

3

Project example: Kenya - Ecosan



Deutsche Gesellschaft für Technische Zusammenarbeit (gtz) GmbH

- **Non-profit organisation owned by German Government**
- **→ international cooperation for sustainable development**
- **Clients:**
German Federal Government, mainly Ministry for Economic Cooperation (BMZ), also Foreign Office, Environment Ministry, etc.
- Other donors/ governments, international organisations, EU

Total Turnover: 1,447 Mio. € (2009)

- **Projects in 128 countries; offices in 88 countries**
- **15,000 employees (including 11,000 local staff members)**

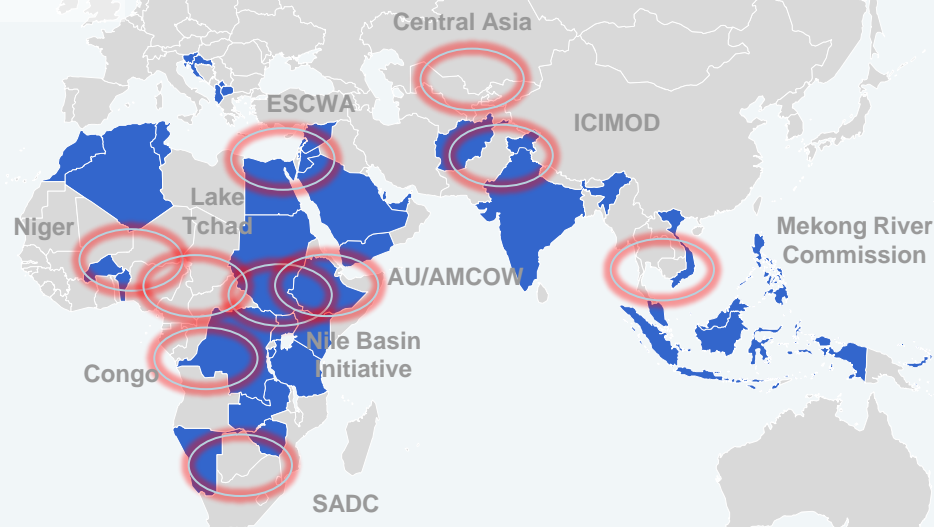


- Water sector reform, including regulation
- Sustainable water supply
- Sustainable sanitation (ecosan)
- Watershed management
- Transboundary water management
- Water and agriculture
- Water and climate change



Contract volume : ~ 400 Mio € ;
Budget/ year (2010): >100 Mio €

➤ 80 projects/ programmes



Regional projects

Refers mainly to EU Water Facility 1st and 2nd call;
3rd call: GTZ not longer eligible applicant

Rationale: Upscaling/ Leverage of existing programs and
components or complementary, new activities

1

Direct Applicant for EU-Water Facility

-----most relevant-----

2

Partner of Applicant for EU-Water Facility

3

Delegated Cooperation

1

Direct Applicant for EU-Water Facility

-----*most relevant*-----

Award of contract with direct overall project responsibility

Use of EU-regulations: financial and project reporting, procurement, external audits etc.

Integration into already operating GTZ Water Program

Cofinancing by GTZ/BMZ

**Complex rules and procedures in preparatory phase
(Logframe, Budgets, Selection criteria etc.)**

Added value through integration into operating programs

Efficient regulations and procedures for implementation

GTZ as a EU-Subcontractor – Overview and Experience

EU-WF	Country	Project	EU Funds	BMZ Funds
<i>1st Call for proposals</i>	Benin	Rural water supply and sanitation	2.067 Mio €	0.8 Mio €
	Kenya	Ecological Sanitation	2.048 Mio €	0.2 Mio. €
	Uganda	Mobilising local private sector ...	0.375 Mio €	0.13 Mio €
<i>2nd Call for proposals</i>	Namibia	Sustain. IWRM and Governance	3.37 Mio €	0.8 Mio €
	Tanzania	Clustering of water utilities	1.963 Mio €	0.654 Mio €
Summary		Total No. of 5 projects	9.823 Mio €	2.584 Mio €

2

Partner of Applicant for EU-Water Facility

Main project activities implemented by partner

Cofinancing contribution by GTZ/BMZ

Award of subcontract through partner to GTZ

Award of subcontract through EU ⚡

Partner of applicant – high transaction costs, Justification only if significant contribution to program approach

Award of subcontract through EU ⚡

3

Delegated Cooperation

GTZ Project: Support to the AUC – Water Directorate (4 Mio €)

Europe Aid: 1.5 Mio for Delegated Cooperation integrated into GTZ Project

Use of GTZ regulations/procedures after comprehensive GTZ audit

New instrument



Experience from Kenya - EcoSan Promotion Project -





Project data

Financed by: EU-Water Facility

Co-financed by: SIDA and GTZ

GTZ-Water Sector Reform Programme

Component 5: Introduction of recycling-oriented sanitation (Ecosan)

Project duration:

November 2006 until May 2010*

Budget:

Total	3,25 Mio. €
EU to GTZ-WSRP:	2,05 Mio. €
SIDA through KWSP:	1,00 Mio. €
GTZ from WSRP/PSDA:	0,20 Mio.€

***) cost neutral extension from Nov. 2009 to May 2010**

Partner

Ministry of Water and Irrigation

Pilot Regions:

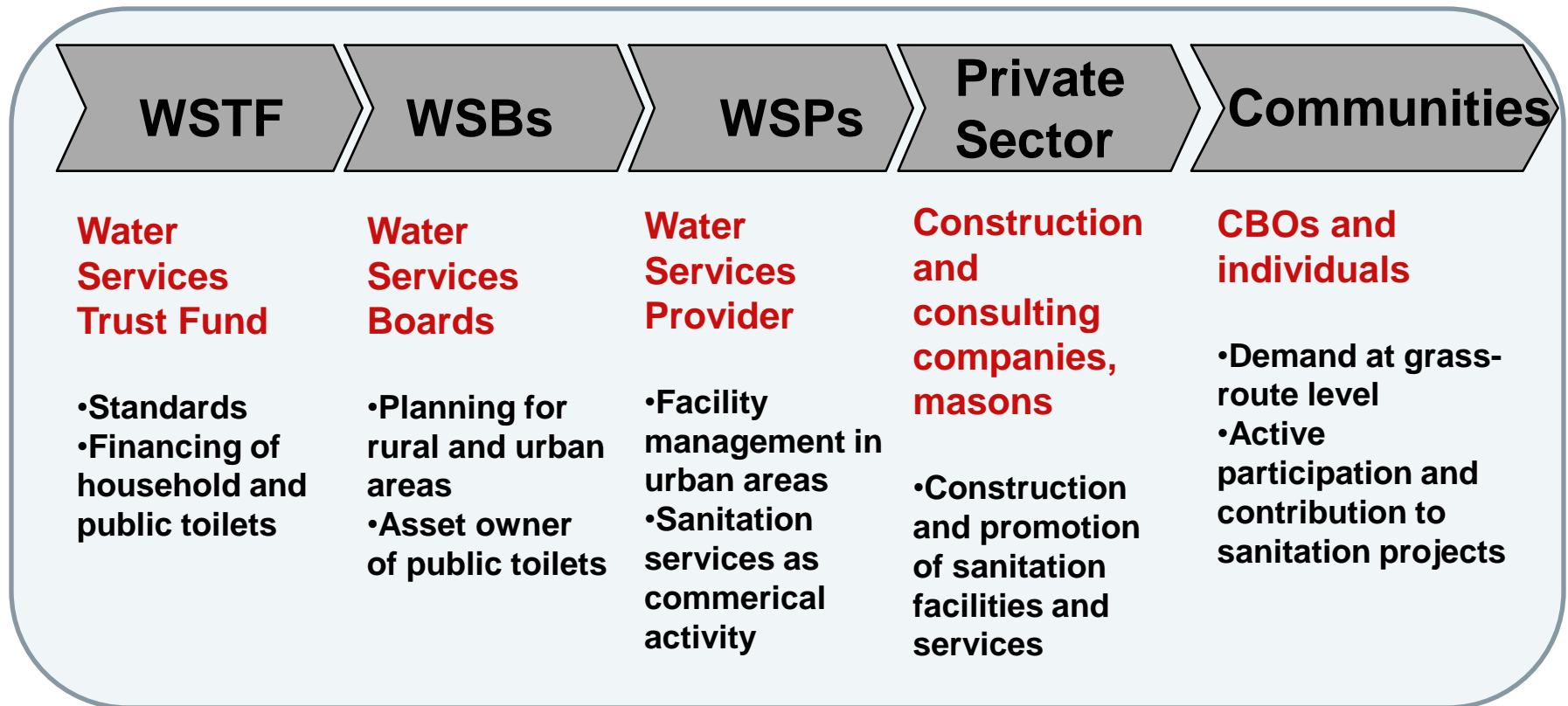
**North & South Lake Victoria,
Southern Rift Valley, Central,
North-Eastern Provinces**

Projekt indicators:

**10.000 households or
50.000 beneficiaries reached**



Main involved institutions and stakeholder





Situation

Diarrhoea and water-related diseases due to missing or inadequate sanitation facilities

Knowledge gap on this sanitation context at all levels

Food insecurity due to lack of fertiliser and inefficient agriculture



Activities

Develop. of appropriate sanitation technologies

Demonstration projects at households, schools, institutions and public places

Training of local craftsmen/ companies on construction and maintenance

Awareness creation, demand creation and advisory services at micro, meso and macro level



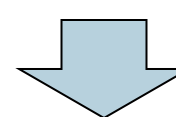
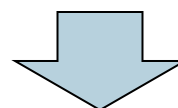
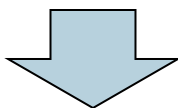
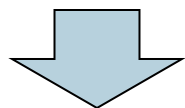
Outcome

**1000 UDD
toilets* for
households +
schools**

**16 Biogas
sanitation f.
for schools +
public places**

**National
sanitation
concept MWI****

**Joint
implemetation
with water
institutions**



**Trained masons, construction
companies, communities,
administration**

**Water sector institutions
integrate sustainable sanitation
options**



* UDD toilets – urine diversion dehydration toilets with reuse of waste in agriculture

** MWI - Ministry of Water and Irrigation – National sanitation concept with sustainable sanitation concepts



Further outcomes

- Awareness creation at all levels on importance of sanitation and hygiene for better health
- High acceptance of ecosan products as fertiliser by subsistence farmers who do not have the means to buy commercial fertiliser – ecosan = productive sanitation
- Promotion of ecosan technology through multi-media channels like TV, newspapers, radio and internet – ongoing activity



Part 4/4





THANK YOU!

